```
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
SCHEDULE 14A
(Rule 14a-101)
INFORMATION REQUIRED IN
PROXY STATEMENT
SCHEDULE 14A INFORMATION
Proxy Statement Pursuant to Section \(14(a)\) of
the Securities Exchange Act of 1934
```

Filed by the registrant [X]
Filed by a party other than the registrant [ ]
Check the appropriate box:
[ ] Preliminary Proxy Statement
[ ] Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
[X] Definitive Proxy Statement
[ ] Definitive Additional Materials
[ ] Soliciting Material Pursuant to Section 240.14a-11(c) or Section 240.14a-12

MACATAWA BANK CORPORATION
(Name of registrant as specified in its charter)
(Name of person(s) filing Proxy Statement, if other than the Registrant)
Payment of filing fee (Check the appropriate box):
[X] No fee required
[ ] Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11
(1) Title of each class of securities to which transaction applies:
(2) Aggregate number of securities to which transaction applies:
(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
(4) Proposed maximum aggregate value of transaction:
(5) Total fee Paid:
[ ] Fee paid previously with preliminary materials
[ ] Check box if any part of the fee is offset as provided by Exchange Act Rule $0-11$ (a) (2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.
(1) Amount previously paid:
(2) Form, schedule, or registration statement no.:
(3) Filing party:
(4) Date filed:

MACATAWA BANK CORPORATION

March 20, 2000
Dear Shareholder:
We invite you to attend the 2000 Annual Meeting of Shareholders. This year's meeting will be held on Thursday, April 27, 2000, at 10:00 a.m., at Ridgepoint Community Church, 340 - 104 th Avenue, Holland, Michigan 49423.

Our audited financial statements are included in an appendix to this Proxy Statement and provide important information about our accomplishments in 1999.

It is important that your shares are represented at the Annual Meeting. Please carefully read the Notice of Annual Meeting and Proxy Statement, whether or not you expect to attend the Annual Meeting. If you plan on attending the Annual Meeting please return the postage paid RSVP card at the bottom of the invitation.

MACATAWA BANK CORPORATION
51 E. Main Street
Zeeland, Michigan 49464

# NOTICE OF ANNUAL MEETING OF SHAREHOLDERS 

TO BE HELD APRIL 27, 2000

To Our Shareholders:
The Annual Meeting of Shareholders of Macatawa Bank Corporation will be held at Ridgepoint Community Church, 340 104th Avenue, Holland, Michigan 49423, on Thursday, April 27, 2000 at 10:00 A.M., local time, for the following purposes:

1. To elect two directors, each to hold office for a three year term.
2. To transact such other business as may properly come before the meeting or at any adjournment thereof.

Shareholders of record at the close of business February 28, 2000, will be entitled to vote at the meeting or any adjournment thereof. Whether or not you expect to be present in person at this meeting, you are urged to sign the enclosed Proxy and return it promptly in the enclosed envelope. If you do attend the meeting and wish to vote in person, you may do so even though you have submitted a Proxy.

By order of the Board of Directors
Dated: March 20, 2000
Holland, Michigan /s/ Philip J. Koning
Philip J. Koning
Secretary
Dated: March 13, 2000
MACATAWA BANK CORPORATION

> 51 E. Main Street Zeeland, Michigan 49464 PROXY STATEMENT

For the Annual Meeting of Shareholders
to be held April 27, 2000
------------------
SOLICITATION OF PROXIES FOR ANNUAL MEETING
This Proxy Statement is furnished to the Shareholders of Macatawa Bank Corporation (the "Company") in connection with the solicitation by the Board of Directors of proxies to be used at the Annual Meeting of Shareholders which will be held at Ridgepoint Community Church, 340104 th Avenue, Holland, Michigan 49423, April 27, 2000, at 10:00 A.M., local time.

The Annual Meeting is being held for the following purposes:

1. To elect two directors, each to hold office for a three year term.
2. To transact such other business as may properly come before the meeting or at any adjournment thereof.

If a proxy in the form distributed by the Company's Board of Directors is properly executed and returned to the Company, the shares represented by the proxy will be voted at the Annual Meeting of Shareholders and at any adjournment of that meeting. Where shareholders specify a choice, the proxy will be voted as specified. If no choice is specified, the shares represented by the proxy will be voted FOR the nominees named by the Board of Directors in the proxy. Shares not voted at the meeting, whether by abstention, broker non-vote, or otherwise, will not be treated as votes cast at the meeting. Votes cast at the meeting and submitted by proxy will be tabulated by the Company's transfer agent, Macatawa Bank.

A proxy may be revoked prior to its exercise by delivering a written notice of revocation to the secretary of the Company, executing and delivering a proxy of a later date or attending the meeting and voting in person. Attendance at the meeting does not automatically act to revoke a proxy.

VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF
On February 28, 2000, the record date for determination of shareholders entitled to vote at the Annual Meeting, there were outstanding 3,588,565 shares of common stock of the Company. Shares cannot be voted unless the shareholder is present at the meeting or is represented by proxy.

As of February 28, 2000, only one person or entity is known to management who may be deemed to be the beneficial owner of more than $5.0 \%$ of the Company's common stock. Smith \& Associates Investment Management Services has reported to the Company that is has sole voting and investment power with respect to $1,082,454$ shares of common stock and shared voting and investment power with respect to an additional 4,250 shares of common stock, which in the aggregate represent $30.28 \%$ of the issued and outstanding common stock of the Company. Benj. A. Smith, the chief executive officer of the Company, is also the chief executive officer of Smith \& Associates Investment Management Services.

## ELECTION OF DIRECTORS

The Company's Articles of Incorporation provide for the division of the Board of Directors into three classes of nearly equal size with staggered three-year terms of office. The number of directors constituting the Board of Directors is determined from time to time by the Board of Directors. The Board is currently composed of ten members.

The Company's Board of Directors has determined that it is in the best interests of the Company and its shareholders to restructure the board of directors by reducing the number of directors of the Company. In order to effect this restructuring, James L. Jurries, James L. Batts, Wayne J. Elhart, Jessie F. Dalman and Brian J. Hansen will resign from the Board of Directors of the Company prior to the Annual Meeting. Each of these directors and all of the Company's remaining directors will continue as directors of Macatawa Bank, a subsidiary of the Company. The Company anticipates forming a second subsidiary which will provide financial and other services excluding banking services ("Financial Services Company"). Once the Financial Services Company is organized, certain Macatawa Bank directors will be named to the Financial Services Company Board. All services provided by the Company other than banking will be provided through the Financial Services Company and all banking services will be provided through Macatawa Bank. For the foreseeable future, the Company will function purely as a holding company. The Board restructuring will relieve the directors who are leaving the Company's Board from any holding company responsibilities and permit them to focus their attention and efforts on the Company's subsidiary operations.

Two persons have been nominated for election to the Board, each to serve a three-year term expiring at the 2003 Annual Meeting of Shareholders. The Board has nominated G. Thomas Boylan and Benj. A. Smith, III, each of whom is an incumbent director.

Holders of common stock should complete the accompanying proxy. Unless otherwise directed by a shareholder's proxy, it is intended that the votes cast upon exercise of proxies in the form accompanying this statement will be in favor of electing the nominees as directors for the terms indicated above. Each of the nominees is presently serving as directors. The following pages of this Proxy Statement contain more information about the nominees and other directors of the Company.

## 2

A plurality of the votes cast at the Annual Meeting is required to elect the nominees as directors of the Company. As such, the two individuals who receive this number of votes cast by the holders of the Company's common stock will be elected as directors. Shares not voted at the meeting, whether by abstention, broker non-vote, or otherwise, will not be treated as votes cast at the meeting. Votes cast at the meeting and submitted by proxy will be tabulated by the Company

Except those persons nominated by the Board of Directors, no other persons may be nominated for election at the 2000 Annual Meeting. The Company's Articles of Incorporation require at least 60 days prior written notice of any other proposed nomination and no such notice has been received.

If any nominee becomes unavailable for election due to circumstances not now known, the accompanying proxy will be voted for such other person to become a director as the Board of Directors selects.

The Board of Directors recommends a vote FOR the election of each of the persons nominated by the Board.

3

## INFORMATION ABOUT DIRECTORS

The content of the following table is based upon information as of February 1, 2000, furnished to the Company by the directors. Except as described in the notes following the table, the following directors have sole voting and dispositive power as to all of the shares set forth in the following table. <TABLE>

| Name | Age | Became a Director | Beneficial <br> Ownership(1) | Common Stock |
| :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> |
| Nominees for Election as Directors for Terms |  |  |  |  |
| Expiring in 2003 |  |  |  |  |
| G. Thomas Boylan (a) (b) | 77 | 1997 | 117,925 | 3.2\% |
| Benj. A. Smith, III (b) | 56 | 1997 | 154,567(2) | 4.2\% |
| Directors Whose Terms Expire in 2001 |  |  |  |  |
| John F. Koetje (a) | 64 | 1998 | 71,450 | 2.0\% |
| Directors Whose Terms Expire in 2002 |  |  |  |  |
| Robert E. Den Herder (a) (b) | 45 | 1997 | 127,200 | 3.5\% |
| Philip J. Koning | 45 | 1997 | 36,750 | 1.0\% |

</TABLE>
(a) Member of the Audit Committee
(b) Member of the Compensation Committee

NOTES
(1) Except as described in the following notes, each nominee and director owns the shares directly and has sole voting and investment power or shares voting and investment power with his or her spouse under joint ownership. Includes shares of common stock that are issuable under options that are exercisable or will become exercisable within sixty (60) days. The share ownership of the following directors includes shares subject to options that are currently exercisable: Mr. DenHerder (6,00 shares), Mr. Koning (12,000 shares), Mr. Boylan (6,000 shares), Mr. Smith (31,000 shares), and Mr. Koetje (2,000 shares).
(2) Includes 31,000 shares owned by Mr. Smith's spouse; also includes 30,000 shares held in a trust for the benefit of Mr. Smith's spouse. ----------------------------

4
Benj. A. Smith, III is the Chairman, Chief Executive Officer and a director of the Company and is also Chairman and a director of the Bank. Mr. Smith is an investment advisor and has served from 1992 to the present as the President of Smith \& Associates Investment Management Services, an investment management firm located in Holland, Michigan. Prior to 1992, Mr. Smith gained 21 years of banking experience at First Michigan Bank Corporation and its subsidiary FMB-First Michigan Bank of Zeeland, Michigan.

