# **FORM 10-K**

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2001

OR [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission file number 333-45755 MACATAWA BANK CORPORATION (Exact name of registrant as specified in its charter) **MICHIGAN** 38-(State of other 3391345 jurisdiction of (I.R.S. Employer incorporation or Identification No.) organization)

# 348 South Waverly Road, Holland, Michigan 49423

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (616) 820-1444

Securities registered pursuant to Section 12(b) of the Exchange Act: None

Securities registered pursuant to Section 12(g) of the Exchange Act: Common Stock.

Indicate by check mark whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained in this form and no disclosure will be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K. []

The registrant's revenues for 2001 were \$46,368,000. The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant, based on a per share price of \$20.98 as of March 6, 2002, was \$96,826,413 (common stock, no par value). As of March 6, 2002, there were outstanding 5,308,881 shares of the Company's common stock (no par value). Portions of the Company's Proxy Statement for the Annual Meeting of Shareholders to be held April 18, 2002 are incorporated by reference into Part II and Part III of this Report.

# PART I

#### ITEM 1:

As used in this Annual Report, the terms "we," "us," "our" and "Macatawa" mean Macatawa Bank Corporation and its subsidiaries, unless the context indicates another meaning.

# General

We are a bank holding company organized in 1997 under Michigan law, and own all of the common stock of Macatawa Bank. Macatawa Bank has two wholly-owned subsidiaries: Macatawa Bank Mortgage Company and Macatawa Bank Brokerage Services, Inc. Macatawa Bank was organized and commenced operations in November, 1997 as a Michigan chartered bank with depository accounts insured by the FDIC to the extent permitted by law. Our bank provides a full range of commercial and consumer banking services, through 14 full service branches located in Ottawa county, northern Allegan county, and southwestern Kent county. We offer commercial and personal banking services, including checking and savings accounts (including certificates of deposit), safe deposit boxes, travelers checks, money orders, trust services and commercial, mortgage and consumer loans. As of December 31, 2001, we had total assets of \$670.2 million, total deposits of \$526.2 million, approximately 51,000 deposit accounts and shareholders' equity of \$66.5 million.

Our administrative office is located at 348 South Waverly Road, Holland, Michigan 49423, and our telephone number is (616) 820-1444. Unless the context clearly suggests otherwise, financial information and other references to us include Macatawa Bank.

# **Products and Services**

**Deposit Services.** We offer a broad range of deposit services, including checking accounts, savings accounts and time deposits of various types. Transaction accounts and time certificates are tailored to the principal market area at rates competitive with those offered in the area. All deposit accounts are insured by the FDIC up to the maximum amount permitted by law. We solicit these accounts from individuals, businesses, associations, churches, nonprofit organizations, financial institutions and government authorities. We may also use alternative funding sources as needed, including advances from Federal Home Loan Banks, conduit financing and the packaging of loans for securitization and sale.

**Real Estate Loans.** We originate residential mortgage loans, which are generally long-term with either fixed or variable interest rates. Our general policy, which is subject to review by our management as a result of changing market and economic conditions and other factors, is to retain all variable interest rate mortgage loans in our loan portfolio and to sell all fixed rate loans in the secondary market. We also offer home equity loans.

The retention of variable rate loans in our loan portfolio helps to reduce our exposure to fluctuations in interest rates. However, these loans generally pose credit risks different from the risks inherent in fixed rate loans, primarily because as interest rates rise, the underlying payments from the borrowers rise, thereby increasing the potential for default.

**Personal Loans and Lines of Credit.** We make personal loans and lines of credit available to our customers for various purposes, such as the purchase of automobiles, boats and other recreational vehicles, home improvements and personal investments. Our current policy is to retain substantially all of these loans in our loan portfolio.

Commercial Loans. Commercial loans are made primarily to small and mid-sized businesses. These loans are and will be both secured and unsecured and are made available for general operating purposes, acquisition of fixed assets including real estate, purchases of equipment and machinery, financing of inventory and accounts receivable, as well as any other purposes considered appropriate. We generally look to a borrower's business operations as the principal source of repayment, but will also receive, when appropriate, mortgages on real estate, security interests in inventory, accounts receivable and other personal property and/or personal guarantees.

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Although we take a progressive and competitive approach to lending, we stress high quality in our loans. On a regular basis, our board of directors reviews selected loans. In addition, the loan committee of our board of directors also reviews larger loans for prior approval when the loan request exceeds the established limits for the lending officer. We also maintain a loan review process designed to promote early identification of credit quality problems. Any past due loans and identified problem loans will be reviewed with our board of directors on a regular basis.

Regulatory and supervisory loan-to-value limits are established by Section 304 of the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"). Our internal limitations follow those limits and in some cases are more restrictive than those required by the regulators.

We have established relationships with correspondent banks and other independent financial institutions to provide other services requested by our customers, including loan participations where the requested loan amounts exceed our policies or legal lending limits.

*Trust Services.* We began offering trust services in January, 1999, to further provide for the financial needs of our customers. As of December 31, 2001, the Trust Department had assets of approximately \$261 million.

# Competition

Our primary market area includes Ottawa County, northern Allegan County and southwestern Kent County, all located in Western Michigan. There are many bank, thrift and credit union offices located within our market area. Most are branches of larger financial institutions. We also face competition from finance companies, insurance companies, mortgage companies, securities brokerage firms, money market funds and other providers of financial services. Many of our competitors have been in business a number of years, have established customer bases, are larger and have higher lending limits than we do. We compete for loans principally through our ability to communicate effectively with our customers and to understand and meet their needs. Our management believes that our personal service philosophy enhances our ability to compete favorably in attracting individuals and small businesses. We actively solicit customers and compete for deposits by offering our customers personal attention, professional service, and competitive interest rates.

#### **Environmental Matters**

We do not believe that existing environmental regulations will have any material effect upon our capital expenditures, our earnings or our competitive position.

# **Employees**

As of December 31, 2001, we had 154 full-time and 75 part-time employees. We have assembled a staff of experienced, dedicated and highly qualified professionals whose goal is to provide outstanding service. The majority of our management team has at least 10 years of banking experience, and several key personnel have more than 20 years of banking experience. None of our employees is represented by collective bargaining agreements

with us.

# Recent Development - Pending Acquisition of Grand Bank.

On November 20, 2001, Macatawa Bank Corporation and Grand Bank Financial Corporation entered into a definitive Agreement and Plan of Merger. Upon completion of the merger, Grand Bank Financial Corporation will be merged into Macatawa Bank Corporation, which will result in us becoming the holding company for Grand Bank. The transaction has been approved by the boards of directors of both companies and is subject to approval by the shareholders of both companies and other customary conditions. Additional information is included in the Prospectus and Joint Proxy Statement included in our Registration Statement on Form S-4, which has been filed with the Securities and Exchange Commission. The transaction is expected to be completed early in the second quarter of 2002.

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#### SUPERVISION AND REGULATION

The following is a summary of certain statutes and regulations affecting Macatawa Bank Corporation and Macatawa Bank. This summary is qualified in its entirety by such statutes and regulations. A change in applicable laws or regulations may have a material effect on us and our business.

#### General

Financial institutions and their holding companies are extensively regulated under federal and state law. Consequently, our growth and earnings performance can be affected not only by management decisions and general economic conditions, but also by the statutes administered by, and the regulations and policies of, various governmental regulatory authorities. Those authorities include, but are not limited to, the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"), the FDIC, the Commissioner of the Michigan Office of Financial and Insurance Services ("Commissioner"), the Internal Revenue Service, and state taxing authorities. The effect of such statutes, regulations and policies can be significant, and cannot be predicted with a high degree of certainty.

Federal and state laws and regulations generally applicable to financial institutions and their holding companies regulate, among other things, the scope of business, investments, reserves against deposits, capital levels relative to operations, lending activities and practices, the nature and amount of collateral for loans, the establishment of branches, mergers, consolidations and dividends. The system of supervision and regulation applicable to us and our bank establishes a comprehensive framework for our respective operations and is intended primarily for the protection of the FDIC's deposit insurance funds, our depositors, and the public, rather than our shareholders.

Federal law and regulations establish supervisory standards applicable to the lending activities of our bank, including internal controls, credit underwriting, loan documentation and loan-to-value ratios for loans secured by real property.

Macatawa Bank Mortgage Company, a subsidiary of Macatawa Bank, is subject to various state and federal regulations. Macatawa Bank Brokerage Services, Inc. will also be subject to state and federal regulations when it begins operations.

# **Macatawa Bank Corporation**

*General.* On January 9, 2002, Macatawa Bank Corporation became a financial holding company, within the meaning of the Gramm-Leach-Bliley Act of 1999 ("GLB Act"), and is registered with, and subject to regulation by, the Federal Reserve Board under the Bank Holding Company Act, as amended (the "BHCA"). Under the BHCA, we are subject to periodic examination by the Federal Reserve Board, and are required to file with the Federal Reserve Board periodic reports of our operations and such additional information as the Federal Reserve Board may require.

In accordance with Federal Reserve Board policy, we are expected to act as a source of financial strength to Macatawa Bank and to commit resources to support Macatawa Bank in circumstances where we might not do so absent such policy. In addition, if the Commissioner deems Macatawa Bank's capital to be impaired, the Commissioner may require Macatawa Bank to restore its capital by a special assessment upon us as the bank's sole shareholder. If we were to fail to pay any such assessment, the directors of Macatawa Bank would be required, under Michigan law, to sell the shares of the bank's stock owned by us to the highest bidder at either a public or private auction and use the proceeds of the sale to restore the bank's capital.

Investments and Activities. In general, any direct or indirect acquisition by us of any voting shares of any bank which would result in our direct or indirect ownership or control of more than 5% of any class of voting shares of such bank, and any merger or consolidation between us and another financial holding company or bank holding company, will require the prior written approval of the Federal Reserve Board under the BHCA. No Federal Reserve Board approval is required for us to acquire a company, other than a bank holding company or bank, engaged in activities that are financial in nature as determined by the Federal Reserve Board.

The merger or consolidation of an existing bank subsidiary of ours with another bank, or the acquisition by such a subsidiary of assets of another bank, or the assumption of liability by such a subsidiary to pay any deposits in another bank, will require the prior written approval of the responsible Federal depository institution regulatory agency under the Bank Merger Act. In addition, in certain such cases an application to, and the prior approval of, the Federal Reserve Board under the BHCA and/or the Commissioner under the Michigan Banking Code, may be required.

Financial holding companies, like us, may engage in various lending, advisory, insurance and insurance underwriting, securities underwriting, dealing and market making, and merchant banking activities (as well as those activities previously approved for bank holding companies by the Federal Reserve Board) together with such other activities as may be determined by the Federal Reserve Board (in coordination with other regulatory authorities) to be financial in nature, incidental to any such financial activity, or complimentary to any such financial activity, and which do not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. In order to maintain the benefits and flexibility of being a financial holding company, each of our subsidiary depository institutions must continue to be "well-capitalized" and "well-managed" under applicable regulatory standards and each subsidiary depository institution must maintain at least a satisfactory or above Community Reinvestment Act rating.

Capital Requirements. The Federal Reserve Board uses capital adequacy guidelines in its examination and regulation of bank holding companies. If capital falls below minimum guidelines, a bank holding company may, among other things, be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve Board's capital guidelines establish the following minimum regulatory capital requirements for bank holding companies: (i) a leverage capital requirement expressed as a percentage of total average assets, and (ii) a risk-based requirement expressed as a percentage of total risk-weighted assets. The leverage capital requirement consists of a minimum ratio of Tier 1 capital (which consists principally of shareholders' equity) to total average assets of 3% for the most highly rated companies, with minimum requirements of 4% to 5% for all others. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of 8%, of which at least one-half must be Tier 1 capital.

*Dividends*. Macatawa Bank Corporation is a corporation separate and distinct from Macatawa Bank. Most of our revenues are received by it in the form of dividends paid by our bank. Thus, our ability to pay dividends to its shareholders is indirectly limited by statutory restrictions on our bank's ability to pay dividends described below. Further, in a policy statement, the Federal Reserve Board has expressed its view that a bank holding company experiencing earnings weaknesses should not pay cash dividends exceeding its net income or which can only be funded in ways that weaken the bank holding company's financial health, such as by borrowing. Additionally, the Federal Reserve Board possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies. Similar enforcement powers over our bank are possessed by the FDIC. The "prompt corrective action" provisions of federal law and regulation authorizes the Federal Reserve Board to restrict the payment of dividends by us for an insured bank which fails to meet specified capital levels.

In addition to the restrictions on dividends imposed by the Federal Reserve Board, the Michigan Business Corporation Act provides that dividends may be legally declared or paid only if after the distribution a corporation, like us, can pay its debts as they come due in the usual course of business and its total assets equal or exceed the sum of its liabilities plus the amount that would be needed to satisfy the preferential rights upon dissolution of any holders of preferred stock whose preferential rights are superior to those receiving the distribution.

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#### Macatawa Bank

General. Macatawa Bank is a Michigan banking corporation, and its deposit accounts are insured by the Bank Insurance Fund (the "BIF") of the FDIC. As a BIF insured Michigan chartered bank, Macatawa Bank is subject to the examination, supervision, reporting and enforcement requirements of the Commissioner, as the chartering authority for Michigan banks, and the FDIC, as administrator of BIF. These agencies and the federal and state laws applicable to our bank and its operations, extensively regulate various aspects of the banking business including, among other things, permissible types and amounts of loans, investments and other activities, capital adequacy, branching, interest rates on loans and on deposits, the maintenance of non-interest bearing reserves on deposit accounts, and the safety and soundness of banking practices.

Deposit Insurance. As an FDIC-insured institution, we are required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system under which all insured depository institutions are placed into one of nine categories and assessed insurance premiums, based upon their respective levels of capital and results of supervisory evaluation. Institutions classified as well-capitalized (as defined by the FDIC) and considered healthy pay the lowest premium while institutions that are less than adequately capitalized (as defined by the FDIC) and considered of substantial supervisory concern pay the highest premium. Risk classification of all insured institutions is made by the FDIC for each semi-annual assessment period.

The Federal Deposit Insurance Act ("FDIA") requires the FDIC to establish assessment rates at levels which will maintain the Deposit Insurance Fund at a mandated reserve ratio of not less than 1.25% of estimated insured deposits. For several years, the BIF reserve ratio has been at or above the mandated ratio and assessments have ranged from 0% of deposits for institutions in the lowest risk category to .27% of deposits in the highest risk category. However, there is speculation that the reserve may fall below the mandated ratio resulting in increased assessments in 2003.