Philip J. Koning has served as President of the Bank since its inception in November, 1997, and serves as the Secretary and Treasurer of the Company and as a director of both the Company and the Bank. Mr. Koning was employed by Smith \& Associates Investment Management Services prior to February 1998. Mr. Koning has over 23 years of commercial banking experience, most recently from 1992 to 1997 with First of America Bank in Holland, where he served as a Community Bank President.
G. Thomas Boylan is a director of the Company and the Bank. Mr. Boylan serves as the President of Light Metals Corporation, a manufacturing company located in Wyoming, Michigan, where he has been employed since 1947.

Robert E. DenHerder is a director of the Company and the Bank. Mr. DenHerder is the President of Uniform Color Co., a company located in Holland, Michigan, which manufactures color concentrate for the plastics industry focusing on automotive suppliers.

John F. Koetje is a director of the Company and the Bank. Mr. Koetje is a partner in John F. Koetje and Associates, a West Michigan builder of residential and light commercial real estate and apartment complexes where he has been employed for 35 years.

The Board of Directors had 12 meetings in 1999. The Company has no nominating committee. All directors attended at least three-fourths of the aggregate number of meetings of the Board and Board committees which they were eligible to attend.

## COMPENSATION OF DIRECTORS

During 1998, directors of the Company and the Bank were not paid any cash compensation for Board of Directors meetings attended. Directors of the Company and the Bank were paid $\$ 150$ per committee meeting attended. Effective March 19, 1998, the Company awarded stock options to purchase 2,000 shares of common stock to each of Messrs. Smith, Batts, Boylan, Den Herder, Elhart, Hansen, Jurries and Koetje and Ms. Dalman. These stock options were granted pursuant to the 1998 Directors' Stock Option Plan, have an exercise price of $\$ 10.00$ per share, are

During 1999, the directors of the Company and the Bank received an annual retainer of $\$ 4,000$ and were paid $\$ 500$ per board meeting attended and $\$ 250$ per committee meeting attended. Directors are reimbursed for their out-of-pocket expenses for each meeting attended.

## 5

## EXECUTIVE COMPENSATION

## Committee Report on Executive Compensation

Decisions on the compensation of the Corporation's executive officers are made by the Board's Compensation Committee. The Compensation Committee met two times during 1999.

Base Salary - In general, the Board intends to maintain the base salaries of the Company's executive officers and senior managers within peer group levels, with the ability to make appropriate adjustment to reflect other relevant factors, which may include individual performance, experience, expertise and tenure. Annually, the Committee establishes a base wage for the Chief Executive Officer, Mr. Smith, and for the President, Mr. Koning. The Committee's determination is based upon the performance of the individual and compensation levels established by the Company's peers and evaluations by consultants.

The base salaries of all other officers and senior managers are established by the Corporation's President and Chief Executive Officer.

Long-Term Incentives - The Company provides long-term incentives in the form of stock options. Each year the Committee recommends to the Board a list of stock options to be granted. These options are intended to recognize individual contributions and to incentivize employees to contribute to the long-term objectives of the Company. To align the interests of its executive officers and senior managers with the Company's shareholders, the Board's compensation strategy provides for a $401(k)$ matching contribution.
G. Thomas Boylan, Robert E. Den Herder and Benj. A. Smith III

6
Summary Compensation Table
The following table sets forth the annual and long-term compensation paid by the Company to its Chief Executive Officer and the President of the Bank. (collectively referred to as the "Named Executives") for services rendered to the Company during 1999 and 1998, the Company's first full year of operations. No other executive officers of the Company or the Bank received annual compensation in excess of $\$ 100,000$ during 1998 or 1999. <TABLE>

Summary Compensation Table

|  | Annual Compensation |  |  | Long Term Compensation |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other <br> Annual | Securities | All |
| Other |  |  |  |  |  |
|  |  |  | Compen- | Underlying |  |
| Compen- |  |  |  |  |  |
| Name and Principal Position sation(1) | Year | Salary | sation(\$) | Options(\#) |  |
| -- |  |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Benj. A. Smith, III | 1999 | \$ 75,000 | \$0 | 0 | \$ 0 |
| Chairman of the Board and | 1998 | \$ 32,500 | \$0 | 31,000 | \$ 0 |
| Chief Executive Officer |  |  |  |  |  |
| Philip J. Koning. | 1999 | \$150,000 | \$0 | 4,000 | \$3,181 |
| President of the Bank | 1998 | \$144,184 | \$0 | 12,000 | \$3,020 |

## </TABLE>

(1) Includes an automobile allowance ( $\$ 2,521$ in 1999 and $\$ 2,637$ in 1998) and life insurance premiums paid by the Company for the benefit of Mr. Koning.

7
Option Grants in 1999. Shown below is information on grants of stock options pursuant to the Company's Stock Compensation Plan and the Company's 1998 Directors' Stock Option Plan.

<TABLE>

Realizable
Value at

Assumed
Annual Rates
Stock Price
Number of Percent of

Appreciation
Securities Total Options For

</TABLE>
(1) Indicates number of shares which may be purchased pursuant to options granted under the Company's Stock Compensation Plan and 1998 Directors' Stock Option Plan as of December 31, 1999. Options may not be exercised in full or in part prior to the expiration of one year from the date of grant.
(2) The exercise price equals the prevailing market price of the Common Stock on the date of grant. The exercise price may be paid in cash, by the delivery of previously owned shares, through the withholding of shares otherwise issuable upon exercise or a combination thereof.
(3) These amounts are based on assumed rates of appreciation over the entire option period without any discount to present value. Actual gains, if any, on stock option exercises will be dependent on overall market conditions and on the future performance of the Company's Common Stock. There can be no assurance that the amounts reflected in this table will be realized.

## 8

Year-End Options Values. Shown below is information with respect to unexercised options to purchase shares of the Company's Common Stock granted under the Option Plans to the Named Executives and held by them at December 31, 1999. None of the Named Executives exercised any stock options during 1999.

| <TABLE> <br> Number of Shares Subject to <br> Value of Unexercised <br> Unexercised Options Held <br> In-the-Money Options at at December 31, 1999 <br> December 31, 1999(1) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Name | Exercisable Unexercisable |  | Exercisable | Unexercisable |
| - |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> |
| Benj. A. Smith III. | 31,000 | 0 | \$27,000 | \$ 0 |
| Philip J. Koning. | 12,000 | 3,000 | \$40,500 | \$ 0 |

- 

</TABLE>
(1) The value of unexercised options reflects the increase in market value of the Company's Common Stock from the date of grant through December 31, 1999 (when the closing price of the Company's Common Stock was $\$ 14.50$ per share). Value actually realized upon exercise by the Named Executives will depend on the value of the Company's Common Stock at the time of exercise.

Benefits. The Company provides group health and life insurance benefits and supplemental unemployment benefits to its regular employees, including executive officers. In January 1999, the Company implemented a $401(\mathrm{k}) \mathrm{plan}$.

Security Ownership of Management. The following table shows, as of February 1, 2000, the number of shares beneficially owned by each of the Named Executives identified in the executive compensation tables of this proxy statement and by all Directors and Executive Officers as a group. Except as described in the notes following the table, the following persons have sole voting and dispositive power as to all of their respective shares.
<TABLE>

| Amount and Nature |  |
| :--- | :--- |
| of Beneficial | Percent of |
| Ownership(1) | Common Stock |



9
TRANSACTIONS INVOLVING MANAGEMENT
Directors and officers of the Company and their associates were customers of, and had transactions with, subsidiaries of the Company in the ordinary course of business during 1999. All loans and commitments included in such transactions were made in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons and do not involve an unusual risk of collectibility or present other unfavorable features.

The Bank leases its Holland office located at 106 E. 8th Street, Holland, Michigan 49423, from a corporation wholly owned by Benj A. Smith, III, an officer and director of the Company. The Bank leases its Wyoming, Michigan branch facility from a limited liability company co-owned by John F. Koetje, a director of the Company. The terms of these leases were negotiated on an arm's-length basis, and the Company believes that the rent and other terms reflect fair market value.

SECTION 16 (a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE
Section $16(a)$ of the Securities Exchange Act of 1934 requires the Company's directors and officers to file reports of ownership and changes in ownership of shares of common stock with the Securities and Exchange Commission. Based upon written representations by each director and officer, all the reports were filed by such persons during the last fiscal year, except for one late report with respect to one transaction by each of Messrs. Benj. A. Smith, James L. Batts and James L. Jurries.

## 10

SHAREHOLDER RETURN PERFORMANCE GRAPH
The following graph shows the cumulative total shareholder return on an investment in the Company's common stock compared to the Russell 2000 Index and the Media General Group Index of Regional-Midwest Banks. The comparison assumes a $\$ 100$ investment on April 1, 1998, the date of the Company's initial public offering, at the Company's initial public offering price of $\$ 10.00$ per share.
[GRAPHIC OMITTED]


The combined consolidated financial statements of the Company have been examined by Crowe, Chizek and Company LLP, independent certified public accountants. A representative of Crowe, Chizek and Company LLP is expected to be present at the annual meeting with the opportunity to make a statement, if desired, and will be available to respond to appropriate questions. It is anticipated that the Company's Audit Committee will select the Company's auditors before the end of this calendar year.

SHAREHOLDER PROPOSALS-2001 ANNUAL MEETING
Any proposal of a shareholder intended to be presented for action at the 2001 annual meeting of the Company must be received by the Company at 250 E. 8th Street, Holland, Michigan 49423, not later than November 15, 2000, if the shareholder wishes the proposal to be included in the Company's proxy materials for that meeting.

## AVAILABILITY OF 10-KSB ANNUAL REPORT

An annual report on Form $10-K S B$ to the Securities and Exchange Commission for the year ended December 31, 1999, will be provided free to shareholders upon written request. Write to Macatawa Bank Corporation, Attention: Philip J. Koning, 250 E. 8th Street, Holland, Michigan 49423. The Form $10-K S B$ and certain other periodic filings are filed with the Securities and Exchange Commission (the "SEC"). The SEC maintains an Internet web site that contains reports and other information regarding companies including the company, that file electronically. The SEC's web site address is http:<br>www.sec.gov.

MISCELLANEOUS
The management of the Company is not aware of any other matter to be presented for action at the meeting. However, if any such other matter is properly presented for action, it is the intention of the persons named in the accompanying form of proxy to vote thereon in accordance with their best judgment.