FICO Assessments. Our bank, as a member of the BIF, is subject to assessments to cover the payments on outstanding obligations of the Financing Corporation ("FICO"). FICO was created to finance the recapitalization of the Federal Savings and Loan Insurance Corporation, the predecessor to the FDIC's Savings Association Insurance Fund (the "SAIF") which insures the deposits of thrift institutions. From now until the maturity of the outstanding FICO obligations in 2019, BIF members and SAIF members will share the cost of the interest on the FICO bonds on a pro rata basis. It is estimated that FICO assessments during this period will be less than 0.025% of deposits.

*Commissioner Assessments.* Michigan banks are required to pay supervisory fees to the Commissioner to fund the operations of the Commissioner. The amount of supervisory fees paid by a bank is based upon the bank's total assets, as reported to the Commissioner.

Capital Requirements. The FDIC has established the following minimum capital standards for state-chartered, FDIC insured non-member banks, such as Macatawa Bank: a leverage requirement consisting of a minimum ratio of Tier 1 capital to total average assets of 3% for the most highly-rated banks with minimum requirements of 4% to 5% for all others, and a risk-based capital requirement consisting of a minimum ratio of total capital to total risk-weighted assets of 8%, at least one-half of which must be Tier 1 capital. Tier 1 capital consists principally of shareholders' equity. These capital requirements are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual institutions.

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Federal law provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators' powers depends on whether the institution in question is "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," or "critically undercapitalized." Federal regulations define these capital categories as follows:

	Total Risk-Based <u>Capital Ratio</u>	Tier 1 Risk-Based <u>Capital Ratio</u>	<u>Leverage Ratio</u>
Well capitalized Adequately capitalized Undercapitalized Significantly undercapitalized Critically undercapitalized	10% or above 8% or above Less than 8% Less than 6%	6% or above 4% or above Less than 4% Less than 3%	5% or above 4% or above Less than 4% Less than 3% A ratio of tangible
, 1			equity to total assets of 2% or less

As of December 31, 2001, each of Macatawa Bank's ratios exceeded minimum requirements for the well capitalized category.

Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: requiring the submission of a capital restoration plan; placing limits on asset growth and restrictions on activities; requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; restricting transactions with affiliates; restricting the interest rate the institution may pay on deposits; ordering a new election of directors of the institution; requiring that senior executive officers or directors be dismissed; prohibiting the institution from accepting deposits from correspondent banks; requiring the institution to divest certain subsidiaries; prohibiting the payment of principal or interest on subordinated debt; and ultimately, appointing a receiver for the institution.

In general, a depository institution may be reclassified to a lower category than is indicated by its capital levels if the appropriate federal depository institution regulatory agency determines the institution to be otherwise in an unsafe or unsound condition or to be engaged in an unsafe or unsound practice. This could include a failure by the institution, following receipt of a less-than-satisfactory rating on its most recent examination report, to correct the deficiency.

**Dividends.** Under Michigan law, our bank is restricted as to the maximum amount of dividends it may pay on its common stock. Our bank may not pay dividends except out of net income after deducting its losses and bad debts. A Michigan state bank may not declare or pay a dividend unless the bank will have surplus amounting to at least 20% of its capital after the payment of the dividend.

Federal law generally prohibits a depository institution from making any capital distribution (including payment of a dividend) or paying any management fee to its holding company if the depository institution would thereafter be undercapitalized. The FDIC may prevent an insured bank from paying dividends if the bank is in default of payment of any assessment due to the FDIC. In addition, the FDIC may prohibit the payment of dividends by our bank, if such payment is determined, by reason of the financial condition of our bank, to be an unsafe and unsound banking practice.

Insider Transactions. Our bank is subject to certain restrictions imposed by the Federal Reserve Act on any extensions of credit to us or our subsidiaries, on investments in the stock or other securities of our or our subsidiaries and the acceptance of the stock or other securities of us or our subsidiaries as collateral for loans. Certain limitations and reporting requirements are also placed on extensions of credit by our bank to its directors and officers, to our directors and officers, the directors and officers of our bank, to our principal shareholders and to "related interests" of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person becoming a director or officer of our company or one of its subsidiaries or a principal shareholder in our company may obtain credit from banks with which our bank maintains a correspondent relationship.

*Safety and Soundness Standards.* The federal banking agencies have adopted guidelines to promote the safety and soundness of federally insured depository institutions. These guidelines establish standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. Federal law, as implemented by FDIC regulations, also prohibits FDIC insured state banks and their subsidiaries, subject to certain exceptions, from engaging as principal in any activity that is not permitted for a national bank or its subsidiary, respectively, unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the FDIC determines the activity would not pose a significant risk to the deposit insurance fund of which the bank is a member. Impermissible investments and activities must be divested or discontinued within certain time frames set by the FDIC in accordance with federal law. These restrictions are not currently expected to have a material impact on the operations of our bank.

Consumer Protection Laws. Our bank's business includes making a variety of types of loans to individuals. In making these loans, we are is subject to State usury and regulatory laws and to various federal statutes, including the privacy of consumer financial information provisions of the Gramm-Leach-Bliley Act and regulations promulgated thereunder, the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Real Estate Settlement Procedures Act, and the Home Mortgage Disclosure Act, and the regulations promulgated thereunder, which prohibit discrimination, specify disclosures to be made to borrowers regarding credit and settlement costs, and regulate the mortgage loan servicing activities of our bank, including the maintenance and operation of escrow accounts and the transfer of mortgage loan servicing. In receiving deposits, our bank is subject to extensive regulation under State and federal law and regulations, including the Truth in Savings Act, the Expedited Funds Availability Act, the Bank Secrecy Act, the Electronic Funds Transfer Act, and the Federal Deposit Insurance Act. Violation of these laws could result in the imposition of significant damages and fines upon our bank and its directors and officers.

*Branching Authority.* Michigan banks have the authority under Michigan law to establish branches anywhere in the State of Michigan, subject to receipt of all required regulatory approvals. Banks may establish interstate branch networks through acquisitions of other banks. The establishment of de novo interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is allowed only if specifically authorized by state law.

Michigan permits both U.S. and non-U.S. banks to establish branch offices in Michigan. The Michigan Banking Code permits, in appropriate circumstances and with the approval of the Michigan Office of Financial and Insurance Services, Division of Financial Institutions, (1) acquisition of Michigan banks by FDIC-insured banks, savings banks or savings and loan associations located in other states, (2) sale by a Michigan bank of branches to an FDIC-insured bank, savings bank or savings and loan association located in a state in which a Michigan bank could purchase branches of the purchasing entity, (3) consolidation of Michigan banks and FDIC-insured banks, savings banks or savings and loan associations located in other states having laws permitting such consolidation, (4) establishment of branches in Michigan by FDIC-insured banks located in other states, the District of Columbia or U.S. territories or protectorates having laws permitting a Michigan bank to establish a branch in such jurisdiction, and (5) establishment by foreign banks of branches located in Michigan.

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# ITEM 2: Description of Property.

Our administrative offices are located at 348 South Waverly Road, Holland, Michigan 49423.

We have purchased approximately 17 acres of land located between Holland and Zeeland. On December 13, 2001, we broke ground to begin the construction of a three story building that will contain approximately 49,000 square feet. Upon completion, we will consolidate our administration, human resources, trust, loan underwriting and processing, and proof and deposit operations in the new facility. Our main banking office is located at 51 E. Main Street, Zeeland, Michigan 49464, and the telephone number is (616) 748-9491. The main office consists of approximately 1,820 square feet located on the first floor of an office building and approximately 1,500 square feet in the basement. This location is in the heart of the City of Zeeland on Main Street, which our management believes provides recognition and a visible presence in the Holland-Zeeland community. The main office includes three teller stations, two customer service offices, two administrative offices, two commercial lending offices, and a vault and safe deposit boxes. We have entered into a three year lease with respect to our bank's main office, with renewal options for up to four successive three year terms. The initial rental rate, after amendments for additional office space, is \$900.00 per month, which increases by 7.5% for each three year renewal period. We are also obligated to pay all costs associated with taxes, assessments, maintenance, utilities and insurance. During December 2001 we purchased approximately 1.2 acres of land in Wyoming, Michigan. This land will be used to construct a branch and regional lending center during 2002. Upon completion, our branch at 1760-44th Street in Wyoming will be relocated to the new location.

	We own or lease facilities located in Ottawa	County, Allegan Coun	ty and Kent County,	, Michigan.	Our facilities as of	f February 1,	2002, v	were as
follo	ows:							

Location of Facility Use

51 E. Main Street, Zeeland*	Main Branch
139 E. 8th Street, Holland*	Branch Office
489 Butternut Dr., Holland	Branch Office
701 Maple Avenue, Holland	Branch Office
699 E. 16th Street, Holland	Branch Office
106 E. 8th Street, Holland*	Trust Department
41 N. State Street, Zeeland	Branch Office
2020 Baldwin Street, Jenison	Branch Office
6299 Lake Michigan Dr., Allendale	Branch Office
102 South Washington, Douglas	Branch Office
4758 - 136th Street, Hamilton*	Branch Office
3526 Chicago Drive, Hudsonville	Branch Office
1760 - 44th Street, S.W., Wyoming*	Branch Office
20 E. Lakewood Blvd., Holland	Branch Office
348 South Waverly Road, Holland*	Loan Center and Administrative Offices
4471 Wilson Avenue, S.W., Grandville*	Branch Office
250 E. 8th Street, Holland*	Operations Center

# \*Leased facility

We believe our facilities are well-maintained and adequately insured. Because of our growth, we are continually evaluating the need for additional space and branches.

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# ITEM 3: Legal Proceedings.

As the date hereof, there were no material pending legal proceedings, other than routine litigation incidental to the business of banking to which we or any of our subsidiaries are a party of or which any of our properties are the subject.

# ITEM 4: Submission of Matters to a Vote of Security Holders.

No matters were submitted during the fourth quarter of 2001 to a vote of our shareholders.

# ADDITIONAL ITEM: Executive Officers of the Registrant.

Certain information relating to Executive Officers of Macatawa Bank Corporation and Macatawa Bank are as follows:

Name	-	Year Elected n Executive <u>Officer</u>	Positions <u>Held</u>
Benj. A. Smith, III	58	1997	Chairman of the Board and Chief Executive Officer of Macatawa Bank Corporation and a director of Macatawa Bank.
Philip J. Koning	47	1997	President and Chief Executive Officer of Macatawa Bank and Treasurer and Secretary of Macatawa Bank Corporation.
Steven L. Germond	48	2000	Chief Financial Officer of Macatawa Bank Corporation and Macatawa Bank.
Ray D. Tooker	58	2000	Senior Vice President Loan Administration of Macatawa Bank.

#### PART II

# ITEM 5: Market for Common Equity and Related Stockholder Matters.

Our common stock has been quoted on the Nasdaq National Market since May 17, 2001. From December 27, 1999 through May 16, 2001, our common stock was quoted on the Nasdaq SmallCap Market. From the completion of our initial public offering in April 1998 through December 27, 1999, our common stock was quoted on the OTC Bulletin Board. High and low sales prices (as reported on the Nasdaq National Market and the Nasdaq SmallCap Market) for each quarter are included in the following table. The following table reflects an adjustment to our historical share data for the 3% stock dividend we distributed on May 4, 2001.

		2001		2000					
<u>Quarter</u>	<u>High</u>	Low	Dividends <u>Declared</u>	<u>High</u>	<u>Low</u>	Dividends <u>Declared</u>			
First Quarter	\$15.00	\$13.50	\$.07	\$15.04	\$12.74				
Second Quarter	\$18.00	\$14.07	\$.07	\$13.48	\$11.17				
Third Quarter	\$18.25	\$15.93	\$.07	\$12.86	\$10.32				
Fourth Quarter	\$19.25	\$15.75	\$.08	\$13.59	\$10.68	\$.07			

The quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not represent actual transactions. On February 25, 2002, there were approximately 650 owners of record and, in addition, approximately 3,600 beneficial owners of our common stock.

We declared our first cash dividend during the fourth quarter of 2000. The dividend amount was \$.07 per share and was paid December 29, 2000. Cash dividends paid are noted in the above table. During the second quarter of 2001, we distributed a 3% stock dividend to our shareholders.

We intend to continue to declare quarterly cash dividends in the future. We may also consider declaring stock dividends on an annual basis. We are expecting to obtain the funds for the payment of future cash dividends from the dividends we receive from Macatawa Bank out of its earnings. However, there can be no assurance that we will have the financial resources to continue to pay dividends in the future.

#### ITEM 6: Selected Financial Data.

The information set forth under the caption "Selected Consolidated Financial Data" in our Annual Report to Shareholders for the year ended December 31, 2001, is incorporated by reference and is filed as part of Exhibit 13 to this form 10-K Annual Report.

# ITEM 7: Management's Discussion and Analysis of Financial Condition and Results of Operations.

The information set forth under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our Annual Report to Shareholders for the year ended December 31, 2001, is hereby incorporated by reference and is filed as part of Exhibit 13 to this Form 10-K Annual Report.

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# ITEM 7A: Quantitative and Qualitative Disclosures About Market Risk.

The information set forth under the captions "Management's Discussion and Analysis of Financial Condition and Results of Operations – Asset Liability Management and Market Risk Analysis" in our Annual Report to Shareholders for the year ended December 31, 2001, is hereby incorporated by reference and is filed as part of Exhibit 13 to this Form 10-K Annual Report.

#### ITEM 8: Financial Statements and Supplementary Data.

The information set forth under the captions "Quarterly Financial Data," "Report of Independent Auditors," "Consolidated Balance Sheets," "Consolidated Statements of Income," "Consolidated Statements of Changes in Shareholders' Equity," "Consolidated Statements of Cash Flow," and "Notes to Consolidated Financial Statements" in our Annual Report to Shareholders for the year ended December 31, 2001, is hereby incorporated by reference and is filed as part of Exhibit 13 to this Form 10-K Annual Report.

# ITEM 9: Changes in and Disagreements With Accountants and Financial Disclosure.

There have been no disagreements with our independent public accountants.

#### **ITEM 10:** Directors and Executive Officers of the Registrant.

The information set forth on pages 3-4, under the caption "Information About Directors" and on page 16 under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" in our definitive Proxy Statement dated March 7, 2002, relating to our 2002 Annual Meeting of Shareholders and the information within that section is incorporated by reference. Information relating to our Executive Officers is included in Part I hereof entitled "Executive Officers of the Registrant." There are no family relationships between or among the above-named executive officers. There are no arrangements or understandings between any of the above-named officers pursuant to which any of them was named an officer.

#### **ITEM 11: Executive Compensation.**

Information relating to compensation of our executive officers and directors is contained under the captions "Director Compensation" and "Executive Compensation," in our definitive Proxy Statement dated March 7, 2002, relating to our 2002 Annual Meeting of Shareholders and the information within those sections is incorporated by reference.