The cost of soliciting proxies in the accompanying forms will be borne by the company. In addition to solicitation by mail, proxies may be solicited in person, or by telephone or telegraph, by some regular employees of the Company.

By order of the Board of Directors
March 20, 2000

> /s/ Philip J. Koning Philip J. Koning
> Secretary

## TABLE OF CONTENTS

Selected Consolidated Financial Data. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . A-2
Quarterly Financial Data..................................................................... A-3
Quarterly Stock Price Information........................................................ A-4
Management's Discussion and Analysis....................................................... A-5
Report of Independent Auditors............................................................ A-20
Consolidated Financial Statements................................................... A-21
Notes to Consolidated Financial Statements........................................... A-25

A-1
SELECTED CONSOLIDATED FINANCIAL DATA

The following selected consolidated financial and other data are derived from the Company's financial statements and should be read with the Consolidated Financial Statements and Notes thereto, and "Management's Discussion and Analysis of Financial Condition and Results of Operations." The Consolidated Balance Sheet as of December 31, 1999 and 1998, and the Consolidated Statement of Income for the years ended December 31, 1999 and 1998, are included elsewhere in this proxy statement.
<TABLE>


## </TABLE>

(1) Management has established the allowance for loan losses based on past industry loan loss experience, known and inherent risks in similar portfolios, and economic conditions.

A-2
QUARTERLY FINANCIAL DATA
(unaudited)
A summary of selected quarterly results of operations for the years ended December 31 follows:

<TABLE>

\((388,264)\)
\begin{tabular}{|c|c|c|c|}
\hline Basic. & (.56) & (.39) & (.27) \\
\hline \multicolumn{4}{|l|}{(.16)} \\
\hline Diluted & (.56) & (.39) & (.27) \\
\hline (.16) & & & \\
\hline \multicolumn{4}{|l|}{</TABLE>} \\
\hline
\end{tabular}

\section*{A-3 \\ QUARTERLY STOCK PRICE INFORMATION}

The Company's common stock has been quoted on the Nasdaq SmallCap Market since December 27, 1999. From the completion of the Company's initial public offering in April 1998 through December 31, 1999, the Company's common stock was quoted on the OTC Bulletin Board. High and low bid prices (as reported on the OTC Bulletin Board) and high and low sales prices (as reported on the Nasdaq

SmallCap Market) for each quarter since the Company's April 1998 initial public offering through December 31, 1999, are as follows:
<TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|c|}{1999} & \multicolumn{2}{|c|}{1998} \\
\hline Quarter & High & Low & High & Low \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline First Quarter & \$17.00 & \$14.75 & N/A & N/A \\
\hline Second Quarter & \$15.50 & \$13.50 & \$15.25 & \$14.50 \\
\hline Third Quarter & \$15.50 & \$14.00 & \$16.50 & \$14.00 \\
\hline Fourth Quarter & \$16.00 & \$13.00 & \$16.75 & \$15.75 \\
\hline
\end{tabular}
</TABLE>
For the period during which the common stock was quoted on the OTC Bulletin Board, the quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not represent actual transactions and do not include intra-day highs and lows. On February 28, 2000, there were approximately 727 owners of record and, in addition, approximately 2,001 beneficial owners of the Company's common stock.

No cash dividends have been declared to date on the Company's common stock. If and when dividends are declared, the Company will be dependent upon dividends paid to it by the Bank for funds to pay dividends on the common stock.
\[
\begin{gathered}
A-4 \\
\text { APPENDIX A }
\end{gathered}
\]

MANAGEMENT'S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis of financial condition and results of operations contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in such forward-looking statements.

The following section presents additional information to assess the financial condition and results of operations of the Company and the Bank. This section should be read in conjunction with the consolidated financial statements and the supplemental financial data contained elsewhere in this Appendix.

\section*{Overview}

Macatawa Bank Corporation (the "Company") is a Michigan corporation and is the bank holding company for Macatawa Bank (the "Bank"). The Bank commenced operations on November 25, 1997. The Bank is a Michigan chartered bank with depository accounts insured by the Federal Deposit Insurance Corporation. The Bank provides a full range of commercial and consumer banking services, primarily in the communities of Holland and Zeeland, Michigan, as well as the surrounding market area primarily located in Ottawa county, Michigan.

The Company has experienced rapid and substantial growth since opening in November 1997. At December 31, 1999, the Bank had thirteen branch banking offices, and two service facilities. The Company completed an underwritten initial public offering of common stock on April 7, 1998, resulting in net proceeds of \(\$ 14.1\) million. In June 1999 , the Company completed an offering of common stock to its shareholders resulting in net proceeds of \(\$ 14.6\) million.

The Bank established a Trust Department in the fourth quarter of 1998 to further provide for customers' financial needs. The Trust Department began business on January 3, 1999 and as of December 31, 1999, had assets of approximately \(\$ 183\) million.

The Company's Board of Directors has determined that it is in the best interests of the Company and its shareholders to restructure the board of directors by reducing the number of directors of the Company. In order to effect this restructuring, James L. Jurries, James L. Batts, Wayne J. Elhart, Jessie F. Dalman and Brian J. Hansen will resign from the Board of Directors of the Company prior to the Annual Meeting. Each of these directors and all of the Company's remaining directors will continu as directors of Macatawa Bank, a subsidiary of the Company. The Company anticipates forming a second subsidiary which will provide financial and other services excluding banking services ("Financial Services Company"). Once the Financial Services Company Board is organized, certain Macatawa Bank directors will be named to the Financial Services Company Board. All services provided by the Company other than banking will be provided through the Financial Services Company and all banking services will be provided through Macatawa Bank. For the foreseeable future, the Company will function purely as a holding company. The Board restructuring will relieve the directors who are leaving the Company's Board from any holding company responsibilities and permit them to focus their attention and efforts on the Company's subsidiary operations.

\section*{Financial Condition}

Summary. Total assets of the Company increased by \(\$ 155,692,000\) to \(\$ 344,921,000\) at December 31, 1999, from \(\$ 189,229,000\) at December 31, 1998. The increase in assets is primarily attributable to the Bank continuing to attract customer deposits and then lending and otherwise investing these funds. The fourth quarter of 1999 was the Company's eighth full quarter of operations, and the number of deposit accounts increased from approximately 14,000 at December 31, 1998, to approximately 27,000 accounts at December 31, 1999. Management attributes the strong growth in deposits to quality customer service, the desire of customers to deal with a local bank, and convenient accessibility through the expansion of branches. The Company anticipates that the Bank's assets will continue to increase during 2000, which will be the Bank's third full year of operations. However, management does not believe that the rate of increase will be as rapid as it was during the first two years of operation

Cash and Cash Equivalents. Cash and cash equivalents, which include federal funds sold and short-term investments, increased \(\$ 2,600,862\) to \(\$ 20,554,039\) at December 31, 1999, from \(\$ 17,953,177\) at December 31, 1998. The increase is a result of cash reserves needed for additional branches. The Bank also increased cash reserves in order to be prepared for any large cash withdrawals by customers concerned about Y2K. Balances required to cover account services at correspondent banks were increased due to volumes.

Securities. Securities are purchased and classified as "available for sale." The securities may be sold to meet the Bank's liquidity needs. The primary objective of the Company's investing activities is to provide for the safety of the principal invested. Secondary considerations include earnings, liquidity and overall exposure to changes in interest rates. Securities available for sale increased \(\$ 1,274,075\) to \(\$ 28,281,375\) at December 31, 1999 from \(\$ 27,007,300\) at December 31,1998 , or \(4.72 \%\).

Securities Available for Sale Portfolio (in thousands) <TABLE>
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|c|}{Year Ended December 31} \\
\hline & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline U. S. Treasury and U.S. Government Agencies & \$27,337 & \$27,007 \\
\hline Michigan municipal bonds. & 944 & 0 \\
\hline & \$28,281 & \$27,007 \\
\hline
\end{tabular}
</TABLE>
Excluding those holdings of the investment portfolio in U.S. Treasury and
U.S. Government Agency Securities, there were no investments in securities of any one issuer which exceeded $10 \%$ of shareholders' equity.

## A-6

Schedule of Maturities of Investment Securities and Weighted Average Yields

The following is a schedule of maturities and their weighted average yield of each category of investment securities as of December 31, 1999.
<TABLE>

(Dollars in Thousands)
Investments With
No Contractual
Maturity

| Total | $0 \%$ | 0 | $0 \%$ | 25,416 | $5.85 \%$ | 1,921 | $6.70 \%$ | 944 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 |  |  |  |  |  |  |  |  |
| $</$ TABLE $>$ |  |  |  |  |  |  |  |  |

The Loan Portfolio. The majority of loans are made to businesses in the form of commercial loans and real estate mortgages. Commercial loans increased \$105,722,570 from \$95,669,151 at December 31, 1998, to \$201,391,721 at December 31, 1999, an increase of $110.51 \%$. Commercial loans account for approximately $71 \%$ of the Bank's total loan portfolio. In addition, the Bank's consumer mortgage loan volume is significant; however, only a small portion of these loans are retained for the Bank's own portfolio. The Bank originated $\$ 141$ million $(3,760$ loans) in 1999 and $\$ 102$ million ( 2,658 loans) in 1998.

Loan Portfolio Composition (in thousands)

<TABLE>
\begin{tabular}{|c|c|c|c|}
\hline & \multirow[b]{2}{*}{1999} & er 31 & \\
\hline & & & \\
\hline Amount & \% & Amount & \% \\
\hline ------ & - & ------ & - \\
\hline <C> & <C> & <C> & <C> \\
\hline \$ 54,160 & 19\% & \$ 14,058 & 10\% \\
\hline 44,734 & 15 & 22,529 & 16 \\
\hline 147,232 & 52 & 81,611 & 60 \\
\hline 39,248 & 14 & 19,684 & 14 \\
\hline 285,374 & 100\% & 137,882 & 100\% \\
\hline
\end{tabular}

Less:

</TABLE>
A-7
Maturities and Sensitivities of Loans to Changes in Interest Rates

The following table shows the amount of total loans outstanding as of December 31,1999 which, based on remaining scheduled repayments of principal, are due in the periods indicated.