#### **ITEM 12:** Security Ownership of Certain Beneficial Owners and Management.

Information relating to security ownership of certain beneficial owners and management is contained on Page 2 under the caption "Voting Securities and Principal Holders Thereof' and on page 9 under the caption "Security Ownership of Management" in our definitive Proxy Statement dated March 7, 2002, relating to our 2002 Annual Meeting of Shareholders and the information within that section is incorporated by reference.

#### **ITEM 13:** Certain Relationships and Related Transactions.

Information relating to certain relationships and related transactions is contained on page 16, under the caption "Transactions Involving Management" in our definitive Proxy Statement dated March 7, 2002, relating to our 2002 Annual Meeting of Shareholders and the information within that section is incorporated by reference.

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#### PART IV

#### **ITEM 14:** Exhibits, Financial Statements, Schedules, and Reports on Form 8-K.

- (a) Financial Statements.
  - 1. The following documents are filed as part of Item 7 of this report:

Report of Independent Auditors

Consolidated Balance Sheets as of December 31, 2001 and 2000

Consolidated Statements of Income for the years ended December 31, 2001, 2000 and

Consolidated Statements of Changes in Shareholders' Equity for the years ended

December 31, 2001, 2000 and 1999

Consolidated Statements of Cash Flows for the years ended December 31, 2001, 2000 and 1999 Notes to Consolidated Financial Statements

- 2. Schedules to the consolidated financial statements required by Article 9 of Regulation S-X are not required under the related instructions or are inapplicable, and therefore have been omitted.
- 3. The following exhibits are filed as part of this report: Reference is made to the exhibit index which follows the signature page of this report.

The Registrant will furnish a copy of any exhibits listed on the Exhibit Index to any shareholder of the Registrant without charge upon written request of Steven L. Germond, Macatawa Bank Corporation, 348 South Waverly Road, Holland, Michigan 49423.

#### (b) Reports on Form 8-K

During the last quarter of the period covered by this report, the Registrant filed no Current Reports on Form 8-K.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, dated March 6, 2002.

# MACATAWA BANK CORPORATION

/s/ Benj. A. Smith, III

Benj. A. Smith, III Chairman and Chief Executive Officer (Principal Executive Officer)

/s/ Steven L. Germond

Steven L. Germond
Chief Financial Officer
(Principal Financial and Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 6, 2002, by the following persons on behalf of the Registrant and in the capacities indicated. Each director of the Registrant, whose signature appears below, hereby appoints Benj. A. Smith, III and Philip J. Koning, and each of them severally, as his attorney-in-fact, to sign in his name and on his behalf, as a director of the Registrant, and to file with the Commission any and all Amendments to this Report on Form 10-K.

# **Signature**

/s/ Benj. A. Smith, III	March 6, 2002
Benj. A. Smith, III, Principal Executive Officer and a Director	
/s/ Steven L. Germond	March 6, 2002
Steven L. Germond, Principal Financial and Accounting Officer	
/s/ G. Thomas Boylan	March 6, 2002
G. Thomas Boylan, Director	
/s/ Robert E. DenHerder	March 6, 2002
Robert E. DenHerder, Director	
/s/ John F. Koetje	March 6, 2002
John F. Koetje, Director	
/s/ Philip J. Koning	March 6, 2002
Philip J. Koning, Director and President	

# **Exhibit Number and Description**

2	Consolidation Agreement dated December 10, 1997, incorporated by reference to Exhibit 2 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
3.1	Articles of Incorporation of Macatawa Bank Corporation, incorporated by reference to Exhibit 3.1 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
3.2	Bylaws of Macatawa Bank Corporation, incorporated by reference to Exhibit 3.2 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
4	Specimen stock certificate of Macatawa Bank Corporation, incorporated by reference to Exhibit 4 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
10.1	Macatawa Bank Corporation Stock Compensation Plan, incorporated by reference to Exhibit 10.1 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
10.2	Macatawa Bank Corporation 1998 Directors' Stock Option Plan, incorporated by reference to Exhibit 10.2 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
10.3	Data Processing Agreement between Rurbanc Data Services, Inc. and Macatawa Bank dated July 1, 2000, incorporated by reference to Exhibit 10.6 to the Macatawa Bank Corporation Annual Report on Form 10-K for the year ended December 31, 2000.
10.4	MagicLine Product Services Agreement between MagicLine, Inc. and Macatawa Bank dated October 1, 1997, incorporated by reference to Exhibit 10.9 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
10.5	FTB Participating Bank Agreement between First Tennessee Bank National Association and Macatawa Bank dated October 24, 1997, incorporated by reference to Exhibit 10.10 to the Macatawa Bank Corporation Registration Statement on Form SB-2 (Registration No. 333-45755).
10.6	Agreement and Plan of Merger by and between Macatawa Bank Corporation and Grand Bank Financial Corporation dated November 20, 2001, incorporated by reference to Appendix A to the Prospectus and Joint Proxy Statement included in the Macatawa Bank Corporation Registration Statement on Form S-4 (Registration No. 333-76100).

- Annual Report to Shareholders for the year ended December 31, 2001. This exhibit, except for those portions expressly incorporated by reference in this filing, is furnished for the information of the Securities and Exchange Commission and is not deemed "filed" as part of this filing. This information was delivered to the Company's shareholders in compliance with Rule 14a-3 of the Securities Exchange Act of 1934, as amended.
- 21 Subsidiaries of the Registrant
- 23 Consent of Crowe, Chizek and Company LLP, independent public accountants
- Power of Attorney (included on the signature page on page 15 of the Annual Report on Form 10-K)

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# **EXHIBIT 13**

# **Selected Consolidated Financial Data**

The following selected consolidated financial and other data are derived from the Company's Financial Statements and should be read with the Consolidated Financial Statements and Notes thereto, and Management's Discussion and Analysis of Financial Condition and Results of Operations. The Consolidated Balance Sheets as of December 31, 2001 and 2000, and the Consolidated Statements of Income for the years ended December 31, 2001, 2000, and 1999, are included elsewhere in this Annual Report.

At or For the Year Ended December 31

(Dollars in thousands, except share and per share data)

		AC OI I	OI	ciic icai	ш	iaca becei	iii	1 31
	_					1999		
Financial Condition	_							
Total assets	\$	670,203	\$	499,813	\$	344,921	\$	189,229
Securities		61 316		18 660		28 281		27 007
Loans		545,693		410,676		285,374		137,882
Deposits		526,192		398,617		279,390		166,989
Shareholder's equity		66,502		38,128		285,374 279,390 34,526		19,611
Share Information								
Basic earnings/(loss) per common share	\$	1.12		.91		.22	\$	(1.18)
Diluted earnings/(loss) per common share		1.11		.90		.22		(1.18)
Book value per common share		12.51		10.31		9.34		
Weighted average dilutive								
shares outstanding	4,	611,531	3,	711,051	3,	216,625	2,	103,178
Shares outstanding at end of period	5,	307,201	3,	696 <b>,</b> 789	3,	696,039	2,	542,599
Operations								
Interest income	\$	42,685	\$	34,338	\$	20,000	\$	6,804
Interest expense		20,927		17,739		9,428		3,190
Net interest income		21,758		16,599		10,572		3,614
Provision for loan losses		2,285		1,931		1,967		2,023
Net interest income after provision for loan losses	\$	19,473	\$	14,668	\$	8,605	\$	1,591
Total noninterest income		3,683		2,051		1,528		683
Total noninterest expense		15,543		12,672		9,440		4,763
<pre>Income/(loss) before tax</pre>						693		(2,489)
Federal income tax								
Net income/(loss)	\$	5,116	\$	3,349	\$	693	\$	(2,489)
Performance Ratios								
Return on average equity								(15.15)%
Return on average assets								(2.70)%
Yield on average interest-earning assets		7.82%		8.85%		8.27%		7.93%

Cost on average interest-bearing liabilities Average net interest spread Average net interest margin	4.39% 3.43% 3.98%	5.20% 3.65% 4.18%	4.51% 3.76% 4.37%	4.77% 3.16% 4.21%
Capital Ratios				
Equity to assets	9.92%	7.63%	10.01%	10.36%
Total risk-based capital ratio	12.85%	10.36	14.16%	12.40%
Credit Quality Ratios				
Allowance for loan losses to total loans	1.41%	1.43%	1.40%	1.47%
Nonperforming assets to total assets	.36%	0.04%	0.03%	0.00%
Net charge-offs to average loans	.09	0.02%	0.00%	0.00%

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Three Months Ended

# **Quarterly Financial Data (unaudited)**

A summary of selected quarterly results of operations for the years ended December 31 follows:

(Dollars in thousands, except per share data)

	Three Months Ended								
	 M	arch 31	June 30		September 30		Dece	mber 31	
2001									
Interest income	\$	10,280	\$	10,639	\$	11,108	\$	10,658	
Net interest income		4,831		5,195		5.675		6,057	
Provision for loan losses		522				•		696	
Income before income tax expense		1,637				2,003			
Net income		1,091							
Net income per share									
Basic		.30		.30		.26		.28	
Diluted		.29		.30		.25		.28	
2000									
Interest income	\$	7,106	\$	8,368	\$	9,026	\$	9,838	
Net interest income		3,537		4,079		4,318		4,665	
Provision for loan losses		487		595		434		415	
Income before income tax expense		527		823		1,119		1,579	
Net income		527		823		947		1,051	
Net income per share									
Basic		.14		.22		.26		.28	
Diluted		.14		.22		.26		.28	

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# Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of financial condition and results of operations contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in such forward-looking statements.

The following section presents additional information to assess the financial condition and results of operations of the Company and the Bank. This section should be read in conjunction with the consolidated financial statements and the supplemental financial data contained elsewhere in this Annual Report.

# Overview

Macatawa Bank Corporation (the Company) is a Michigan corporation and is the bank holding company for Macatawa Bank (the Bank) and Macatawa Bank Brokerage Services. Effective January 9, 2002, Macatawa Bank Corporation elected to become a financial holding company pursuant to Title I of the Gramm-Leach-Bliley Act. Macatawa Bank commenced operations on November 25, 1997. We provide a wide range of commercial, consumer, and trust banking services, through our network of 14 full service branches located in communities in Ottawa county, northern Allegan county and southwestern Kent County, Michigan.

While maintaining asset quality and improving profitability, we have experienced rapid and substantial growth since opening in November 1997. We first became profitable in 1999 with net income for that year of \$693 thousand. Net income increased to \$5.1 million for 2001 from \$3.3 million for 2000. At December 31, 2001, we had fourteen branch banking offices, and three service facilities. We completed an underwritten initial public offering of common stock on April 7, 1998, resulting in net proceeds of \$14.1 million. Prior to that offering, we raised \$8.2 million in a private offering for the initial capitalization of Macatawa Bank. In June 1999, we completed an offering of common stock to our shareholders resulting in net proceeds of \$14.6 million. In June 2001, we completed an underwritten public offering of 1,610,000 shares of our common stock at an offering price of \$16.00 per share, resulting in net proceeds of \$23.7 million after underwriting commissions and expenses.

#### **Financial Condition**

# Summary.

Our total assets increased 34% to \$670.2 million at December 31, 2001, from \$499.8 million at December 31, 2000. We believe the strong asset growth reflects the acceptance of our community banking philosophy in the growing communities we serve. Our asset growth consists primarily of growth in our loan portfolio as we continue to attract new loan customers despite the strong competition from other locally based community banks and larger regional banks. The asset growth was primarily in earning assets of loans and securities, but also included increased cash, premises, and equipment. The increase in total assets was principally funded by strong deposit growth and the use of borrowed funds. Total deposits grew to \$526.2 million at December 31, 2001 from \$398.6 million at December 31, 2001. We attribute the strong deposit growth to our quality customer service, the desire of our customers to bank with a local bank, and convenient accessibility through the expansion of our branch network. We anticipate continued growth in total assets, due in part to the consolidation of local competitors into large out-of-state regional banks, as well as continued additional market share penetration. As we continue to grow, we expect our percentage rate of growth to decline.

# Cash and Cash Equivalents.

Our cash and cash equivalents, which include federal funds sold and short-term investments, were \$34.2 million at December 31, 2001, as compared to \$26.3 million at December 31, 2000. The increase is a result of excess cash being invested in short term investments, as well as higher levels of bank balances maintained. The higher balances were required to cover uncollected funds deposited in Macatawa Bank's correspondent bank accounts as a result of customer deposit activity.

#### Securities.

Our security portfolio is classified as either "available for sale" or "held to maturity." All of the securities classified as "available for sale" may be sold to meet our liquidity needs. The primary objective of our investing activities is to provide for the safety of the principal invested. Our secondary considerations include earnings, liquidity and decreased overall exposure to changes in interest rates. Securities increased \$15.6 million at December 31, 2001 from \$48.7 million at December 31, 2000. The increase was the result of purchasing additional securities as a means of strengthening our liquidity ratio. We expect continued growth of our securities portfolio generally consistent with the growth of our company in order to maintain appropriate levels of liquidity.

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# **Securities Portfolio**

(Dollars in thousands)

U. S. Treasury and U.S. Government Agencies Michigan municipal bonds

Year Er	naea Decem	ber 31
2001	2000	1999
\$55,287 9,029	\$45,991 2,678	\$27 <b>,</b> 337 944
\$64,316	\$48,669	\$28,281

Excluding our holdings of the investment portfolio in U.S. Treasury and U.S. Government Agency Securities, we had no investments in securities of any one issuer which exceeded 10% of shareholders' equity.

#### Schedule of Maturities of Investment Securities and Weighted Average Yields

The following is a schedule of maturities and their weighted average yield of each category of investment securities we held at December 31, 2001.

(Dollars in thousands)

Investments With

After

Due Within One to Five to

	One Year		Five Years		Ten Years		Ten Years			Maturity	
	Estimated Market Value	Average Yield	Estimated Market Value	Average	Estimated Market Value	Es Average Yield	timated Market Value	Es Average Yield	timated Market Value	Average Yield	
U.S. Treasury and U.S. Government Agencies	\$ 6,119	6.85%	\$42,396	5.52%	\$6 <b>,</b> 772	5.27%	_	-	-	-	
Tax-exempt MI municipal bonds	_	-	-	-	\$3,448	6.41%	\$5,581	7.03%	-	-	
Total	\$ 6,119	6.85%	\$42,396	5.52%	\$10 <b>,</b> 220	5.67%	\$5 <b>,</b> 581	7.03%		-	

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#### Loan Portfolio

Our total loan portfolio increased 33% to \$545.7 million at December 31, 2001, as compared to \$410.7 million at December 31, 2000. We also had \$4.6 million of loans held for sale at December 31, 2001. There were no loans held for sale at December 31, 2000. The majority of loans we make are to small and mid-sized businesses in the form of commercial and commercial real estate loans. Our combined commercial loans totaled \$403.4 million at December 31, 2001, an increase of 37% from December 31, 2000. Commercial loans accounted for approximately 74% of our total portfolio loans at December 31, 2001, as compared to 71% at the end of 2000. Our residential real estate loan portfolio, which also includes residential construction loans made to the individual home owner, comprises approximately 12% of portfolio loans. However, our residential loan origination volume is significantly higher, with only a small portion of residential home loans retained for our own portfolio. We sell the majority of fixed-rate obligations and do not retain servicing. We originated \$193 million in residential mortgages in 2001 and \$91.5 million in 2000. The lower overall interest levels experienced during 2001 resulted in significantly higher levels of residential refinancing and loan originations during 2001. Our consumer loan portfolio includes both loans secured by personal property, as well as home equity fixed term and line of credit loans. Home equity loans totaled \$45.9 million at December 31, 2001, compared to \$33.5 million at December 31, 2000. Approximately 89% of our home equity loans are underwritten at terms of a loan to value ratio of less than 90%, and are considered well collateralized.