<TABLE>



Loan Loss Experience (in thousands)
The following is a summary of loan balances at the end of each period and their daily average balances, changes in the allowance for possible loan losses arising from loans charged off and recoveries on loans previously charged off, and additions to the allowance which have been expensed. <TABLE>
\begin{tabular}{|c|c|c|}
\hline & & \\
\hline & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline Loans: & & \\
\hline Average daily balance of loans for the year. & \$213,472 & \$ 60,299 \\
\hline Amount of loans outstanding at end of period. & 285,374 & 137,882 \\
\hline Allowance for loan losses: & & \\
\hline Balance at beginning of year & 2,030 & 7 \\
\hline Addition to allowance charged to operations. & 1,967 & 2,023 \\
\hline Loans charged-off & (6) & \\
\hline Recoveries. & 4 & \\
\hline Balance at end of year & 3,995 & 2,030 \\
\hline Ratios: & & \\
\hline Net (recoveries) charge offs to average loans outstanding. & 0 & 0 \\
\hline Allowance for loan losses to loans outstanding at year end & 1.40\% & 1.47\% \\
\hline </TABLE> & & \\
\hline Allocation of the Allowance for Loan Losses & & \\
\hline
\end{tabular}

The allowance for loan losses as of December 31, 1999, was \(\$ 3,995,165\) representing approximately \(1.40 \%\) of gross loans outstanding, compared to \(\$ 2,030,000\) at December 31,1998 , or \(1.47 \%\) of gross loans outstanding. The Bank has not experienced any material credit losses as of December 31, 1999. The allowance for loan losses is maintained at a level management feels is adequate to absorb losses inherent in the loan portfolio. Management prepares an evaluation which is based upon a continuous review of the Bank's loan portfolio, the Bank's and industry's historical loan loss experience, known and inherent risks included in the loan portfolio, composition of loans, growth of the portfolio and current economic conditions. The allowance for loan losses is analyzed quarterly by management. In so doing, management assigns a portion of the allowance to the entire portfolio by loan type and to specific credits that have been identified as problem loans and reviews past loss experience. The local economy and particular concentrations are considered, as well as a number of other factors.

A-9
<TABLE>

\begin{tabular}{|c|c|c|c|c|}
\hline & Amount & loans & Amount & loans \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Commercial & \$2,784 & \(70.6 \%\) & \$1,422 & 69.4\% \\
\hline Real estate mortgages & 112 & 15.7 & 57 & 16.3 \\
\hline Consumer & 297 & 13.7 & 165 & 14.3 \\
\hline Unallocated. & 802 & 0.0 & 386 & 0.0 \\
\hline Total. & \$3,995 & 100.00\% & \$2,030 & 100.00\% \\
\hline
\end{tabular}
</TABLE>
The above allocations are not intended to imply limitations on usage of the allowance. The entire allowance is available for any future loans without regard to loan type.

Deposits. Deposits are gathered from the communities the Bank serves. Deposits increased to \(\$ 279,389,882\) at December 31, 1999, from \(\$ 166,988,675\) at December 31, 1998. This was primarily as a result of deposits being obtained from new customers of the Bank. Noninterest bearing demand deposit accounts increased by \(\$ 16,024,943\) to \(\$ 34,542,493\) at December 31, 1999 from \(\$ 18,517,550\) at December 31, 1998. These accounts are comprised primarily of business checking accounts and represent \(12.36 \%\) of total deposits at December 31, 1999.

Average Daily Deposits (in thousands)

The following table sets forth the average deposit balances and the weighted average rates paid thereon. <TABLE>
1998 Average for the Year
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{Amount} & Average & Rate & & Amount & Average \\
\hline \multicolumn{8}{|l|}{Rate} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & <C> & & \multicolumn{2}{|l|}{<C>} & <C> \\
\hline Noninterest bearing demand. & \$ & 27,186 & 0\% & & \$ & 8,991 & 0\% \\
\hline NOW accounts & & 29,721 & 2.6\% & & & 10,420 & 3.0 \\
\hline MMDA/Savings & & 97,849 & 4.2\% & & & 35,743 & 4.7 \\
\hline Time. & & 68,629 & 5.5\% & & & 20,899 & 5.7 \\
\hline Total Deposits. & & 23,385 & 3.9\% & & \$ & 76,053 & 4.2\% \\
\hline
\end{tabular}
</TABLE>
Maturity Distribution of Time Deposits of $\$ 100,000$ Or More
The following table summarizes time deposits in amounts of $\$ 100,000$ or more by time remaining until maturity as of December 31, 1999:

<TABLE>
\begin{tabular}{|c|c|}
\hline & Amount \\
\hline <S> & <C> \\
\hline Three months or less. & \$18,232,009 \\
\hline Over 3 months through 6 month & 12,168,988 \\
\hline Over 6 months through 1 year. & 10,014,660 \\
\hline Over 1 year. & 9,762,878 \\
\hline & \$ \(50,178,535\) \\
\hline
\end{tabular}

\section*{</TABLE>}

The Bank operates in a very competitive environment. Management monitors rates at other financial institutions in the area to ascertain that its rates are competitive with the market. Management also attempts to offer a wide variety of products to meets the needs of its customers. The Bank offers business and consumer checking accounts, regular and money market savings accounts, and certificates having many options in their terms.

Premises and Equipment. Bank premises and equipment increased to \$9,997,566 at December 31, 1999 from \(\$ 7,125,755\) at December 31, 1998. The increase resulted primarily from the purchase of furniture and equipment, which increased from \(\$ 2,553,229\) at December 31, 1998 to \(\$ 4,516,473\) at December 31, 1999 .

Retained Deficit. As of December 31, 1998, the Company had a retained deficit of \(\$ 2,654,076\), and as of December 31, 1999, the Company had a retained deficit of \(\$ 1,960,810\). The retained deficit is primarily the result of prior
year losses, including the impact of provisions for loan losses which totaled \(\$ 2,022,500\) in 1998. Also contributing to the retained deficit were wages paid to employees and costs associated with expanding the branch network. Management believes that the expenditures made in 1997 and 1998 created the infrastructure and laid the foundation for future growth and profitability in subsequent years.
\[
A-11
\]

Results of Operations

Summary of Results. The Company earned a net profit in 1999, the Company's second full year of operations. Net income for the year ended December 31, 1999, was \(\$ 693,266\) compared to a net loss for the year ended December 31, 1998 of \(\$ 2,488,551\). The primary reason for the increase in income is due to the continued growth of the Company resulting in an increase of net interest income.

Performance Ratios (in thousands, except per share data).
<TABLE>


\section*{</TABLE>}

Net income for the year ended December 31, 1999, was \(\$ 693,266\) an increase of \(\$ 3,181,827\) over net loss for the year ended December 31,1998 of \(\$ 2,488,551\). The primary reason for the increase in income is due to the continued growth of the company resulting in an increase of net interest income. Net interest income for the year ended December 31, 1999 was \(\$ 10,572,563\) and \(\$ 3,613,868\) for the year ended December 31, 1998, an increase of \(\$ 6,958,695\). Interest income for the year ended December 31, 1999 was \(\$ 20,000,699\), related to interest income on securities, loans and interest earning deposits. Interest income for the year ended December 31, 1998 was \(\$ 6,804,105\). Interest expense was \(\$ 9,428,136\) for the year ended 1999, related to interest incurred on interest bearing deposits, fed funds purchased and Federal Home Loan Bank advances. For the year ended December 31, 1998, interest expense was \(\$ 3,190,237\), related to interest incurred on interest bearing deposits and fed funds purchased. The increase in net income can also be attributed to the Bank's growing into its infrastructure.
A-12

Net Interest Income. The following schedule presents the average daily balances, interest income and interest expense and average rates earned and paid for the Company's major categories of assets, liabilities, and stockholders' equity for the periods indicated:
<TABLE>
(in thousands)


1998
\(\qquad\)
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Change Change} & & & & & & & \\
\hline & \multicolumn{2}{|l|}{Average} & Average & \multicolumn{2}{|l|}{Average} & Average & Total \\
\hline Due to Due To
Earning Assets & Balance & Interest & Rate & Balance & Interest & Rate & Change \\
\hline Volume Rate & & & & & & & \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline <C> <C> & & & & & & & \\
\hline Taxable Securities
\[
286
\]
(47) & 21,444 & 1,225 & 5.71\% & 16,471 & 986 & 5.99\% & 239 \\
\hline \multicolumn{8}{|l|}{Tax-exempt} \\
\hline Securities & 172 & 9 & 5.23\% & --- & --- & --- & 9 \\
\hline 9 --- & & & & & & & \\
\hline Loans & 213,472 & 18,379 & 8. \(61 \%\) & 60,299 & 5,339 & 8.85\% & 13,040 \\
\hline 13,192 (151) & & & & & & & \\
\hline Fed Funds Sold
\((211)\) & 4,166 & 204 & 4.90\% & 8,421 & 446 & 5.30\% & (243) \\
\hline \multicolumn{8}{|l|}{Short Term} \\
\hline Investments & 1,132 & 56 & 4.95\% & 605 & 32 & 5.29\% & 24 \\
\hline 26 (2) & & & & & & & \\
\hline \multicolumn{8}{|l|}{Federal Home} \\
\hline \multicolumn{8}{|l|}{Loan Bank} \\
\hline Stock & 1,593 & 127 & 7.97\% & --- & --- & --- & 127 \\
\hline 127 & & & & & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Total Earning Assets & 241,979 & 20,001 & 8.27\% & 85,797 & 6,804 & 7.93\% & 13,197 \\
\hline 13,429 (232) & & & & & & & \\
\hline \multicolumn{8}{|l|}{Interest Bearing} \\
\hline \multicolumn{8}{|l|}{Liabilities} \\
\hline \multicolumn{8}{|l|}{NOWs and} \\
\hline MMDAs & 116,914 & 4,548 & 3.89\% & 43,336 & 1,915 & 4.42\% & 2,633 \\
\hline 2,888 (255) & & & & & & & \\
\hline Savings & 6,123 & 117 & 1.91\% & 2,153 & 43 & 2.00\% & 74 \\
\hline 76 (2) & & & & & & & \\
\hline IRAs & 4,533 & 247 & 5.45\% & 1,096 & 64 & 5.84\% & 183 \\
\hline 187 (4) & & & & & & & \\
\hline Time Deposits & 68,629 & 3,787 & 5.52\% & 20,304 & 1,164 & 5.73\% & 2,623 \\
\hline 2,668 (45) & & & & & & & \\
\hline Fed Funds Borrowed & 695 & 37 & 5.32\% & 78 & 4 & 5.13\% & 33 \\
\hline 33 --- & & & & & & & \\
\hline \multicolumn{8}{|l|}{Other} \\
\hline Borrowings & 12,126 & 692 & 5.71\% & --- & --- & --- & 692 \\
\hline 692 --- & & & & & & & \\
\hline \multicolumn{8}{|l|}{Total Interest} \\
\hline \multicolumn{8}{|l|}{Bearing} \\
\hline Liabilities & 209,020 & 9,428 & 4.51\% & 66,967 & 3,190 & 4.77\% & 6,238 \\
\hline 6,545 (307) & & & & & & & \\
\hline \multicolumn{2}{|l|}{Net Interest/Spread} & 10,573 & \multicolumn{2}{|l|}{3.76\%} & \multirow[t]{2}{*}{3,614} & \multirow[t]{2}{*}{3.16\%} & \multirow[t]{2}{*}{6,959} \\
\hline \multicolumn{2}{|l|}{6,885 74} & ====== & & & & & \\
\hline ======= ===== & & & & & & & \\
\hline \multicolumn{2}{|l|}{Margin} & & \multicolumn{3}{|l|}{4.37\%} & \multicolumn{2}{|l|}{4.21\%} \\
\hline \multicolumn{8}{|l|}{</TABLE>} \\
\hline & & A-13 & & & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Year Ended December 31} \\
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline Service fee income & \$ & 661 & \$ & 157 \\
\hline \multicolumn{5}{|l|}{Net gains (losses) on asset sales:} \\
\hline Loans. & & 624 & & 521 \\
\hline Securities. & & 0 & & 0 \\
\hline Trust Fees & & 228 & & 0 \\
\hline Other. & & 15 & & 5 \\
\hline Total noninterest income. & & 528 & \$ & 683 \\
\hline
\end{tabular}