The following table reflects the composition of our loan portfolio and the corresponding percentage of our total loans represented by each class of loans as of the dates indicated.

# **Loan Portfolio Composition**

(Dollars in thousands)

			Year Ended Dec	ember 31			
	200	)1	200	0	1999		
	Amount	%	Amount	%	Amount	%	
Commercial real estate Residential real estate Other commercial Consumer	67,655	12% 49%	\$ 79,444 60,822 214,098 56,312	15% 52%	44,734	15% 52%	
Total loans	545,693	100%	410,676	100%	285,374	100%	
Less: Allowance for loan losses	(7,699)		(5,854)		(3,995)		
Total loans receivable, net	\$ 537,994		\$ 404,822		\$284,379		

	Maturing							
	Within One Year	After One, But Within Five Years	After Five Years	Total				
Commercial real estate Residential real estate Other commercial Consumer	\$ 19,798 19,180 141,592 5,368	\$ 111,451 905 124,251 33,427	47,570 4,150	\$ 133,428 67,655 269,993 74,617				
Totals	\$ 185,938	\$ 270,034	\$ 89,721	545,693				
Allowance for loan losses				(7,699)				
Total loans receivable, ne	t			\$ 537,994				

Below is a schedule of the loan amounts maturing or repricing which are classified according to their sensitivity to changes in interest rates at December 31, 2001.

# **Interest Sensitivity**

(Dollars in thousands)

	Fixed Rate	Variable Rate	Total
Due within 3 months Due after 3 months, but within 1 year Due after one but within five years Due after five years	\$ 18,791 43,370 148,481 25,422	\$ 281,299 1,654 22,982 3,694	\$ 300,076 45,024 171,463 29,116
Total	\$ 236,064	\$ 309,629	545,693
Allowance for loan losses			(7,699)
Total loans receivable, net			\$ 537,994

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# Nonperforming Assets.

Our nonperforming loans include loans on non-accrual, restructured loans, as well as loans delinquent more than 90 days, but still accruing. Nonperforming loans as of December 31, 2001 totaled \$2.4 million compared to \$196,000 at December 31, 2000. The increase in non-performing loans reflects primarily one credit which, while still paying, the borrower's deteriorating financial condition warrants concern, and therefore the loan has been placed on non-accrual. Our loan performance is reviewed regularly by an external loan review team, our own loan officers, and our senior management. When reasonable doubt exists concerning collectibility of interest or principal of one of our loans, that loan will be placed in non-accrual status. Any interest previously accrued but not collected at that time will be reversed and charged against current earnings. As of December 31, 2001 there were no other interest bearing assets which required classification. We are not aware of any recommendations by regulatory agencies, which, if implemented, would have a material impact on our liquidity, capital or operations.

The following table shows the composition and amount of our nonperforming assets. (Dollars in thousands)

	December 31				
	2001	2000	1999		
Nonaccrual loans	\$ 2,084	\$ 155	\$ 101		
Loans 90 days or more delinquent and still accruing	298	41	-		
Restructured loans	-	-	-		
Total nonperforming loans	2,382	196	101		
Other real estate owned	\$2,382	-	-		
Total nonperforming assets		\$196	\$101		
Nonperforming loans to total loans	.43%	.05%	.04%		
Nonperforming assets to total assets	.36%	.04%			

#### Loan Loss Experience

The following is a summary of our loan balances at the end of each period and the daily average balances of these loans. It also includes changes in the allowance for loan losses arising from loans charged-off and recoveries on loans previously charged-off, and additions to the allowance which we have

# (Dollars in thousands)

		December 31	
	2001	2000	1999
Loans:			
Average daily balance of loans for the year	\$ 474,318	\$ 347,351	\$ 213,472
Amount of loans outstanding at end of period	545,693	410,676	285,374
Allowance for loan losses:			
Balance at beginning of year	\$5 <b>,</b> 854	\$3 <b>,</b> 995	\$2,030
Addition to allowance charged to operations	2,285	1,931	1,967
Loans charged-off:			
Commercial	(485)	(67)	=
Residential Real Estate	(1)	=	-
Consumer	(27)	(20)	(6)
Recoveries:			
Commercial	63	14	-
Residential Real Estate	1	_	=
Consumer	9	1	4
Balance at end of year	\$ 7,699	\$ 5 <b>,</b> 854	\$ 3,995
Ratios:			
Net charge-offs to average loans outstanding	.09%	.02%	
Allowance for loan losses to loans outstanding at year end		1.43%	1.40%
Allowance for roan rosses to roans outstanding at year end	1.416	1.436	1.406

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December 31

#### **Allowance for Loan Losses**

Our allowance for loan losses as of December 31, 2001, was \$7.7 million, representing approximately 1.41% of total portfolio loans outstanding, compared to 1.43% at December 31, 2000. Our allowance for loan losses is maintained at a level management considers appropriate based upon the assessment of relevant circumstances. We prepare a quarterly evaluation of the allowance for loan losses. The analysis is based upon a number of factors, including a continuous review of our loan portfolio, our own loss experience, the banking industry's historical loan loss experience, known and inherent risks included in the loan portfolio, the composition of our loans, growth of our portfolio, and current economic conditions.

As part of our analysis, we assign a portion of the loan loss allowance to our entire portfolio by loan type and loan grade through reviews of our past loss experience, and to specific credits that have been identified as problem loans. Our local economy and particular concentrations are considered, as well as a number of other factors. While the commercial loan portfolio has performed very well during our first four years of existence, the allowance does reflect a higher percentage allocation of the reserve against the portfolio due to management's assessment of inherently higher risks in commercial lending. The allowance allocation to commercial loans in 2001 increased significantly over the 2000 level primarily due to the growth of \$109 million in the portfolio size. Also loans subject to specific allocation increased approximately \$2 million due to deterioration in several loan credits. By their very nature, commercial loans generally have a high degree of risk due to:

- their higher dollar amounts;
- the great discrepancy between the business activities of each customer;
- the collateral for each loan is extremely varied;
- the need to have more information and detail and in-depth underwriting; and
- · each customer's ability to repay their obligation may be dramatically affected by overall economic conditions

# Allocation of the Allowance for Loan Losses

The following table shows the allocation of the allowance for loan loss at the dates indicated to the extent specific allocations have been determined relative to particular loans.

(Dollars in thousands)

Year Ended December 31									
2001		20	00	1999					
	% of Each Category to Total Loans		% of Each Category to Total Loans	Allowance Amount	% of Each Category to Total Loans				

Commercial and commercial real esta	ate \$6,391	73.9%	\$3,902	71.5%	\$2,784	70.6%
Real estate mortgages	196	12.4%	176	14.8%	112	15.7%
Consumer	564	13.7%	435	13.7%	297	13.7%
Unallocated	548	-	1,341	-	802	_
Total	\$7 <b>,</b> 699	100.0%	\$5 <b>,</b> 854	100.0%	\$3 <b>,</b> 995	100.0%

The above allocations are not intended to imply limitations on usage of the allowance. The entire allowance is available for any loan losses without regard to loan type.

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# Premises and Equipment.

Our premises and equipment increased by \$2.6 million, and totaled \$14.8 million at December 31, 2001, as compared to \$12.3 million at December 31, 2000. The increase resulted primarily from the purchase of land for our new headquarters building, as well as the purchase of land and construction of a new branch to replace a previously leased branch facility.

#### Deposits

Deposits are gathered from the communities we serve through our network of 14 branches. We offer business and consumer checking accounts, regular and money market savings accounts, and certificates of deposits having many options in their terms.

Our total deposits were \$526.2 million at December 31, 2001, as compared to \$398.6 million at December 31, 2000. We believe the increase in deposits was substantially a result of deposits from new customers. Noninterest bearing demand accounts comprised approximately 12% of total deposits at December 31, 2001, as compared to approximately 13% of total deposits at the end of 2000. Interest bearing demand and savings accounts comprised approximately 50% of total deposits at December 31, 2001, as compared to 48% at the end of last year. Time accounts as a percentage of total deposits were approximately 38% at December 31, 2001, and were approximately 39% at December 31, 2000. We set our deposit pricing to be competitive with other banks in our market area. This has enabled us to increase deposits from new, as well as existing customers, while maintaining a strong net interest margin. We periodically purchase brokered deposits to supplement funding needs. These are time accounts originated outside of our local market area. Brokered deposits comprised approximately 2% of total deposits at December 31, 2001, and approximately 4% at December 31, 2000. We operate in a very competitive environment, competing with other local banks similar in size and with significantly larger regional banks. We monitor rates at other financial institutions in the area to ascertain that our rates are competitive with the market. We also attempt to offer a wide variety of products to meet the needs of our customers.

# **Average Daily Deposits**

The following table sets forth the average deposit balances and the weighted average rates paid thereon.

(Dollars in thousands)

	Average for the Year								
	2001		200	00	1999				
	Amount	Average Rate	Amount	Average Rate	Amount	Average Rate			
Noninterest bearing demand NOW accounts MMDA/savings Time	\$ 52,184 55,951 174,933 176,983	- 1.8% 3.3% 5.8%	\$ 38,525 45,246 131,069 123,756	2.6% 4.7% 6.4%	\$ 23,690 29,721 97,849 68,629	2.6% 4.2% 5.5%			
Total deposits	\$ 460,051	3.7%	\$338 <b>,</b> 596	4.5%	\$219,889	3.9%			

# Maturity Distribution of Time Deposits of \$100,000 or More

The following table summarizes time deposits in amounts of \$100,000 or more by time remaining until maturity as of December 31, 2001:

(Dollars in thousands)

	Amount
Three months or less Over 3 months through 6 months Over 6 months through 1 year Over 1 year	\$ 41,337 25,496 18,500 15,171
	\$ 100,504

#### Borrowed Funds.

Borrowed funds totaled \$75.6 million at December 31, 2001 as compared to \$61.2 million at December 31, 2000. Borrowed funds consist principally of advances from the Federal Home Loan Bank. Borrowed funds also include federal funds purchased, which are utilized to settle our daily cash letter position with our correspondent banks. Additionally, we secured a \$5.0 million credit facility in September of 2000, which was subsequently increased to \$8.0 million in March 2001. As of December 31, 2000, \$4.0 million had been advanced on the credit facility and contributed to the capital of Macatawa Bank to enable the bank to maintain its regulatory capital levels at well-capitalized levels. The total outstanding balance was subsequently paid off during June of 2001 with proceeds from the common stock offering.

#### Retained Earnings.

We had a retained earnings balance of \$3.2 million at December 31, 2001 as compared to \$1.1 million at December 31, 2000. Retained earnings is comprised of net earnings, less dividends paid to shareholders. During 2001, we paid \$1.3 million in cash dividends. A 3% stock dividend was also paid from retained earnings during May of 2001, resulting in the transfer of \$1.8 million from retained earnings to our common stock. We also paid out cash dividends totaling \$251,000 during the three months ended December 31, 2000.

# **Results of Operations**

#### Summary of Results.

Net income totaled \$5.1 million for 2001 as compared to \$3.4 million in 2000, and \$693,000 during 1999. The increase in net income principally reflects growth in our net interest income and noninterest income as a result of our growing customer base.

Total revenues, consisting of net interest income and noninterest income, were \$25.4 million during 2001, as compared to \$18.6 million during 2000, and \$10.1 million for 1999. Noninterest expense totaled \$15.5 million for 2001, as compared to \$12.7 million for 2000, and \$9.4 million for 1999. Our federal income tax expense increased substantially during 2001 reflecting our fully taxable status for all of 2001. We initially became taxable during 2000 after utilizing all tax loss carry forwards from 1998 and 1997. We expect that our effective federal tax rate for future years will be 34%, with a marginal rate of approximately 33.5% due to tax-free investments.

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Analysis of Net Interest Income. The following schedule presents, for the periods indicated, information regarding:

- our total dollar amount of interest income from average earning assets and the resultant average yields;
- our total dollar amount of interest expense on average interest-bearing liabilities and the resultant average cost;
- our net interest income;
- · our interest rate spread; and
- our net yield on average earning assets.

For the years ended December 31,

	2001				2000			1999		
	Average Balance	Interest Earned or Paid	Average Yield or Cost	_	Interest Earned or Paid	Average Yield or Cost	Average Balance	Interest Earned or Paid	Average Yield or Cost	
			(1	Dollars in	Thousands	:)				
Assets:										
Taxable securities	\$ 49,771	\$ 2,921	6.01%	\$ 35,459	\$ 2,166	6.11%	\$ 21,444	\$ 1,225	5.71%	
Tax-exempt securities (1)	6,784	320	7.20%	1,639	86	7.56%	172	9	5.23%	
Loans (2)	474,318	38,904	8.12%	347,351	31,789	9.15%	213,472	18,379	8.61%	
Federal funds sold	7,864	265	3.33%	1,616	99	6.13%	4,166	204	4.90%	
Short-term investments	1,575	39	2.44%	169	6	3.55%	1,132	56	4.95%	
Federal Home Loan Bank stock	3,187	236	7.30%	2,332	192	8.28%	1,593	127	7.97%	
Total interest earning assets.	543,499	42,685	7.82%	388,566	34,338	8.85%	241,979	20,000	8.27%	
Noninterest earning assets:										
Cash and due from banks	27,377			18,624			12,828			
Other	13,148			9,897			6,694			
Total assets	\$584,024			\$417,087			\$261,501			

NOW and money market accounts	\$204,863	5,932	2.90%	\$159,419	6,656	4.17%	\$116,914	4,548	3.89%
Savings	14,186	200	1.41%	9,222	177	1.92%	6,123	117	1.91%
IRAs	11,834	700	5.91%	7,674	465	6.06%	4,533	247	5.45%
Time deposits Short-term borrowings:	176,983	10,177	5.75%	123,756	7,916	6.40%	68,629	3,787	5.52%
Federal funds borrowed	1,704	81	4.67%	2,022	131	6.48%	695	37	5.32%
Other borrowings	65,586	3,837	5.77%	38,857	2,394	6.16%	12,126	692	5.71%
Total interest bearing									
liabilities	475,156	20,927	4.39%	340,950	17,739	5.20%	209,020	9,428	4.51%
Noninterest bearing liabilities									
Noninterest bearing demand accounts Other noninterest bearing	52,184			38,525			23,690		
liabilities	3,259			1,557			3,305		
Shareholders' equity	53,425			36,055			25,486		
Shareholders equity	33,423			30,000			23,466		
Total liabilities and									
shareholders' equity	\$584,024			\$417,087			\$261,501		
	======			======			======		
Net interest income		\$21,758			\$16 <b>,</b> 599			\$10 <b>,</b> 572	
		======			======			======	
Net interest spread			3.43%			3.65%			3.76%
Net interest margin			3.98%			4.18%			4.37%
Ratio of interest earning									
assets to interest bearing		114.38%			113.97%			115.77%	
11401116160		111.000			110.010			110.770	

<sup>(1)</sup> Yields are adjusted for tax-exempt interest.

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Net interest income totaled \$21.8 million during 2001, compared to \$16.6 million during 2000 and \$10.6 million during 1999. The 31% increase during 2001 and 57% increase during 2000, as compared to 1999, is principally due to an increase in average earning assets. The growth in income as a result of our continuing rapid loan growth, more than offset the impacts from contracting net interest margin. Our net interest margin was 3.98% for the year ended December 31, 2001, as compared to 4.18% for full year 2000. Net interest margin for 1999 was 4.37%. The decrease in our net interest margin during 2001 reflects the impact of the rapidly decreasing interest rate environment on our net interest income. Interest rates, as measured by prime rate, have fallen from 9.50% at January 1, 2001, to a historic low 4.75% at December 31, 2001, as a reaction to the slowing economic environment in the United States. As a result, our floating rate loans yield decreased rapidly, and we experienced reductions in our investment portfolio yield due to U.S. Agency refinancing of higher yielding bonds.

# Rate/Volume Analysis of Net Interest Income

The following schedule presents the dollar amount of changes in interest income and interest expense for major components of earning assets and interest-bearing liabilities, distinguishing between changes related to outstanding balances and changes due to interest rates.

(Dollars in thousands)

Year	Ended	December	31

			200	2000 vs 1999						
	V			(Decrease) Rate						to Total
Interest Income					 	 				
Taxable securities	\$	755	\$	-	\$ 755	\$ 852	\$	89	\$	941
Tax-exempt securities		270		(36)	234	77		-		77
Loans		12,340		(5,225)	7,115	12,186		1,223		13,409
Fed funds sold		338		(172)	166	(147)		42		(105)
Short term investments		34		(1)	33	(38)		(12)		(50)
FHLB stock		70		(26)		61				66
Total interest income	\$	13,807		(5,460)						14,338
Interest Expense										
NOWs and MMDAs	\$	1,847	\$	(2,571)	\$ (724)	\$ 1,754	\$	353	\$	2,107
Savings		96		(73)	23	59		1		60
IRAs		253		(18)		188		30		218
Time deposits				(1,062)						
Fed funds purchased		(20)		(30)	(50)	84		10		94

<sup>(2)</sup> Loan fees included in interest income are not material. Nonaccrual loans are included in average loans outstanding.

Other borrowings	1,663	(220)	1,443	1,643	59	1,702
Total interest expense	7,162	(3,974)	3,188	7,174	 1,136	 8,310
Net interest income	\$ 6,645	\$ (1,486)	\$ 5 <b>,</b> 159	\$ 5 <b>,</b> 817	\$ 211	\$ 6 <b>,</b> 028

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# **Composition of Average Earning Assets and Interest Bearing Liabilities**

(Dollars in thousands)

	Year Ended December 31					
	2001	2000	1999			
As a Percent of Average Earning Assets						
Loans	87.27%	89.39%	80.22%			
Other earning assets	12.73%	10.61%	11.78%			
Average earning assets	\$ 543,499	\$ 388,566	\$ 241 <b>,</b> 979			
As a Percent of Average Interest Bearing Liabilities						
Savings, MMS, IRA, and NOW accounts	48.59%	51.71%	61.03%			
Time deposits	37.25%	36.30%	32.83%			
Other borrowings	14.16%	11.99%	6.14%			
Average Interest Bearing Liabilities	\$ 475,156	\$ 340,950	\$ 209,021			
Earning assets to interest bearing liabilities	114.38%	113.97%	115.77%			

#### **Provision for Loan Losses**

Our provision for loan losses for 2001 was \$2.3 million as compared to \$1.9 million for 2000 and approximately \$2.0 million for 1999. While we sustained higher loan charge-off during 2001 as compared to our first three years in operation, our losses as a percent of average loans totaled 9 basis points. We determine the amount of the provision based on our judgment, after reviewing the risk characteristics of our loan portfolio, the industry's and our historical loan loss experience, known and inherent risks included in both originated loans and our portfolio, and current economic conditions. We will continue to monitor our loan loss performance and adjust our loan loss reserve to more closely align to the reserve with our own history of loss experience. Should the economic climate continue to deteriorate, borrowers may experience difficulty, and the level of non-performing loans, charge-offs, and delinquencies could rise and require further increases in the provision.

# **Noninterest Income**

Noninterest income totaled \$3.7 million during 2001, as compared to \$2.1 million in 2000, and \$1.5 million for 1999. Service charges and fees increased by \$768,000, or 67% during 2001 as compared to 2000 and reflect the significant growth in our customer base. Gain on sale of loans increased by \$710,000 over the 2000 level, or almost 200%. This was a result of the favorable mortgage refinance environment due to the historically low long term interest rates. While longer term interest rates have increased during late 2001, residential home financing rates still remain relatively attractive as compared to historical levels of long term financing rates. Trust fees are, to a great extent, based on the underlying values of trust assets managed. Despite a generally downward trend in market valuation of securities during 2001, trust fees increased 24%, as compared to the prior year due to higher average levels of trust assets during the year. We began our Trust department in January of 1999. We believe trust fee income will continue to increase as the amount of trust assets under our management increases. The following table details major components of noninterest income for the years 2001, 2000 and 1999.

# **Noninterest Income**

(Dollars in thousands)

Deposit service charges
Net gains on sales of loans Trust fees Other
Total noninterest income

Year	Ende	ed Decemb	er 31	
 2001		2000	1	.999
\$ 1,912 1,071 659 41	\$	1,144 361 531 16	\$	661 624 228 15
\$ 3 <b>,</b> 683	\$	2,052	\$	1,528

	Tear Bridea December 51					
		2001		2000		1999
Real estate mortgage loan originated for sale Real estate mortgage loan sales		135,615 132,115	\$	47,007 47,368	\$	54,715 55,338
Net gains on the sale of real estate mortgage loans	\$	1,071	\$	361	\$	623
Net gains as a percent of real estate mortgage loan sales		0.81%		.76%		1.13%

We sell the majority of our fixed-rate obligations. We do not retain the servicing rights for real estate mortgages we sell.

# **Noninterest Expense**

Noninterest expense totaled \$15.5 million for 2001, as compared to \$12.7 million for 2000, and \$9.4 million for 1999. The main components of noninterest expense were salaries and benefits, and occupancy and equipment expense. These items comprised approximately 72% of noninterest expenses for 2001, as compared to 73% in 2000, and 74% for 1999. Increases in salary/benefit expense during 2001 reflect the addition of new lending staff, lending and operations support staff, as well as additional branch staff for new locations. Other expense increases are principally due to supporting our expanding customer base. These included advertising, data processing, legal and professional service fees, postage, and office supply expense. Expense increases during 2000 included the impact from five new branches we added in the last half of 1999. We also became fully taxable for the Michigan Single Business Tax during 2000, causing other operating expenses to increase by \$231,000 compared to 1999 which did not include Single Business Tax expense. The following table details major components of noninterest expense for the years of 2001, 2000 and 1999.

Year Ended December 31

Year Ended December 31

# Noninterest Expense

(Dollars in thousands)

	•	rear Ended December 31								
	2001		2000		1999 					
Salaries and employee benefits Occupancy and equipment Furniture and equipment expense Legal and professional fees Advertising Supplies	5.3 3!	30 30 59 37	6,865 1,094 1,244 248 366 348	\$	5,408 841 777 135 267 343					
Data processing fees Other operating expenses Total noninterest expense	2,3°  \$ 15,54		561 1,946  5 12,672	 \$	401 1,268  9,440					
Total Homintelest expense										

# **Liquidity and Capital Resources**

#### Equity Capital.

We obtained our initial equity capital, in the amount of \$8.2 million, as a result of a private placement on behalf of Macatawa Bank in November, 1997. We raised additional equity capital of \$14.1 million in our initial public offering completed in April 1998. Due to our rapid growth, additional equity capital was required. In June 1999, we raised \$14.6 million of equity capital net proceeds in an offering made to our shareholders. Substantially all of the proceeds of this offering were subsequently contributed to Macatawa Bank's capital to support required regulatory capital levels. Our continuing asset growth required us to contribute an additional \$8.0 million of capital to Macatawa Bank during 2000. The contributed capital came from our cash reserves, as well as from borrowings arranged to provide capital flexibility. The borrowings consisted of a \$5.0 million credit facility secured from one of our correspondent banks in September 2000. The balance outstanding on this line of credit was \$4.0 million at December 31, 2000.

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During the second quarter of 2001, we completed a common stock offering, issuing 1,610,000 additional shares of common stock, resulting in net proceeds to us of \$23.7 million after offering commissions and expenses. We used a portion of the proceeds from the capital offering to pay off our credit facility, as well as to contribute additional capital to Macatawa Bank to maintain regulatory capital levels. The remaining new capital is available for future growth.

The following table shows various capital ratios as of December 31, 2001.

# **Capital Resources**

	Tier 1	Tier 1	Total
	Leverage	Capital	Risk-Based
	Ratio	Ratio	Capital Ratio
Minimum regulatory requirement for capital adequacy Well capitalized regulatory level Consolidated	4.0%	4.0%	8.0%
	5.0%	6.0%	10.0%
	10.1%	11.6%	12.9%
Bank	7.9%	9.1%	10.3%

The following table shows the amounts by which the our capital (on a consolidated basis) exceeds current regulatory requirements on a dollar amount basis at December 31, 2001:

# Capital balances at December 31, 2001

(Dollar in thousands)

	Tier 1 Leverage	Tier 1 Capital	Total Risk-Based Capital
Required regulatory capital Capital in excess of regulatory minimums	\$ 25,838 39,676	\$ 22,587 42,927	\$ 45,175 27,398
Actual capital balances	\$ 65,514	\$ 65,514	\$ 72,573

On November 20, 2001, we entered into a definitive agreement to acquire Grand Bank Financial Corporation, a privately held bank holding company in Grand Rapids, Michigan, which owns Grand Bank. As of December 31, 2001, Grand Bank had total assets of approximately \$263 million, deposits of approximately \$222 million and shareholders' equity of approximately \$17 million. We expect to issue approximately 2,375,000 shares of our common stock to shareholders of Grand Bank Financial Corporation. The merger, which is expected to be completed in early April, 2002, will be a tax-free, stockfor-stock exchange accounted for as a purchase.

As of December 31, 2001, Grand Bank Financial Corporation and Grand Bank met all capital adequacy requirements to which they are subject. Grand Bank is categorized as "well capitalized" under the regulatory framework for prompt corrective action. As of December 31, 2001, the Tier 1 capital ratios of Macatawa Bank Corporation and Macatawa Bank exceeded the respective Tier 1 capital ratios of Grand Bank Financial Corporation and Grand Bank. Following consummation of the merger, it is expected that the Tier 1 capital ratios of Macatawa Bank Corporation would be reduced, although Macatawa Bank Corporation, Macatawa Bank and Grand Bank would continue to meet all capital adequacy guidelines to which they are subject.

The liquidity of a financial institution reflects its ability to provide funds to meet loan requests, to accommodate possible outflows of deposits and to take advantage of interest rate market opportunities. Our sources of liquidity include loan payments by our borrowers, maturity and sales of our securities available for sale, growth of our deposits and deposit equivalents, federal funds sold, our borrowings from the Federal Home Loan Bank, and our issuance of common stock. Liquidity management involves the ability to meet the cash flow requirements of our customers. Our customers may be either borrowers with credit needs or depositors wanting to withdraw funds.

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# **Market Risk Analysis**

Our primary market risk exposure is interest rate risk and, to a lesser extent, liquidity risk. All of Macatawa Bank's transactions are denominated in U.S. dollars with no specific foreign exchange exposure. Macatawa Bank has only limited agricultural-related loan assets, and therefore has no significant exposure to changes in commodity prices. Therefore, our market risk exposure is mainly comprised of our sensitivity to interest rate risk. Our balance sheet has sensitivity, in various categories of assets and liabilities to changes in prevailing rates in the U.S. for prime rate, mortgage rates, U.S. Treasury rates and various money market indexes. Our asset/liability management process aids us in providing liquidity while maintaining a balance between interest earning assets and interest bearing liabilities.

We use two interest rate risk measurement techniques in our interest rate risk management. The first is static gap analysis. This measures the difference between the dollar amounts of interest sensitive assets and liabilities that will be refinanced or repriced during a given time period. A significant repricing gap could result in a negative impact to our net interest margin during periods of changing market interest rates.

The following table illustrates our interest rate repricing gaps for selected maturity periods at December 31, 2001.

# Static Gap Analysis (Dollars in thousands)

	0 to	3 Months	4 to 1	12 Months	1 to	5 Years	Over	5 Years	Total
Assets:									
Loans-fixed	\$	18,791	\$	43,370	\$	148,481	\$	25,422	\$ 236,064
Loans-variable		281,299		1,654		22,982		3,694	309,629
Taxable securities		3,022		3,097		42,396		6,772	55,287
Tax exempt securities		-		_		-		9,029	9,029
Short term investments		518		-				-	518
Fed funds sold		4,000		-				-	4,000
Other securities		_		-		_		3,782	3,782
Loan loss reserve		_		-				-	(7,699)
Cash & due from banks		_		-				-	29,680
Fixed assets		_		_		_		_	14,850
Other assets		-		_		_		-	15,063
Total assets	\$	307,616	\$	48,121	\$	213,859	\$	48,699	\$ 670,203
Liabilities:									
Time deposits	\$	61,496	\$	90,548	\$	46,804	\$	364	\$ 199 <b>,</b> 587
Savings		18,397		_		_		_	18,397

Other interest bearing deposits	247,379	_	-	-	247,379
Other borrowings	5,264	5,000	34,374	31,000	75,638
Noninterest bearing deposits	_	_	_	_	60,829
Other liabilities & equity	_	-	-	-	68,373
Total liabilities & equity	\$ 332 <b>,</b> 536	\$ 95,548	\$ 81 <b>,</b> 178	\$ 31,364	\$ 670,203
Period gap	\$ (24,920)	\$ (47,427)	\$ 132,681	\$ 17,335	
Cumulative gap	\$ (24,920)	\$ (72,347)	\$ 60,334	\$ 77,669	
Cumulative gap/total assets	-3.72%	-10.79%	9.00%	11.59%	

The above table shows that total liabilities maturing or repricing within one year exceed assets maturing or repricing within one year by \$72 million. However, the repricing and cash flows of various categories of assets and liabilities are subject to competitive and other influences that are beyond our control. Gap analysis also does not reflect the magnitude of interest rate changes on net interest income as a result of the various assets and liabilities shown as repriceable within twelve months. As a result, various assets and liabilities indicated above as maturing or repricing within a stated period may, in fact, mature or reprice in other periods or at different volumes.