A-14
Net Gains on the Sale of Residential Real Estate Mortgage Loans (in thousands) <TABLE>


Estate mortgage loan sales............ </TABLE>

The Bank sells the majority of its fixed-rate obligations. Such loans are sold servicing released.

Non-Interest Expense. Non-interest expense for the year ended December 31, 1999, was \(\$ 9,440,295\) compared to \(\$ 4,763,301\) for the year ended December 31,1998. The main components of non-interest expense were salaries and benefits which totaled \(\$ 5,408,024\) for the year ended December 31, 1999, and \(\$ 2,726,888\) for the year ended December 31, 1998. The increase is primarily due to additions in staff for the five new branches added in 1999. Other significant components of non-interest expense consiste of occupancy and equipment expenses, data processing fees, supplies and marketing expenses.

Non-interest Expense (in thousands)
<TABLE>

</TABLE>
A-15
Liquidity and Capital Resources
Equity Capital. The Company obtained its initial equity capital as a result of a private placement on behalf of the Bank to investors in November, 1997. The Company raised additional equity capital of \(\$ 14.1\) million in its initial public offering completed in April 1998. As a condition to regulatory approval of the Bank's formation, the Bank is required to maintain capitalization sufficient to provide a ratio of Tier 1 Capital to total assets of at least \(8 \%\) through the end of the third year of its operations. At March 31, 1999 the Bank's Tier 1 Capital as a percent of total assets was \(8.43 \%\). Due to the rapid growth of the Bank, additional equity capital was required. In June 1999, the Company raised \(\$ 14.6\) million of equity capital net proceeds in an offering made to the company's shareholders. The Company contributed \(\$ 10,000,000\) from the proceeds of this offering to the Bank's capital. At June 30, 1999, the Bank's Tier 1 Capital as a
percent of total assets was 10.83\%. At December 31, 1999, this ratio decreased to \(8.59 \%\), due to asset growth. The Company has approximately \(\$ 5\) million in additional funds which it could contribute to the Bank's capital if necessary.

The following table shows various capital ratios as of December 31, 1999 <TABLE>

Capital Resources (in thousands)
Tier 1
\begin{tabular}{ccc} 
Leverage & \begin{tabular}{c} 
Tier 1 \\
Ratio
\end{tabular} & \begin{tabular}{r} 
Total Risk-Based \\
Capital Ratio
\end{tabular} \\
Capital Ratio
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline <S> & <C> & <C> & <C> \\
\hline Minimum regulatory requirement for capital adequacy & 4.0\% & 4.0\% & 8.0\% \\
\hline Well capitalized regulatory level & 5.0\% & 6.0\% & 10.0\% \\
\hline Consolidated... & 10.8\% & 12.7\% & 14.2\% \\
\hline Bank & 9.4\% & 10.9\% & 12.4\% \\
\hline \begin{tabular}{l}
</TABLE> \\
The following table shows the dollar amounts by whi
\end{tabular} & the Company's c & & \\
\hline \begin{tabular}{l}
(on a consolidated basis) exceeds current regulatory amount basis: \\
<TABLE>
\end{tabular} & uirements on a & & \\
\hline & Tier 1 & Tier 1 & \[
\begin{gathered}
\text { Total } \\
\text { Risk- }
\end{gathered}
\] \\
\hline Based & & & \\
\hline & Leverage & \begin{tabular}{l}
Capital \\
thousands of
\end{tabular} & Capital \\
\hline <S> & <C> & <C> & <C> \\
\hline Capital balances at December 31, 1999 & & & \\
\hline Required regulatory capital. & \$12,940 & \$10,994 & \$21,989 \\
\hline Capital in excess of regulatory minimums. & 21,982 & 23,928 & 16,928 \\
\hline - & & & \\
\hline Actual capital balances. & \$34,922 & \$34,922 & \$38,917 \\
\hline
\end{tabular}
</TABLE>
The Company's sources of liquidity include loan payments by borrowers, maturity and sales of securities available for sale, growth of deposits and deposit equivalents, federal funds sold, borrowings from the Federal Home Loan Bank, and the issuance of common stock. Liquidity management involves the ability to meet the cash flow requirements of the Company's customers. These customers may be either borrowers with credit needs or depositors wanting to withdraw funds.
A-16

Asset Liability Management and Market Risk Analysis
Asset liability management aids the Company in maintaining liquidity while maintaining a balance between interest earning assets and interest bearing liabilities. Management of interest rate sensitivity attempts to avoid widely varying net interest margins and to achieve consistent net interest income through periods of changing interest rates. Certain savings accounts and interest bearing checking accounts are are shown as repricing other than contractually due to the stability of these products in a rate changing environment. Management monitors the Company's exposure to interest rate changes using a GAP analysis. The following table illustrates the Company's GAP position at various intervals (in thousands of dollars) at December 31, 1999.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & & 3 Mont & & 12 Mo & & to 5 Ye & & r 5 Years \\
\hline \multicolumn{9}{|l|}{Total} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{9}{|l|}{<C>} \\
\hline \multicolumn{9}{|l|}{Assets:} \\
\hline Loans-Fixed & \$ & 9,596 & \$ & 31,225 & \$ & 103,082 & \$ & 22,704 \\
\hline \multicolumn{9}{|l|}{\$ 166,607} \\
\hline Loans-Variable & & 101,125 & & 444 & & 14,450 & & 2,748 \\
\hline \multicolumn{9}{|l|}{118,767} \\
\hline Taxable Securities & & & & & & 25,416 & & 2,865 \\
\hline \multicolumn{9}{|l|}{28,281} \\
\hline Other Securities & & & & & & & & 2,312 \\
\hline \multicolumn{9}{|l|}{2,312} \\
\hline \multicolumn{9}{|l|}{Loan Loss Reserve} \\
\hline \multicolumn{9}{|l|}{\((3,995)\)} \\
\hline \multicolumn{9}{|l|}{Cash \& Due From Banks} \\
\hline \multicolumn{9}{|l|}{20,554} \\
\hline \multicolumn{9}{|l|}{Fixed Assets} \\
\hline \multicolumn{9}{|l|}{9,998} \\
\hline Other Assets & & & & & & & & \\
\hline 2,397 & & & & & & & & \\
\hline
\end{tabular}


\section*{</TABLE>}

Based on this analysis, management does not believe the Company would be materially impacted by changes in interest rates.

A-17
Other variables besides interest rate changes may have an impact on the financial condition of the Bank including, but not limited to, growth of the company, structure of the balance sheet, and economic and competitive factors.

Year 2000 Compliance

Because many computerized systems use only two digits to record the year in date fields (for example, the year 1998 is recorded as 98), such systems may not be able to accurately process dates ending in the year 2000 and after. The effects of the issue will vary from system to system and may adversely affect the ability of a financial institution's operations as well as its ability to prepare financial statements. The Company and the Bank were organized in 1997 and the Company acquired its computer equipment within the past eighteen months and has contracted with a leading supplier of information processing services. This equipment and these services were purchased with manufacturer assurances of Year 2000 compliance.

The Company has not experienced any Year 2000 problems. Although considered unlikely, unanticipated problems, including problems associated with non-compliant third parties, could still occur. The Company will continue to manage its business and address any issues that may arise.

\section*{Recent Regulatory Developments}

Recently enacted federal legislation (the Gramm-Leach-Bliley Act of 1999) eliminates many Federal and state law barriers to affiliations among banks and other financial services providers. The legislation, which takes effect March 11, 2000, establishes a statutory framework pursuant to which full affiliations can occur between banks and securities firms, insurance companies, and other financial companies. The legislation provides some degree of flexibility in structuring these new affiliations, although certain activities may only be conducted through a holding company structure. The legislation preserves the role of the Board of Governors of the Federal Reserve System as the umbrella supervisor for holding companies, but incorporates a system of functional regulation pursuant to which the various Federal and state financial supervisors will continue to regulate the activities traditionally within their jurisdictions. The legislation specifies that banks may not participate in the new , affiliations unless they are well-capitalized, well-managed and maintain a rating under the Community Reinvestment Act of 1977 of at least "satisfactory" among all affiliates.

A-17
At this time, the Company is unable to predict the impact this legislation may have on the Company.

The Company's Board of Directors has determined that it is in the best interests of the Company and its shareholders to restructure the board of directors by reducing the number of directors of the Company. In order to effect
this restructuring, James L. Jurries, James L. Batts, Wayne J. Elhart, Jessie F. Dalman and Brian J. Hansen will resign from the Board of Directors of the Company prior to the Annual Meeting. Each of these directors and all of the Company's remaining directors will continue as directors of Macatawa Bank, a subsidiary of the Company. The Company anticipates forming a second subsidiary which will provide financial and other services excluding banking services ("Financial Services Company"). Once the Financial Services Company Board is organized, certain Macatawa Bank directors will be named to the Financial Services Company Board. All services provided by the Company other than banking will be provided through the Financial Services Company and all banking services will be e provided through Macatawa Bank. For the foreseeable future, the Company will function purely as a holding company. The Board restructuring will relieve the directors who are leaving the Company's Board from any holding company responsibilities and permit them to focus their attention and efforts on the Company's subsidiary operations.