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The second interest rate risk measurement used is simulation analysis. We use a computer-based earnings simulation model to estimate the effects of various interest rate environments on the balance sheet structure and net interest income. The simulation model assesses the direction and magnitude of variations in net interest income resulting from potential changes in market interest rates. Key assumptions in the model include repayment speeds on various loan and investment assets, cash flows and maturities of interest-sensitive assets, cash flows and maturities of interest-sensitive liabilities, and changes in market conditions impacting loan and deposit pricing. We also include pricing limiting parameters on discretionary priced liability products. These parameters reflect our pricing philosophy in response to changing interest rates.

In running the simulation model, we first forecast the next twelve months of net interest income under an assumed environment of constant market interest rates. Next, immediate and parallel interest rate shocks are constructed in the model. These rate shocks reflect changes of equal magnitude to all market interest rates. The next twelve months of net interest income are then forecast under each of the rate shock scenarios. The resulting change in net interest income is an indication of the sensitivity of our earnings to directional changes in market interest rates. This model is based solely on parallel changes in market rates and does not reflect the levels of interest rate risk that may arise from other factors such as changes in the spreads between key market rates or in the shape of the Treasury yield curve. The net interest income sensitivity is monitored by the Asset/Liability Committee which evaluates the results in conjunction with established interest rate risks parameters. The quarterly rate simulations are reported to the board of directors. The simulation also measures the change in the Economic Value of Equity. This represents the change in the net present value of our assets and liabilities under the same parallel shifts in interest rates, as calculated by discounting the estimated future cash flows using a market-based discount rate. Cash flow estimates incorporate anticipated changes in prepayment speeds of loans and securities.

The following table shows the suggested impact on net interest income over the next twelve months and Economic Value of Equity based on our balance sheet as of December 31, 2001.

# **Changes in Economic Value of Equity And Net Interest Income**

(Dollars in thousands)

	Economic Value of Equity (EVE)	Percent Change	Net Interest Income	Percent Change
Change in Interest Rates				
200 basis point rise	\$41,783	(14.00)%	\$25,692	8.27%
100 basis point rise	45,517	(6.32)%	24,627	3.78%
Base-rate scenario	48,587		23,730	
100 basis point decline	50 <b>,</b> 297	3.52%	22,657	(4.52)%
200 basis point decline	50,924	4.81%	20,887	(11.98)%

In addition to changes in interest rates, the level of future net interest income is also dependent on a number of other variables, including: the growth, composition and absolute levels of loans, deposits, and other earning assets and interest-bearing liabilities; economic and competitive conditions; potential changes in lending, investing and deposit gathering strategies; and client preferences.

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# **Recent Regulatory Developments**

flexibility in structuring these new affiliations, although certain activities may only be conducted through a holding company structure. The legislation preserves the role of the Board of Governors of the Federal Reserve System as the umbrella supervisor for holding companies, but incorporates a system of functional regulation pursuant to which the various federal and state financial supervisors will continue to regulate the activities traditionally within their jurisdictions. The legislation specifies that banks may not participate in the new affiliations unless they are well-capitalized, well-managed and maintain a rating under the Community Reinvestment Act of 1977 of at least satisfactory among all affiliates.

We have elected to become a financial holding company pursuant to Title I of the Gramm-Leach-Bliley Act, effective January 9, 2002. At the present time, we have no plans to engage in any of the expanded activities permitted under the new regulations.

# **Forward-Looking Statements**

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995, and are including this statement for purposes of these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies, and expectations are generally identifiable by use of the words believe, expect, intend, anticipate, estimate, project, may or similar expressions. The presentation and discussion of the provision and allowance for loan losses, statements concerning future profitability or future growth or increases, are examples of inherently forward-looking statements in that they involve judgements and statements of belief as to the outcome of future events. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse affect on our operations and future prospects include, but are not limited to, changes in: interest rates, general economic conditions, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in our market area and accounting principles, policies, and guidelines. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning us and our business, including additional factors that could materially affect our financial results, is included in our filings with the Securities and Exchange Commission.

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# REPORT OF INDEPENDENT AUDITORS

Board of Directors and Shareholders Macatawa Bank Corporation Zeeland, Michigan

We have audited the accompanying consolidated balance sheets of Macatawa Bank Corporation as of December 31, 2001 and 2000 and the related consolidated statements of income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Macatawa Bank Corporation at December 31, 2001 and 2000, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America.

/s/ Crowe, Chizek and Company LLP

Grand Rapids, Michigan January 25, 2002

# MACATAWA BANK CORPORATION CONSOLIDATED BALANCE SHEETS

December 31, 2001 and 2000 (Dollars in thousands)

	December 2001		December 31, 2000
BETS			
Cash and due from banks	\$ 29	,680 \$	26,305
Federal funds sold		,000	0
Short term investments		518	0
Total cash and cash equivalents		,198	26,305
Securities available for sale, at fair value	63	,606	48,669
Securities held to maturity (fair value 2001 - \$649, 2000 - \$0)		710	0
Federal Home Loan Bank stock			2,550
rederal nome Loam Bank Stock	`	, 102	2,330
Loans held for sale	4	<b>,</b> 571	0
Total loans	545	,693	410,676
Allowance for loan losses	( 7	<b>,</b> 699)	(5,854)
		,994	404,822
Duaming and agricument and	ā .	0.5.0	
Premises and equipment - net Accrued interest receivable		,247	12,264 3,271
Other assets	-	,247	1,932
Other assets			
Total assets			499,813
BELLITIES AND SHAREHOLDERS' EQUITY  Deposits		020 6	EO 746
Noninterest-bearing Interest-bearing	\$ 60 465	,363	50,746 347,871
Interest-bearing	526		347,871 398,617 51,000
Interest-bearing  Total Federal Home Loan Bank advances Note payable	526 75	,192 ,638 0	398,617 51,000 4,000
Interest-bearing  Total Federal Home Loan Bank advances Note payable Federal funds purchased	526 75	,192 ,638 0	398,617 51,000 4,000 6,200
Interest-bearing  Total Federal Home Loan Bank advances Note payable	526 75	,192 ,638 0 0	398,617 51,000 4,000
Interest-bearing  Total Federal Home Loan Bank advances Note payable Federal funds purchased	526 75	,192 ,638 0 0 ,871	398,617 51,000 4,000 6,200 1,868
Interest-bearing  Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities	526 75	,192 ,638 0 0 ,871	398,617 51,000 4,000 6,200 1,868
Interest-bearing  Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  Treholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares	526 75	,192 ,638 0 0 ,871	398,617 51,000 4,000 6,200 1,868
Interest-bearing  Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  Areholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares issued and outstanding at December 31, 2001	526 75 1	,192 ,638 0 0 ,871  ,701	398,617 51,000 4,000 6,200 1,868 
Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  reholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares issued and outstanding at December 31, 2001 and 2000, respectively	526 75 1	,192 ,638 0 0 ,871  ,701	398,617 51,000 4,000 6,200 1,868 461,685
Interest-bearing  Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  Treholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares issued and outstanding at December 31, 2001	526 75 1	,192 ,638 0 0 ,871  ,701	398,617 51,000 4,000 6,200 1,868 461,685
Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  Treholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares issued and outstanding at December 31, 2001 and 2000, respectively Retained earnings Accumulated other comprehensive income	526 75 1	,192 ,638 0 0 ,871  ,701 2,334 3,180 988	398,617 51,000 4,000 6,200 1,868 461,685
Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  Treholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares issued and outstanding at December 31, 2001 and 2000, respectively Retained earnings	526 75 1	,192 ,638 0 0 ,871  ,701 2,334 3,180 988  6,502	398,617 51,000 4,000 6,200 1,868 461,685
Total Federal Home Loan Bank advances Note payable Federal funds purchased Accrued expenses and other liabilities  Total liabilities  Treholders' equity Preferred stock, no par value, 500,000 shares authorized; no shares issued and outstanding Common stock, no par value, 9,500,000 shares authorized; 5,307,201 and 3,589,315 shares issued and outstanding at December 31, 2001 and 2000, respectively Retained earnings Accumulated other comprehensive income	526 75 1 603	,192 ,638 0 0 ,871  ,701 2,334 3,180 988  6,502	398,617 51,000 4,000 6,200 1,868 461,685

See accompanying notes to consolidated financial statements.

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MACATAWA BANK CORPORATION CONSOLIDATED STATEMENTS OF INCOME December 31, 2001 and 2000 (Dollars in thousands)

Tubouch Jacob					
Interest income Loans, including fees Investments		38,903 3,782	2,551		18,379 1,621
Total interest income		42,685	 34,338		20,000
Interest expense					
Deposits			15,213		
Other		3,918	2,526		729 
Total interest expense		20,927	 17,739		9,428
Net interest income			16,599		10,572
Provision for loan losses		2,285	1,931		1,967
Net interest income after provision for loan losses		19,473	14,668		8,605
Noninterest income					
Service charges and fees			1,144		661
Gain on sales of loans		1,071	361		623
Trust fees		659	531		229
Other		41	16		15
Total noninterest income		3,683	2,052		1,528
Noninterest expense					
Salaries and benefits		8,359	6,865		5,408
Occupancy expense of premises		1,230	1,094		841
Furniture and equipment expense		1,580	1,244		777
Legal and professional fees		359	248		135
Advertising		537	366		267
Supplies		392	348		343 401
Data processing fees Other expense		715 2,371	561 1,946		1,268
other expense		2,371			
Total noninterest expenses		15,543	12 <b>,</b> 672		9,440
Income before income tax expense		7,613	4,048		693
Income tax expense		2,497	699		0
Income can expense			 		
Net income	\$	5,116	3,349		693 =====
Basic earnings per share	\$		0.91		0.22
Diluted courings non about		1 11	0.00		0.22
Diluted earnings per share	\$ ===	1.11	 0.90	\$ ===	0.22

See accompanying notes to consolidated financial statements.

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# MACATAWA BANK CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY December 31, 2001 and 2000 (Dollars in thousands)

	Common Stock	Ε	etained arnings Deficit)	Comp	cumulated Other orehensive income (Loss)	Sh	Total areholders' Equity
Balance, January 1, 1999	\$ 22,261	\$	(2,654)	\$	5	\$	19,612
Net income			693				693
Other comprehensive income (loss):  Net change in unrealized gain (loss)  on securities available for sale, net  of tax of \$(207)					(401)		(401)
Comprehensive income							292
Proceeds from sale of 1,153,440 shares of common stock	14,622						14,622

Balance, December 31, 1999	36,883	(1,961)	(396)	34,526
Net income		3,349		3,349
Other comprehensive income (loss):  Net change in unrealized gain (loss)  on securities available for sale, net  of tax of \$256			497	497
Comprehensive income				3,846
Common stock issued upon exercise of stock options (750 shares)	7			7
Cash dividends at \$.07 per share		(251)		(251)
Balance, December 31, 2000	36,890	1,137	101	38,128
Net income		5,116		5,116
Other comprehensive income (loss):  Net change in unrealized gain (loss)  on securities available for sale, net  of tax of \$457			887	887 6,003
Comprehensive income				6,003
Proceeds from sale of 1,610,000 shares of common stock, net of offering costs	23,677			23,677
Issued 107,474 shares in payment of 3% stock dividend	1,763	(1,766)		(3)
Common stock issued upon exercise of stock options (412 shares)	4			4
Cash dividends at \$.29 per share		(1,307)		(1,307)
Balance, December 31, 2001	\$ 62,334 ======	\$ 3,180 ======	\$ 988 ======	\$ 66,502

See accompanying notes to consolidated financial statements.

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# MACATAWA BANK CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS December 31, 2001 and 2000 (Dollars in thousands)

	Years er 2001			ded Decembe 2000	1999	
Cash flows from operating activities						
Net income	\$	5,116	\$	3,349	\$	693
Adjustments to reconcile net income						
to net cash from operating activities						
Depreciation and amortization		1,473		1,232		737
Provision for loan losses		2,285		1,931		1,967
Origination of loans for sale		(135,615)		(47,007)		(54,715)
Proceeds from sales of loans originated for sale		132,115		47,368		55,338
Gain on sales of loans		(1,071)		(362)		(623)
Net change in						
Accrued interest receivable and other assets		(5,289)		(3,010)		(1, 107)
Accrued expenses and other liabilities		(454)		810		583
Net cash from operating activities				4,311		2,873
Cash flows from investing activities						
Loan originations and payments, net		(135,457)		(125, 373)		(147, 494)
Purchase of FHLB stock		(1,232)		(238)		(2,312)
Purchases of securities held to maturity				0		
Purchases of securities available for sale		(46,690)		(19, 598)		(16,879)
Maturities of securities available for sale		33,030		0		15,000
Additions to premises and equipment		(3,992)		(3,534)		(3,610)
Net cash from investing activities		(155,051)		(148,743)		(155,295)

# Cash flows from financing activities

Net increase in deposits	127,575	119,227	112,401
Net increase (decrease) in short-term borrowings	(6,200)	6,200	(2,000)
Proceeds from note payable	0	4,000	0
Net increase (decrease) in note payable	(4,000)	0	0
Proceeds from FHLB advances	35,166	56,000	51,000
Repayments on FHLB advances	(10,528)	(35,000)	(21,000)
Fractional shares purchased	(3)	0	0
Cash dividends paid	(1,307)	(251)	0
Proceeds from the issuance of common stock	23,681	7	14,622
Net cash from financing activities	164,384	150,183	155,023
Net change in cash and cash equivalents	7,893	5,751	2,601
Beginning cash and cash equivalents	26,305	20,554	17,953
Tradition and and arch aminological	Ć 24 100	ć 26.20F	ć 20 FF4
Ending cash and cash equivalents	\$ 34,198 =======	\$ 26,305	\$ 20,554 ======
Supplemental disclosures of cash flow information			
Cash paid during the period for			
Interest	\$ 20,984	\$ 17,100	\$ 9,213
Income taxes	3,178		. 0
		, -	

See accompanying notes to consolidated financial statements.