\section*{Forward Looking Statements}

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995, and is including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," "may" or similar expressions. The presentation and discussion of the provision and allowance for loan losses, statements concerning future profitability or future growth or increases, and the Year 2000 readiness discussion are examples of inherently forward looking statements in that they involve judgements and statements of belief as to the outcome of future events. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse affect on the operations and future prospects of the Company and the Bank include, but are not limited to, changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Company and its business, including additional factors that could materially affect the Company's financial results, is included in the company's filings with the Securities and Exchange Commission.

A-19
REPORT OF INDEPENDENT AUDITORS

Board of Directors and Shareholders
Macatawa Bank Corporation
Zeeland, Michigan

We have audited the accompanying consolidated balance sheets of Macatawa Bank Corporation as of December 31, 1999 and 1998 and the related consolidated statements of income, changes in shareholders' equity and cash flows for the years ended December 31, 1999 and 1998 and for the period from May 21, 1997 (date of inception) through December 31, 1997. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Macatawa Bank Corporation at December 31, 1999 and 1998, and the results of its operations and its cash flows for the years ended December 31, 1999 and 1998 and for the period from May 21, 1997 (date of inception) through December 31, 1997 in conformity with generally accepted accounting principles.

Grand Rapids, Michigan
January 28, 2000
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{A-20} \\
\hline \multicolumn{5}{|l|}{MACATAWA BANK CORPORATION} \\
\hline \multicolumn{5}{|l|}{CONSOLIDATED BALANCE SHEETS} \\
\hline December 31, 1999 and 1998 & & & & \\
\hline \multicolumn{5}{|l|}{<TABLE>} \\
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{ASSETS} \\
\hline Cash and due from banks & \$ & 20,554,039 & \$ & 11,453,177 \\
\hline Short-term investments & & & \multicolumn{2}{|r|}{6,500,000} \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Cash and cash equivalents & & 20,554,039 & & 17,953,177 \\
\hline Securities available for sale, at fair value & & 28,281,375 & & 27,007,300 \\
\hline Federal Home Loan Bank stock & & 2,312,000 & & \\
\hline Total loans & & 285,374,451 & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\(137,882,260\)
\((2,030,000)\)}} \\
\hline Allowance for loan losses & & \((3,995,165)\) & & \\
\hline \multicolumn{5}{|l|}{-} \\
\hline & \multicolumn{2}{|r|}{281,379,286} & \multicolumn{2}{|r|}{135,852,260} \\
\hline Premises and equipment - net & & 9,997,566 & & 7,125,755 \\
\hline Accrued interest receivable & & 1,904,126 & & 1,226,199 \\
\hline Other assets & & 492,743 & & 63,982 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total assets & \$ & 344,921,135 & \$ & 189,228,673 \\
\hline \multicolumn{5}{|l|}{LIABILITIES AND SHAREHOLDERS' EQUITY} \\
\hline \multicolumn{5}{|l|}{Deposits} \\
\hline Noninterest-bearing & \$ & 34,542,493 & \$ & 18,517,550 \\
\hline Interest-bearing & & 244,847,389 & & 148,471,125 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline \multirow[t]{4}{*}{Total
Federal funds purchased
Federal Home Loan Bank advances
Accrued expenses and other liabilities} & & 279,389,882 & & 166,988,675 \\
\hline & & & & 2,000,000 \\
\hline & & 30,000,000 & & \\
\hline & & 1,005,100 & & 628,610 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total liabilities & & 310,394,982 & & 169,617,285 \\
\hline \multicolumn{5}{|l|}{Shareholders' equity} \\
\hline \multicolumn{5}{|l|}{Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding} \\
\hline \multicolumn{5}{|l|}{Common stock, no par value, 9,500,000 shares authorized; 3,588,565 and 2,435,125 shares issued and outstanding at December 31, 1999 and 1998,} \\
\hline Retained deficit \({ }^{\text {der }}\) & & \((1,960,810)\) & & \\
\hline \multicolumn{5}{|l|}{\((2,654,076)\)} \\
\hline \multicolumn{5}{|l|}{Accumulated other comprehensive income (loss),} \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total shareholders' equity & & 34,526,153 & & 19,611,388 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total liabilities and shareholders' equity & \$ & 344,921,135 & \$ & 189,228,673 \\
\hline
\end{tabular}
</TABLE>
See accompanying notes to consolidated financial statements.
MACATAWA BANK CORPORATION
CONSOLIDATED STATEMENTS OF INCOME Years
ended December 31, 1999 and 1998 and period from
May 21, 1997 (date in inception) through December 31, 1997
<TABLE>
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & & 1999 & & 998 & & 97 \\
\hline <S> & <C> & & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{7}{|l|}{Interest income} \\
\hline Loans, including fees & \$ & 18,379,300 & \$ & 5,338,963 & \$ & 3,448 \\
\hline Securities & & & & & & \\
\hline Taxable & & 1,352,332 & & 986,372 & & 4,268 \\
\hline
\end{tabular}

Tax-exempt
Other

Total interest income
Interest expense
Deposits
Other
\(-\quad\) Total interest expense

Net interest income
Provision for loan losses

Net interest income after provision for loan losses
Noninterest income
Service fees
Gain on sales of loans
Trust fees
Other
Total noninterest income

Noninterest expense
Salaries and benefits
Occupancy expense of premises
Furniture and equipment expense
Legal and professional fees
Advertising
Supplies
Data processing fees
Check printing fees
Other outside services
Organizational expenses
Other expense

\section*{Total noninterest expenses}

Net income (loss)

Basic and diluted earnings (loss) per share </TABLE>

See accompanying notes to consolidated financial statements.
,408,024
841,252
777,249
134,993
266,917
342,979
400,591
98, 302
141,671
\(1,028,317\)

9,440,295
---------------
\$ 693,266
\(==============\)
\(\$\)
\(\$\)
\(==============\)

\(6,804,105\)

3,186,309
3,928

3,190,237

3,613,868
\((2,022,500)\)
---------------
\(1,591,368\)

157,109
520,645
5,628
5,628
\(----------\quad\)
683,382

2,726,885
305,214
253,074
198,890
198,826
232,835
196,665
88,596
75,762
66,139
420,415
------------1
\(4,763,301\)
\begin{tabular}{|c|}
\hline 228,755 \\
\hline
\end{tabular}





70,730
\((7,500)\)
--------------

63,230

111,341
9,226
5,328
18,437
27,698
30,729
119
, 218
1,218
2,765
21,894

228,755

MACATAWA BANK CORPORATION
A-22
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
Years ended December 31, 1999 and 1998 and period from
May 21, 1997 (date in inception) through December 31, 1997
<TABLE>

Total


8,137,268
Net loss for the period from May 21, 1997 (date of inception) through December 31, 1997
\((165,525)\)
\((165,525)\)


Cash flows from investing activities

Loan originations and payments, net
Purchase of FHLB stock
Activity in securities available for sale Purchase
Maturities
Additions to premises and equipment

Net cash from investing activities
Cash flows from financing activities
Net increase (decrease) in federal funds purchased
Proceeds from FHLB
Repayments on FHLB advances
Net increase in deposits
Proceeds from the issuance of common stock

> Net cash from financing activities
-
Net change in cash and cash equivalents
Beginning cash and cash equivalents

Ending cash and cash equivalents

Supplemental disclosures of cash flow information Cash paid during the period for Interest
</TABLE>
See accompanying notes to consolidated financial statements.
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations: The Company became the bank holding company for Macatawa Bank (the "Bank") on February 23, 1998, when all of the Bank's outstanding common stock ( 817,500 shares) was converted into all of the outstanding common stock of the Company (940,125 shares) and all of the Bank's shareholders became all of the Company's shareholders. The exchange ratio in the conversion was 1.15 shares of Company common stock for each share of Bank common stock. The Bank's common stock had been issued to it shareholders as of November 7, 1997 as a result of a private offering of the Bank's common stock at a price of \(\$ 10\) per share or a total of \(\$ 8,175,000\). As this was essentially an internal reorganization, the consolidated financial statements are presented by including operations of the Company and Bank for all periods presented. Further share and per share data has been adjusted for the conversion ratio of 1.15 shares of Company stock for one share of Bank stock.

Macatawa Bank Corporation is a regional, community-based financial institution, located in Zeeland, Michigan. The Bank's primary services include accepting deposits and making commercial, mortgage and installment loans in the Michigan counties of Allegan, Ottawa and Kent. The Bank also operates a trust department which provides fiduciary, investment and other related services. The Bank commenced its application process on May 21, 1997, completed its common stock sale on November 7, 1997 and opened for operations on November 25, 1997 after several months of work by incorporators and employees in preparing applications with the various regulatory agencies and obtaining insurance and building space. The costs associated with the organization of the Company are included in the 1998 income statement.

The Company completed an underwritten initial public offering of common stock on April 7, 1998, which resulted in net proceeds to the Company of \(\$ 14,123,378\). On April 30, 1999, the Company had another common stock offering and sold 1,153,440 shares, raising \(\$ 14,622,270\).

Principles of Consolidation: The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Macatawa Bank, after elimination of intercompany accounts and transactions.

Use of Estimates: To prepare financial statements in conformity with generally accepted accounting principles, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, the deferred tax asset valuation allowance and the fair values of financial instruments are
particularly subject to change.
Concentration of Credit Risk: Loans are granted to, and deposits are obtained from, customers primarily in the western Michigan area as described above. Substantially all loans are secured by specific items of collateral, including residential real estate, commercial real estate, commercial assets and consumer assets. Other financial instruments which potentially subject the Company to concentrations of credit risk include deposit accounts in other financial institutions.
(Continued)
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)
Cash Flow Reporting: Cash and cash equivalents include cash on hand, demand deposits with other financial institutions and short-term securities (securities with maturities of equal to or less than 90 days and federal funds sold). Cash flows are reported net for customer loan and deposit transactions, interest-bearing time deposits with other financial institutions and short-term borrowings with maturities of 90 days or less.