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# MACATAWA BANK CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2001 and 2000

# NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation: The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, Macatawa Bank, and its wholly-owned subsidiary, Macatawa Bank Mortgage Inc., and Macatawa Bank Brokerage Services, after elimination of intercompany accounts and transactions.

Nature of Operations: Macatawa Bank Corporation (the "Company") became the bank holding company for Macatawa Bank (the "Bank") on February 23, 1998, when all of the Bank's outstanding common stock (842,025 shares) was converted into all of the outstanding common stock of the Company (968,329 shares) and all of the Bank's shareholders became all of the Company's shareholders. The exchange ratio in the conversion was 1.15 shares of Company common stock for each share of Bank common stock. The Bank's common stock had been issued to its shareholders as of November 7, 1997 as a result of a private offering of the Bank's common stock at a price of \$10 per share or a total of \$8,175,000. As this was essentially an internal reorganization, the consolidated financial statements are presented by including operations of the Company and Bank for all periods presented. Further share and per share data has been adjusted for the conversion ratio of 1.15 shares of Company stock for one share of Bank stock.

Macatawa Bank Corporation is a regional, community-based financial institution, located in Zeeland, Michigan. The Bank's primary services include accepting deposits and making commercial, mortgage and installment loans in the Michigan counties of Allegan, Ottawa and Kent. The Bank also operates a trust department, which provides fiduciary, investment and other related services. The Bank commenced its application process on May 21, 1997, completed its common stock sale on November 7, 1997 and opened for operations on November 25, 1997 after several months of work by incorporators and employees in preparing applications with the various regulatory agencies and obtaining insurance and building space.

The Company completed an underwritten initial public offering of common stock on April 7, 1998, which resulted in net proceeds to the Company of \$14.1 million. On April 30, 1999, the Company had another common stock offering and sold 1,188,043 shares, raising \$14.6 million. The Company completed an additional common stock offering in July 2001 and sold 1,610,000 shares, raising \$23.6 million.

The Company elected to become a financial holding company pursuant to Title I of the Gramm-Leach-Bliley Act, effective January 9, 2002. At the present time, the Company has no plans to engage in any of the expanded activities permitted under the new regulations.

<u>Use of Estimates</u>: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses and the fair values of financial instruments are particularly subject to change.

Concentration of Credit Risk: Loans are granted to, and deposits are obtained from, customers primarily in the western Michigan area as described above. Substantially all loans are secured by specific items of collateral, including residential real estate, commercial real estate, commercial assets and consumer assets. Other financial instruments, which potentially subject the Company to concentrations of credit risk, include deposit accounts in other financial institutions.

<u>Cash Flow Reporting</u>: Cash and cash equivalents include cash on hand, demand deposits with other financial institutions and short-term securities (securities with maturities of equal to or less than 90 days and federal funds sold). Cash flows are reported net for customer loan and deposit transactions, interest-bearing time deposits with other financial institutions and short-term borrowings with maturities of 90 days or less.

Securities: Securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Securities available for sale consist of those securities which might be sold prior to maturity due to changes in interest rates, prepayment risks, yield and availability of alternative investments, liquidity needs or other factors. Securities classified as available for sale are reported at their fair value and the related unrealized holding gain or loss is reported in other comprehensive income.

Interest income includes amortization of purchase premium or discount. Gains and losses on sales are based on the amortized cost of the security sold. Securities are written down to fair value when a decline in fair value is not temporary.

<u>Loans</u>: Loans are reported at the principal balance outstanding, net of the allowance for loan losses, and charge-offs. Loans held for sale are reported at the lower of cost or market, on an aggregate basis. Loans held for sale were \$4,571,000 at December 31, 2001. There were no loans held for sale at December 31, 2000. Loans are sold servicing released, therefore no mortgage servicing right assets are established.

Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the loan term. Interest income is not reported when full loan repayment is in doubt, typically when the loan is impaired or payments are past due over 90 days (180 days for residential mortgages). Payments received on such loans are reported as principal reductions.

Allowance for Loan Losses: The allowance for loan losses is a valuation allowance, increased by the provision for loan losses and recoveries, and decreased by charge-offs. Management estimates the allowance balance required based on known and inherent risks in the portfolio, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

Loan impairment is reported when full payment under the loan terms is not expected. Impairment is evaluated in aggregate for smaller-balance loans of similar nature such as residential mortgage and consumer loans, and on an individual loan basis for other loans. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Loans are evaluated for impairment when payments are delayed, typically 90 days or more, or when the internal grading system indicates a doubtful classification.

<u>Foreclosed Assets</u>: Assets acquired through or instead of loan foreclosure are initially recorded at fair value when acquired, establishing a new cost basis. If fair value declines, a valuation allowance is recorded through expense. Costs after acquisition are expensed. The Bank held \$66,000 in foreclosed assets at December 31, 2001 and no foreclosed assets at December 31, 2000.

<u>Premises and Equipment</u>: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using both straight-line and accelerated methods over the estimated useful lives of the respective assets. Maintenance, repairs and minor alterations are charged to current operations as expenditures occur and major improvements are capitalized. These assets are reviewed for impairment under SFAS No. 121 when events indicate the carrying amount may not be recoverable.

Stock Compensation: Employee compensation expense under stock option plans is reported if options are granted below market price at grant date. Pro forma disclosures of net income and earnings per share are shown using the fair value method of SFAS No. 123 to measure expense for options granted, using an option pricing model to estimate fair value.

<u>Income Taxes</u>: Income tax expense is the sum of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

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<u>Fair Values of Financial Instruments</u>: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed separately. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on-and off-balance sheet financial instruments do not include the value of anticipated future business or the values of assets and liabilities not considered financial instruments.

Earnings Per Share: Basic earnings per share is net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options. Earnings and dividends per share are restated for stock dividends, including the 3% stock dividend paid on May 4, 2001.

<u>Comprehensive Income</u>: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale, net of tax.

Segment Reporting: The Company, through the branch network of the Bank, provides a broad range of financial services to individuals and companies in western Michigan. These services include demand, time and savings deposits; lending; ATM processing; cash management; and trust services. While the Company's management team monitors the revenue streams of the various Company products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Accordingly, all of the Company's banking operations are considered by management to be

aggregated in one reportable operating segment.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

New Accounting Pronouncements: A new accounting standard requires all business combinations to be recorded using the purchase method of accounting for any transaction initiated after June 30, 2001. Under the purchase method, all identifiable tangible and intangible assets and liabilities of the acquired company must be recorded at fair value at date of acquisition, and the excess of cost over fair value of net assets acquired is recorded as goodwill. Identifiable intangible assets must be separated from goodwill. Identifiable intangible assets with finite useful lives will be amortized under the new standard, whereas goodwill, both amounts previously recorded and future amounts purchased, will cease being amortized starting in 2002. Annual impairment testing will be required for goodwill with impairment being recorded if the carrying amount of goodwill exceeds its implied fair value. As a result of this new standard, the Company's acquisition of Grand Bank Financial Corporation in 2002 will be accounted for using the purchase method of accounting.

<u>Dividend Restriction</u>: Banking regulations require maintaining certain capital levels and may limit the dividends paid by the Bank to the Company or by the Company to shareholders.

Reclassifications: Some items in the prior year financial statements were reclassified to conform to the current presentation.

#### NOTE 2 - CASH AND DUE FROM BANKS

The Company was required to have \$8,352,000 and \$5,120,000 of cash on hand or on deposit with the Federal Reserve Bank to meet regulatory reserve and clearing requirements at year-end 2001 and 2000. These balances do not earn interest.

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# **NOTE 3 – SECURITIES**

The amortized cost and fair values of securities at year-end were as follows (dollars in thousands):

	Amortized Cost				alized	zed Fair		
Available for Sale 2001								
U.S. Treasury securities and obligations of U.S. Government agencies State and municipal bonds		53,875 8,234		1,412 112	\$	0 (27)		55,287 8,319
	\$	62,109	\$	1,524		(27)	\$	63,606
Held to Maturity 2001	===						===	
State and municipal bonds	\$	710		0	\$	(61)	\$	649
Available for Sale 2000								
U.S. Treasury securities and obligations of U.S. Government agencies State and municipal bonds	\$ 	45,927 2,588	\$	192 90	\$	(128) 0 	\$	45,991 2,678
	\$	48,515	\$	282	\$	(128)	\$	•

Contractual maturities of debt securities at December 31, 2001 were as follows (dollars in thousands):

	Helo	Held-to-Maturity Securities				Available-for-Sale Securi			
	Amortized Cost				Amortized Cost			Fair Value	
Due in one year or less	\$	0	\$	0	\$	5,994	\$	6,119	
Due from one to five years		0		0		41,239		42,396	
Due from five to ten years		710		649		9,350		9,510	
Due after ten years		0		0		5,526		5,581	

\$ 710	\$	649	\$ 62,109	\$	63,606

There were no sales of securities for the years ended December 31, 2001, 2000 and 1999.

At December 31, 2001 and 2000, securities with a book value of approximately \$1,000,000 were pledged as security for public deposits and for other purposes required or permitted by law. In addition, securities totaling \$54,233,000 and \$45,991,000 at December 31, 2001 and 2000 were used as collateral for advances from the Federal Home Loan Bank.

# NOTE 4 - LOANS

Year-end loans were as follows (dollars in thousands):

		2001	2000		
Commercial Mortgage Consumer	\$	403,421 67,655 74,617	\$	293,541 60,823 56,312	
	\$	545,693	\$	410,676	
	====	========	=====	========	

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Activity in the allowance	e for loan	losses is as foll	lows (dollaı	rs in thousands):
---------------------------	------------	-------------------	--------------	-------------------

		2001		2000		1999
Beginning balance Provision for loan losses Loans charged-off	\$	5,854 2,285 (513)	\$	3,995 1,931 (87)	\$	2,030 1,967 (6)
Recoveries		73 		15 		
Ending balance	\$ ===	7 <b>,</b> 699	\$ ===	5,854 ======	\$ ===	3,995 ======

# Impa

paired loans were as follows (dollars in thousands):					
	20	001		2000	
Loans with no allocated allowance for for loan losses Loans with allocated allowance for	\$	1,798	\$		1,393
loan losses		1,821			231
	\$	3,619	\$		1,624
Amount of the allowance for loan losses allocated	\$	539	\$		93
	2001	20	00	1 -	999
Average of impaired loans during the period Interest income recognized during impairment Cash-basis interest income recognized	\$ 1,013 51 62	\$	472 33 27	\$	0 0 0

# NOTE 5 - PREMISES AND EQUIPMENT - NET

Year-end premises and equipment were as follows (dollars in thousands):

	_				
Land	\$	3,819	\$ 1,859		
Building		6,712	5,886		
Leasehold improvements		1,286	1,049		
Furniture and equipment		6,668	5,707		
		18,485	 14,501		
Less accumulated depreciation		(3,635)	(2,237)		
	\$	14,850	\$ 12,264		
	=====				

Depreciation expense was \$1,406,000, \$1,268,000 and \$739,000 for each of the years ending December 31, 2001, 2000 and 1999.

The Bank leases certain office and branch premises and equipment under operating lease agreements. Total rental expense for all operating leases aggregated \$311,000, \$244,000 and \$306,000 for each of the years ending December 31, 2001, 2000 and 1999. Future minimum rentals under noncancelable operating leases as of December 31, 2001 are as follows (dollars in thousands):

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119
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#### **NOTE 6 – DEPOSITS**

Deposits at year-end are summarized as follows (dollars in thousands):

	2001			2000
Noninterest-bearing demand	\$	60,829	\$	50,746
Money market		175,835		125,428
NOW and Super NOW		71,544		56 <b>,</b> 973
Savings		18,397		10,549
Certificates of deposit		199,587		154,921
	\$	526,192	\$	398,617
	====		====	

The following table depicts the maturity distribution of certificates of deposits at December 31, 2001 (dollars in thousands):

	\$ 199,587
Thereafter	 424
2006	1,162
2005	1,007
2004	18,935
2003	25,701
2002	\$ 152,358

The Bank had approximately \$100,504,000 and \$83,855,000 in time certificates of deposit, which were in denominations of \$100,000 or more at December 31, 2001 and 2000.

Brokered deposits totaled approximately \$11,504,000 and \$16,338,000 at December 31, 2001 and 2000. At December 31, 2001 and 2000, brokered deposits had interest rates ranging from 3.00% to 7.30% and 5.65% to 7.30%, respectively, and maturities ranging from one month to three years.

# NOTE 7 – FEDERAL HOME LOAN BANK ADVANCES

At year-end, advances from the Federal Home Loan Bank were as follows (dollars in thousands):

2001	2000

\$ 75**,**638

\$ 51,000

Each advance is payable at its maturity date, with a prepayment penalty. The advances were collateralized by securities totaling \$54,233,000 and \$45,991,000 and first mortgage loans totaling \$65,496,000 and \$50,000,000 under a blanket lien arrangement at December 31, 2001 and 2000.

Maturities over the next five years are (dollars in thousands):

2002 2003 2004 2005 2006 Thereafter	\$ 10,264 7,000 13,374 14,000 0
Included	\$ 75,638

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# **NOTE 8 – OTHER BORROWINGS**

The Company secured a \$5,000,000 credit facility during September 2000 to provide additional capital to maintain the Bank at or above the 8% required regulatory capital. This credit line was increased to \$8,000,000 during March 2001. Maturity dates and interest rates on advances of this credit facility are as follows (dollars in thousands):

Maturity Date	Interest Rate	2001		2000	
January 26, 2001 March 29, 2001	8.15% (fixed) 8.26% (fixed)	\$	0 0	\$	3,000 1,000
		\$	0	\$	4,000

These borrowings were secured with 235,000 shares of common stock of Macatawa Bank.

# NOTE 9 - RELATED PARTY TRANSACTIONS

Loans to principal officers, directors, and their affiliates were as follows (dollars in thousands).

	2001	2000
Beginning balance New loans Repayments Effect of changes in related parties	\$ 14,239 8,835 (8,525) (334)	\$ 9,467 12,577 (7,805) 0
Ending balance	\$ 14,215 =======	\$ 14,239 ======

Deposits from principal officers, directors, and their affiliates at December 31, 2001 and 2000 were \$5,482,000 and \$5,397,000.

# NOTE 10 - STOCK OPTIONS

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Options to buy stock are granted to officers and employees under the Employee Stock Option Plan (the Employees' Plan), which provides for issue of up to 206,000 options. Options are also granted to directors under the Directors' Stock Option Plan (the Directors' Plan), which provides for issuance of up to 41,200 options. The exercise price is the market price at the date of grant for both plans. The maximum option term is ten years with options vesting over a one-year period for both the Employees' Plan and the Directors' Plan. A summary of the activity in the plans is as follows.