Securities: Securities available for sale consist of those securities which might be sold prior to maturity due to changes in interest rates, prepayment risks, yield and availability of alternative investments, liquidity needs or other factors. Securities classified as available for sale are reported at their fair value and the related unrealized holding gain or loss is reported, net of related income tax effects, as a separate component of shareholders' equity, until realized.

Interest income includes amortization of purchase premium or discount. Gains and losses on sales are based on the amortized cost of the security sold. Securities are written down to fair value when a decline in fair value is not temporary.

Loans: Loans are reported at the principal balance outstanding, net of the allowance for loan losses, and charge-offs. Loans held for sale are reported at the lower of cost or market, on an aggregate basis. While the Company does sell loans on the secondary market, there were no loans held for sale at December 31, 1999 or 1998. Interest income is reported on the interest method.

Allowance for Loan Losses: The allowance for loan losses is a valuation allowance, increased by the provision for loan losses and recoveries, and decreased by charge-offs. Management estimates the allowance balance required based on known and inherent risks in the portfolio, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

Loan impairment is reported when full payment under the loan terms is not expected. Impairment is evaluated in aggregate for smaller-balance loans of similar nature such as residential mortgage and consumer loans, and on an individual loan basis for other loans. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate. Loans are evaluated for impairment when payments are delayed, typically 90 days or more, or when the internal grading system indicates a doubtful classification. There were no loans classified as impaired as of December 31, 1999 and 1998 or for the years ended December 31, 1999 and 1998 or for the period from May 21, 1997 (date of inception) through December 31, 1997.
(Continued)
A-2 6
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)
Foreclosed Assets: Assets acquired through or instead of loan foreclosure are initially recorded at fair value when acquired, establishing a new cost basis. If fair value declines, a valuation allowance is recorded through expense. Costs after acquisition are expensed. The Bank held no foreclosed assets at December 31, 1999 or 1998.

Premises and Equipment: Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using both straight-line and accelerated methods over the estimated useful lives of the respective assets. Maintenance, repairs and minor alterations are charged to current operations as expenditures occur and major improvements are capitalized. These assets are
reviewed for impairment under SFAS No. 121 when events indicate the carrying amount may not be recoverable.

Stock Compensation: Employee compensation expense under stock option plans is reported if options are granted below market price at grant date. Pro forma disclosures of net income and earnings per share are shown using the fair value method of SFAS No. 123 to measure expense for options granted, using an option pricing model to estimate fair value.

Income Taxes: Income tax expense is the sum of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. Deferred tax assets are reduced by a valuation allowance due to a lack of historical operating performance.

Fair Values of Financial Instruments: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed separately. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on-and off-balance sheet financial instruments do not include the value of anticipated future business or the values of assets and liabilities not considered financial instruments.

Earnings (Loss) Per Share: Basic earnings (loss) per share is net income (loss) divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options.
(Continued)
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)
Comprehensive Income (Loss): Comprehensive income (loss) consists of net income (loss) and unrealized gains and losses on securities available for sale, net of tax, which are also recognized as separate components of equity.

Segment Reporting: Macatawa Bank Corporation, through the branch network of its subsidiary, Macatawa Bank, provides a broad range of financial services to individuals and companies in western Michigan. These services include demand, time and savings deposits; lending; ATM processing; cash management; and trust services. While the Company's chief decision makers monitor the revenue streams of the various Company products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Accordingly, all of the Company's banking operations are considered by management to be aggregated in one reportable operating segment.

Dividend Restriction: The Company and the Bank are subject to banking regulations which require the maintenance of certain capital levels and positive retained earnings, which will prevent payment of dividends until positive retained earnings are achieved and may limit the amount of dividends thereafter.

Reclassifications: Certain amounts on the 1998 and 1997 consolidated financial statements have been reclassified to conform with the 1999 presentation.

NOTE 2 - CASH AND DUE FROM BANKS
The Company was required to have \(\$ 2,597,000\) and \(\$ 803,000\) of cash on hand or on deposit with the Federal Reserve Bank to meet regulatory reserve and clearing requirements at year end 1999 and 1998. These balances do not earn interest.

\section*{(Continued)}

MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 3 - SECURITIES

The amortized cost and fair values of securities at year-end were as follows:
<TABLE>
Available for Sale
\begin{tabular}{cc} 
& Gross \\
Amortized & Unrealized \\
Cost & Gains
\end{tabular}

Gross
Unrealized Fair
Losses Values

</TABLE>
There were no sales of securities for the years ended December 31, 1999 and 1998 and for the period from May 21, 1997 (date of inception) through December 31, 1997.
(Continued)
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 4 - LOANS
Year-end loans are as follows:
<TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{1999} & & 1998 \\
\hline <S> & <C> & & \multicolumn{2}{|l|}{<C>} \\
\hline Commercial & \$ & 201,391,721 & \$ & 95,669,151 \\
\hline Mortgage & & 44,734,529 & & 22,528,687 \\
\hline Consumer & & 39,248,201 & & 19,684,422 \\
\hline Allowance for loan losses & & \[
\begin{array}{r}
285,374,451 \\
(3,995,165)
\end{array}
\] & & \[
\begin{array}{r}
137,882,260 \\
(2,030,000)
\end{array}
\] \\
\hline & \$ & 281,379,286 & \$ & 135,852,260 \\
\hline
\end{tabular}
</TABLE>
Activity in the allowance for loan losses is as follows:
<TABLE>
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} & \multicolumn{2}{|c|}{1997} \\
\hline <S> & <C> & & <C> & & <C & \\
\hline Beginning balance & \$ & 2,030,000 & \$ & 7,500 & & \\
\hline Provision charged to operating expense & & 1,967,000 & & 2,022,500 & \$ & 7,500 \\
\hline Loans charged-off & & \((5,538)\) & & & & \\
\hline Recoveries & & 3,703 & & & & \\
\hline Ending balance & \$ & 3,995,165 & \$ & 2,030,000 & \$ & 7,500 \\
\hline
\end{tabular}

\section*{</TABLE>}

NOTE 5 - PREMISES AND EQUIPMENT - NET
Year-end premises and equipment are as follows:
<TABLE>

Land
Building and improvements
Furniture and equipment

Less accumulated depreciation
-
</TABLE>
(Continued)
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 6 - DEPOSITS

Deposits at year-end are summarized as follows:
<TABLE>
\begin{tabular}{|c|c|c|}
\hline & & 1999 \\
\hline <S> & \multicolumn{2}{|l|}{<C>} \\
\hline Noninterest-bearing demand & \$ & 34,542,493 \\
\hline Money market & & 100,642,349 \\
\hline NOW and Super NOW & & 43,237,004 \\
\hline Savings & & 7,411,691 \\
\hline Certificates of deposit & & 93,556,345 \\
\hline & \$ & 279,389,882 \\
\hline
\end{tabular}

</TABLE>
At year-end 1999, maturities of certificates of deposits were as follows, for the next five years:
<TABLE>
\begin{tabular}{|c|c|c|}
\hline <S> & \multicolumn{2}{|l|}{<C>} \\
\hline 2000 & \$ & 62,303,040 \\
\hline 2001 & & 24,513,974 \\
\hline 2002 & & 6,674,262 \\
\hline 2003 & & 64,058 \\
\hline 2004 & & 0 \\
\hline 2005 and thereafter & & 1,011 \\
\hline & \$ & 93,556,345 \\
\hline
\end{tabular}
</TABLE>
The Bank had approximately \(\$ 50,179,000\) and \(\$ 27,090,000\) in time certificates of deposit which were in denominations of \(\$ 100,000\) or more at December 31, 1999 and 1998.

NOTE 7 - FEDERAL HOME LOAN BANK ADVANCES

At year-end, advances from the Federal Home Loan Bank were as follows. <TABLE>


\section*{</TABLE>}

Each advance is payable at its maturity date, with a prepayment penalty. The advances were collateralized by securities totaling \(\$ 27,000,000\) and at least \(\$ 21,000,000\) of first mortgage loans under a blanket lien arrangement at year-end 1999.

\section*{(Continued)}

NOTE 7 - FEDERAL HOME LOAN BANK ADVANCES (Continued)

</TABLE>
NOTE 8 - RELATED PARTY TRANSACTIONS


MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 9 - STOCK OPTIONS
Options to buy stock are granted to officers and employees under the Employee Stock Option Plan (the Employees' Plan), which provides for issue of up to 200,000 options. Options are also granted to directors under the Directors' Stock Option Plan (the Directors' Plan), which provides for issue of up to 40,000 options. Exercise price is the market price at the date of grant for both plans. The maximum option term is ten years with options vesting over a one-year period for both the Employees' Plan and the Directors' Plan.

A summary of the activity in the plans is as follows.
<TABLE>
<S>
Balance at December 31, 1997
Granted
Exercised
Forfeited
Balance at December 31, 1998
Granted
Exercised
Forfeited
Balance at December 31, 1999

\section*{</TABLE>}

For the options outstanding at December 31, 1999, the range of exercise prices was \(\$ 10.00\) to \(\$ 16.50\) per share with a weighted average remaining contractual life of 8.7 years. At December 31,1999 , 119,300 options were exercisable at a weighted average price of \(\$ 12.87\) per share. No options were exercisable at December 31, 1998.
\begin{tabular}{|c|c|}
\hline & Weighted \\
\hline & Average \\
\hline Options & Exercise \\
\hline Outstanding & Price \\
\hline <C> & <C> \\
\hline 0 & \$ 0.00 \\
\hline 123,600 & 12.92 \\
\hline (100) & 10.00 \\
\hline 123,500 & 12.83 \\
\hline 21,000 & 14.16 \\
\hline \((4,200)\) & 14.46 \\
\hline 140,300 & \$ 13.06 \\
\hline
\end{tabular}

\section*{(Continued)}

No compensation cost was recognized during 1999 or 1998 . Had compensation cost for stock options been measured using FASB Statement No. 123, net income (loss) and basic income (loss) per share would have been the pro forma amounts indicated below. The pro forma effect may increase in the future if more options are granted. <TABLE>
```
<S>
Net income (loss) as reported
Pro forma net income (loss)
```

Basic earnings (loss) per share as reported
Pro forma basic earnings (loss) per share
Diluted earnings (loss) per share as reported
Pro forma diluted earnings (loss) per share
Weighted-average fair value of options
granted during the year
</TABLE>
The pro forma effects are computed using option pricing models, using the following weighted-average assumptions as of grant date.
<TABLE>
```
<S>
Risk-free interest rate
Expected option life
    Expected stock price volatility
    Dividend yield
```
</TABLE>

NOTE 10 - EMPLOYEE BENEFITS

The Company established a \(401(\mathrm{k})\) plan in January 1999 covering substantially all employees. Employees may elect to contribute to the plan from 1\% to \(15 \%\) of their salary subject to statutory limitations. The Company makes matching contributions equal to \(100 \%\) of the first \(3 \%\) of employee contributions. The Company's contribution for the year ended December 31, 1999 was approximately \$114,000.
(Continued)
\begin{tabular}{|c|c|c|}
\hline 1999 & \multicolumn{2}{|r|}{1998} \\
\hline <C> & <C> & \\
\hline \$ 693,266 & \$ & \((2,488,551)\) \\
\hline 345,987 & & \((2,752,080)\) \\
\hline . 22 & & (1.22) \\
\hline . 11 & & (1.35) \\
\hline . 22 & & (1.22) \\
\hline . 11 & & (1.35) \\
\hline 5.19 & & 4.74 \\
\hline 1999 & & 1998 \\
\hline <C> & & <C> \\
\hline 6.55\% & & 4.72\% \\
\hline 7 years & & 7 years \\
\hline 17.29\% & & 8.46\% \\
\hline 0.00\% & & 0.00\% \\
\hline
\end{tabular}

A-34
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 11 - EARNINGS PER SHARE
A reconciliation of the numerators and denominators of basic and diluted earnings per share for the years ended December 31, 1999 and 1998 and the period from May 21, 1997 (date in inception) through December 31, 1997 are as follows: <TABLE>
<S>
Basic earnings (loss) per share
Net income (loss)
\begin{tabular}{|c|c|}
\hline 1999 & 1998 \\
\hline <C> & <C> \\
\hline \$ 693,266 & \$ (2,488,551) \\
\hline 3,101,908 & 2,041,920 \\
\hline \$ . 22 & (1.22) \\
\hline \(=\) & = \\
\hline \$ 693,266 & \$ (2,488,551) \\
\hline 3,101,908 & 2,041,920 \\
\hline 21,029 & \\
\hline 3,122,937 & 2,041,920 \\
\hline \$ . 22 & \$ (1.22) \\
\hline = & \(=\quad======\) \\
\hline
\end{tabular}

\footnotetext{
1997
<C>
\$ \((165,525)\)
- ---------

940,125
-------
\(\rightarrow-===\)
\$ \((165,525)\)
- ---------
--------
940,125
-
\(\$ \quad\) (.18)
}
</TABLE>
Stock options for 57,000 and 123,500 shares of common stock were not considered in computing diluted earnings (loss) per common share for 1999 and 1998 because they were antidilutive.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 12 - FEDERAL INCOME TAXES


\section*{</TABLE>}

A valuation allowance related to deferred tax assets is required when it is considered more likely than not that all or part of the benefit related to such assets will not be realized. Management has determined that a valuation allowance of \(\$ 655,830\) is required for 1999 and that a valuation allowance of \(\$ 897,736\) is required for 1998 .
(Continued)
A-36
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 13 - COMMITMENTS AND OFF-BALANCE-SHEET RISK

Some financial instruments are used to meet customer financing needs and to reduce exposure to interest rate changes. These financial instruments include
commitments to extend credit and standby letters of credit. These involve, to varying degrees, credit and interest-rate risk in excess of the amount reported in the financial statements.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment, and generally have fixed expiration dates. Standby letters of credit are conditional commitments to guarantee a customer's performance to a third party. Exposure to credit loss if the other party does not perform is represented by the contractual amount for commitments to extend credit and standby letters of credit. Collateral or other security is normally not obtained for these financial instruments prior to their use, and many of the commitments are expected to expire without being used.

A summary of the notional or contractual amounts of financial instruments with off-balance-sheet risk at year-end follows:
<TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} \\
\hline <S> & <C> & & <C> & \\
\hline Commitments to make loans & \$ & 14,973,000 & \$ & 17,876,000 \\
\hline Unused lines of credit & & 102,763,000 & & 65,699,000 \\
\hline
\end{tabular}
</TABLE>
Approximately \(50 \%\) of the Bank's commitments to make loans are at fixed rates, offered at current market rates. The majority of the variable rate commitments noted above are tied to prime and expire within 30 days. The majority of the unused lines of credit are at variable rates tied to prime.

The Bank conducts substantially all of its business operations in western Michigan.

The Bank leases certain office and branch premises and equipment under operating lease agreements. Total rental expense for all operating leases aggregated \(\$ 305,516\) in 1999, \(\$ 117,886\) in 1998 and \(\$ 1,600\) in 1997 . Future minimum rentals under noncancelable operating leases as of December 31, 1999 are as follows: <TABLE>
\(<S>\)
2000
2001
2002
2003
2004
2005 and thereafter
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{<C>} \\
\hline \$ & 184,102 \\
\hline & 78,663 \\
\hline & 57,213 \\
\hline & 47,750 \\
\hline & 17,250 \\
\hline \$ & 384,978 \\
\hline \(=\) & ====== \\
\hline
\end{tabular}
</TABLE>
(Continued)
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 14 - REGULATORY MATTERS
The Company and the Bank are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors, and the regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the financial statements.

The prompt corrective action regulations provide five classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If only adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and plans for capital restoration are required.

At year-end, actual capital levels (in thousands) and minimum required levels for the Bank were:
<TABLE>

| - | Actual |  | Minimum Required For Capital <br> Adequacy Purposes |  | To Be Well <br> Capitalized Under Prompt Corrective Action Regulations |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |

1999


NOTE 15 - FAIR VALUES OF FINANCIAL INSTRUMENTS
Carrying amount and estimated fair values of financial instruments were as follows at year-end.

<TABLE>


The methods and assumptions used to estimate fair value are described as follows.

Carrying amount is the estimated fair value for cash and cash equivalents, Federal Home Loan Bank stock, short-term borrowings, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. Security fair values are based on market prices or dealer quotes, and if no such information is available, on the rate and term of the security and information about the issuer. For fixed rate loans, deposits, and borrowings and for variable rate loans, deposits, and borrowings with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. The fair value of off-balance-sheet items is based on the current fees or cost that would be charged to enter into or terminate such arrangements.
(Continued)

MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 16 - CONDENSED FINANCIAL STATEMENTS (PARENT COMPANY ONLY)
Following are condensed parent company only financial statements: <TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Decemb
\[
1999
\]}} & \multicolumn{2}{|l|}{31,} \\
\hline & & & & 1998 \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{ASSETS} \\
\hline Cash and cash equivalents & \multirow[t]{2}{*}{\$} & 4,894,668 & \multirow[t]{2}{*}{\$} & \multirow[t]{2}{*}{\[
\begin{array}{r}
914,643 \\
18,696,745
\end{array}
\]} \\
\hline Investment in subsidiary & & 29,631,485 & & \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total assets & \$ & 34,526,153 & \$ & 19,611,388 \\
\hline \multicolumn{5}{|l|}{LIABILITIES AND SHAREHOLDERS' EQUITY Shareholders' equity} \\
\hline \begin{tabular}{l}
Common stock \\
Retained deficit
\end{tabular} & \$ & \[
\begin{aligned}
& 36,882,916 \\
& (1,960,810)
\end{aligned}
\] & \$ & 22,260,646 \\
\hline \multicolumn{5}{|l|}{\((2,654,076)\)} \\
\hline \multicolumn{5}{|l|}{Accumulated other comprehensive income,} \\
\hline \multicolumn{3}{|l|}{-} & \multicolumn{2}{|l|}{} \\
\hline Total shareholders' equity & \multicolumn{2}{|r|}{34,526,153} & \multicolumn{2}{|r|}{19,611,388} \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total liabilities and shareholders' equity & \multicolumn{2}{|l|}{\$ 34,526,153} & \$ & 19,611,388 \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& \text { </TABLE> } \\
& \text { <TABLE> }
\end{aligned}
\]}} \\
\hline & & & & \\
\hline \multicolumn{5}{|l|}{CONDENSED STATEMENTS OF INCOME} \\
\hline & & & \multicolumn{2}{|l|}{Period from February 23,} \\
\hline \multicolumn{5}{|l|}{} \\
\hline & & & \multicolumn{2}{|l|}{(date of} \\
\hline \multicolumn{5}{|l|}{inception)} \\
\hline & \multicolumn{2}{|l|}{Year ended December 31, 1999} & \multicolumn{2}{|r|}{through December 31, 1998} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{Expenses} \\
\hline Other operating expenses & \$ & 142,245 & \$ & 54,840 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline \multicolumn{5}{|l|}{\begin{tabular}{l}
Loss before equity in undistributed \\
net income (loss) of subsidiaries \\
\((142,245)\)
\[
(54,840)
\]
\end{tabular}} \\
\hline Equity in undistributed net income (loss) of subsidiary & \multicolumn{2}{|r|}{835,511} & \multicolumn{2}{|r|}{\((2,185,393)\)} \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Net income (loss)
\[
(2,240,233)
\] & \$ & 693,266 & \multicolumn{2}{|l|}{\$} \\
\hline
\end{tabular}
</TABLE>
(Continued)
MACATAWA BANK CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 1999 and 1998

NOTE 16 - CONDENSED FINANCIAL STATEMENTS (PARENT COMPANY ONLY) (Continued)
<TABLE>
CONDENSED STATEMENTS OF CASH FLOWS

|  |  | Period from February 23, |
| :---: | :---: | :---: |
| 1998 |  |  |
|  |  | (date of |
| inception) |  |  |
|  | Year ended | through |
|  | December 31, | December 31, |
|  | 1999 | 1998 |
|  | ---- |  |
| <S> | <C> | <C> |
| Cash flows from operating activities |  |  |
| Net income (loss) | \$ 693,266 | \$ $(2,240,233)$ |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |  |  |
| Equity in undistributed net (income) loss of subsidiary | $(835,511)$ | 2,185,393 |
| Net cash from operating activities | $(142,245)$ | $(54,840)$ |

Cash flows from investing activities
Investment in subsidiary
Net cash from investing activities
Cash flows from financing activities
Proceeds from issuance of common stock
Net cash from financing activities
Net change in cash and cash equivalents
Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period
Noncash transaction related to origination of
holding company in 1998
Investment in subsidiary
Common stock
Retained deficit
Accumulated other comprehensive income