	Options Outstanding	Weighted Average Exercise Price
Balance at December 31, 1998	127,205	12.46
Granted	21,630	13.75
Exercised	0	0.00

Forfeited	(4,325)	14.04
Balance at December 31, 1999	144,510	12.68
Granted	24,308	12.28
Exercised	(773)	9.71
Forfeited	0	0.00
Balance at December 31, 2000	168,045	12.64
Granted	25,310	17.64
Exercised	(412)	10.00
Forfeited	(670)	11.35
Balance at December 31, 2001	192 <b>,</b> 273	\$ 13.31 ======

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For the options outstanding at December 31, 2001, the range of exercise prices was \$9.71 to \$17.95 per share with a weighted average remaining contractual life of 7.37 years, respectively. At December 31, 2001, 166,963 options were exercisable at a weighted average price of \$12.65 per share.

No compensation cost related to stock options was recognized during 2001, 2000 or 1999. Had compensation cost for stock options been measured using FASB Statement No. 123, net income and basic and diluted earnings per share would have been the pro forma amounts indicated below (dollars in thousands except per share data). The pro forma effect may increase in the future if more options are granted.

	2001		2000		1999	
Net income as reported	\$	5,116	\$	3,349	\$	693
Pro forma net income		5,080		3,280		346
Basic earnings per share as reported		1.12		.91		.22
Pro forma basic earnings per share		1.11		.89		.11
Diluted earnings per share						
as reported		1.11		.90		.22
Pro forma diluted earnings		1 10		0.0		11
per share		1.10		.88		.11
Weighted-average fair value of options						
granted during the period		4.84		2.38		5.19

The pro forma effects are computed using option pricing models, using the following weighted-average assumptions as of grant date.

	2001	2000	1999
Risk-free interest rate	4.78%	5.26%	6.55%
Expected option life	7 years	7 years	7 years
Expected stock price volatility	21.58%	26.87%	17.29%
Dividend yield	1.79%	2.00%	0.00%

# NOTE 11 - EMPLOYEE BENEFITS

The Company established a 401(k) plan in January 1999 covering substantially all employees. Employees may elect to contribute to the plan from 1% to 15% of their salary subject to statutory limitations. The Company makes matching contributions equal to 100% of the first 3% of employee contributions. The Company's contribution for the years ended December 31, 2001 and 2000 were approximately \$165,000 and \$142,000.

The Company sponsors an employee stock purchase plan which allows employees to defer after-tax payroll dollars and purchase Company stock on a quarterly basis. The Company has reserved 25,000 shares of common stock to be issued and purchased under the plan, however, the plan allows for shares to be purchased directly from the Company or on the open market.

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# NOTE 12 – EARNINGS PER SHARE

	2001	2000	1999		
Basic earnings per share Net income	\$ 5,116		\$ 3,349	\$	693
Weighted average common shares outstanding		4,574,594	 3,696,347		3,194,965
Basic earnings per share			0.91		0.22
Diluted earnings per share Net income	\$	5,116	\$ 3,349	\$	693
Weighted average common shares outstanding Add: Dilutive effects of assumed		4,574,594	 3,696,347		3,194,965
exercises of stock options		36 <b>,</b> 937	14,704		21,660
Weighted average common and dilutive potential common shares outstanding		4,611,531	 3,711,051		3,216,625
Diluted earnings per share		1.11	0.90		0.22

Stock options for 23,250, 78,280 and 58,710 shares of common stock were not considered in computing diluted earnings per share for December 31, 2001, 2000 and 1999 because they were antidilutive.

# **NOTE 13 – FEDERAL INCOME TAXES**

The consolidated provision for income taxes is as follows (dollars in thousands):

			2000	1999		
Current Deferred benefit Change in valuation allowance	\$	3,139 (642) 0	\$	1,889 (534) (656)	\$	415 (173) (242)
	\$	2,497	\$	699	\$	0
	====	=======	====			

The difference between the financial statement tax expense and amount computed by applying the statutory federal tax rate of 34% to pretax income is reconciled as follows (dollars in thousands):

		2001		2000	1999		
Statutory rate applied to income before taxes Add (deduct)	\$	2,588	\$	1,376	\$	236	
Tax-exempt interest income Change in valuation allowance Other		(90) 0 (1)		(24) (656) 3		(3) (242)	
	\$ ====	2,497 ======	\$ ====	699 	\$ ====	.======	

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2001

2000

The net deferred tax asset recorded includes the following amounts of deferred tax assets and liabilities (dollars in thousands):

29
L 4
L 6
59
97)
52)
L3)

		(863)		(362)
Net deferred tax asset before valuation allowance		1,682		1,497
Valuation allowance		0		0
Net deferred tax asset after valuation				
allowance	\$	1,682	\$	1,497
	=====		=====	

A valuation allowance related to deferred tax assets is required when it is considered more likely than not that all or part of the benefit related to such assets will not be realized. Based on the levels of taxable income in the current and prior years which would be available to absorb the benefit, management has determined that no valuation allowance is required at December 31, 2001 or 2000 and that a valuation allowance of \$655,830 was required at December 31, 1999.

# NOTE 14- COMMITMENTS AND OFF-BALANCE-SHEET RISK

Some financial instruments are used to meet customer financing needs and to reduce exposure to interest rate changes. These financial instruments include commitments to extend credit and standby letters of credit. These involve, to varying degrees, credit and interest-rate risk in excess of the amount reported in the financial statements.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment, and generally have fixed expiration dates. Standby letters of credit are conditional commitments to guarantee a customer's performance to a third party. Exposure to credit loss if the other party does not perform is represented by the contractual amount for commitments to extend credit and standby letters of credit. Collateral or other security is normally not obtained for these financial instruments prior to their use, and many of the commitments are expected to expire without being used.

December 31.

To Be Well

A summary of the notional or contractual amounts of financial instruments with off-balance-sheet risk was as follows (dollars in thousands):

	2001	2000		
Commitments to make loans	\$ 83,272	\$ 53,068		
Unused lines of credit and letters of credit	187.422	142.817		

Approximately 40% of the Bank's commitments to make loans are at fixed rates, offered at current market rates. The majority of the variable rate commitments noted above is tied to prime and expire within 30 days. The majority of the unused lines of credit are at variable rates tied to prime.

The Bank conducts substantially all of its business operations in western Michigan.

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# NOTE 15 – REGULATORY MATTERS

The Company and the Bank are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors, and the regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the financial statements.

The prompt corrective action regulations provide five classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If only adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and plans for capital restoration are required.

At December 31, 2001 and 2000, actual capital levels (dollars in thousands) and minimum required levels were:

	Act	ıal		Minimum Re For Cap Adequacy F	ital Purposes	Capitalized Under Prompt Corrective Action Regulations			
	Amount	Ratio	Ar	mount	Ratio		Amount	Ratio	
December 31, 2001									
Total capital (to risk weighted assets) Consolidated Bank	\$ 72,573 58,264	12.9% 10.3	\$	45,175 45,159	8.0% 8.0	\$	56,468 56,449	10.0%	

Tier 1 capital (to risk weighted assets) Consolidated Bank	65,514 51,208	11.6 9.1	22,587 22,579	4.0 4.0	33,881 33,869	6.0 6.0
Tier 1 capital (to average assets) Consolidated	65,514	10.1	25,838	4.0	32,297	5.0
	•		•		,	
Bank	51,208	7.9	25,830	4.0	32,287	5.0
December 31, 2000 Total capital (to risk weighted assets)						
Consolidated  Bank	\$ 43,644 46,820	10.4% 11.1	\$ 33,698 33,648	8.0% 8.0	\$ 42,123 42,059	10.0%
Consolidated Bank	\$ •		\$ •		\$ ,	
Consolidated	\$ •		\$ •		\$ ,	10.0
Consolidated Bank Tier 1 capital (to risk weighted assets)	\$ 46,820	11.1	\$ 33,648	8.0	\$ 42,059	10.0
Consolidated Bank Tier 1 capital (to risk weighted assets) Consolidated	\$ 46,820 38,379	11.1 9.1	\$ 33,648 16,849	8.0	\$ 42,059 25,274	10.0
Consolidated Bank Tier 1 capital (to risk weighted assets) Consolidated Bank	\$ 46,820 38,379	11.1 9.1	\$ 33,648 16,849	8.0	\$ 42,059 25,274	10.0

The Company and the Bank were categorized as well capitalized at December 31, 2001 and 2000.

Banking regulations limit capital distributions. Generally, capital distributions are limited to undistributed net income for the current and prior two years. At December 31, 2001 and 2000, approximately \$1,815,000 and \$3,434,000 was available to pay dividends to the holding company.

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#### NOTE 16 – FAIR VALUES OF FINANCIAL INSTRUMENTS

Carrying amount and estimated fair values of financial instruments were as follows at year-end (dollars in thousands).

	2	001		2000			
	Carrying Amount		Fair Value	Carrying Amount		Fair Value 	
Financial assets							
Cash and cash equivalents	\$ 34,198	\$	34,198	\$	26,305	\$	26,305
Securities available for sale	63,606		63,606		48,669		48,669
Securities held to maturity	710		649		0		0
Federal Home Loan Bank stock	3,782		3,782		2,550		2,550
Loans held for sale	4,571		4,571		0		0
Loans, net	537,994		542,169		404,822		399,463
Accrued interest receivable	3,247		3,247		3,271		3,271
Financial liabilities							
Deposits	(526, 192)		(528,249)		(398,617)		(398,755)
Note payable	0		0		(4,000)		(4,000)
Federal funds purchased	0		0		(6,200)		(6,200)
Federal Home Loan Bank							
advances	(75,638)		(82, 432)		(51,000)		(52,346)
Accrued interest payable	(1,266)		(1,266)		(1,327)		(1,327)

The methods and assumptions used to estimate fair value are described as follows.

Carrying amount is the estimated fair value for cash and cash equivalents, short-term borrowings, Federal Home Loan Bank stock, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. Security fair values are based on market prices or dealer quotes, and if no such information is available, on the rate and term of the security and information about the issuer. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair values for impaired loans are estimated using discounted cash flow analysis or underlying collateral values. Fair value of loans held for sale is based on market quotes. Fair value of debt is based on current rates for similar financing.

# **NOTE 17 – GRAND BANK ACQUISITION**

During the fourth quarter of 2001, the Company announced the signing of a definitive agreement to acquire Grand Bank Financial Corporation. Grand Bank Financial is the holding company for Grand Bank which is based in Grand Rapids, Michigan. As of September 30, 2001, Grand Bank Financial had total assets of \$252 million, total deposits of \$213 million, and total portfolio loans of \$218 million. The transaction is subject to shareholder approval of both companies, as well as regulatory approvals. The merger is expected to be completed in the second quarter of 2002, at which time Grand Bank will become a wholly owned subsidiary of Macatawa Bank Corporation.

# NOTE 18 - CONDENSED FINANCIAL STATEMENTS (PARENT COMPANY ONLY)

Following are condensed parent company only financial statements (dollars in thousands):

# CONDENSED BALANCE SHEETS

Cash and cash equivalents   \$ 14,011   \$ 423   1705		2001			2000		
Total assets   196	ASSETS						
Total assets   \$ 66,503   \$ 42,131	Investment in subsidiaries		196		145		
Other borrowings	Total assets	\$	66,503	\$	42,131		
Other borrowings	LIABILITIES AND SHAREHOLDERS' EOUITY						
Total liabilities	Other borrowings		1		3		
Common stock Retained earnings Accumulated other comprehensive income  Total shareholders' equity  CONDENSED STATEMENTS OF INCOME  CONDENSED STATEMENTS OF INCOME  CONDENSED STATEMENTS OF INCOME  CONDENSED STATEMENTS OF INCOME  Income Dividends from subsidiaries  Expenses Other operating expenses  Other operating expenses  Thought in undistributed net income of subsidiary  Equity in undistributed net income	Total liabilities						
Total shareholders' equity 66,502 38,128  Total liabilities and shareholders' equity \$ 66,503 \$ 42,131  CONDENSED STATEMENTS OF INCOME   CONDENSED STATEMENTS OF INCOME  2001 2000 1999  Income Dividends from subsidiaries \$ 625 \$ 0 \$ 0  Expenses Other operating expenses 387 231 142  Income (loss) before income tax and equity in undistributed net income of subsidiary 238 (231) (142)  Equity in undistributed net income	Common stock Retained earnings		3,180 988		1,137 101		
Total liabilities and shareholders' equity \$ 66,503 \$ 42,131	Total shareholders' equity		66,502		38,128		
Income Dividends from subsidiaries  Expenses Other operating expenses  Other operating expenses  Income (loss) before income tax and equity in undistributed net income  Equity in undistributed net income	Total liabilities and shareholders' equity						
Income Dividends from subsidiaries  \$ 625 \$ 0 \$ 0  Expenses Other operating expenses  Income (loss) before income tax and equity in undistributed net income of subsidiary  Equity in undistributed net income	CONDENSED STATEMENTS (	OF INCOM	E				
Income Dividends from subsidiaries  \$ 625 \$ 0 \$ 0  Expenses Other operating expenses  Income (loss) before income tax and equity in undistributed net income of subsidiary  Equity in undistributed net income			2001		2000	19	999
Other operating expenses 387 231 142  Income (loss) before income tax and equity in undistributed net income of subsidiary 238 (231) (142)  Equity in undistributed net income		\$	625	\$	0	\$	0
undistributed net income of subsidiary 238 (231) (142)  Equity in undistributed net income							
			238		(231)		(142)
			4,746		3,434		835

55

\_\_\_\_\_

Income before income tax

Net income

Federal income tax expense (benefit)

4,984

(132)

5,116 \$ 3,349

3,203

(146)

693

\$ 693

0

(4 746)		(2 424)		(005)
. ,		. ,		0
 (2)		3		0
317		(228)		(142)
(5,100)		(8,000)		(10,500)
 (5,100)		(8,000)		(10,500)
(4,000)		4,000		0
23,681		. 7		
		0		0
		(251)		0
 18,371		3,756		14,622
40.500				
13,588		(4,4/2)		3,980
 423		4,895		915
\$ 14,011	\$	423	\$	4,895
	(51) (2) 317 (5,100) (5,100) (4,000) 23,681 (3) (1,307) 18,371 13,588 423	(51) (2) 317 (5,100) (5,100) (4,000) 23,681 (3) (1,307) 	(51) (146) (2) 3 317 (228) (5,100) (8,000) (5,100) (8,000) (4,000) 4,000 23,681 7 (3) 0 (1,307) (251) 18,371 3,756 13,588 (4,472) 423 4,895	(2) 3 317 (228)  (5,100) (8,000)  (5,100) (8,000)  (4,000) 4,000 23,681 7 (3) 0 (1,307) (251)  18,371 3,756  13,588 (4,472) 423 4,895

# NOTE 19 – QUARTERLY FINANCIAL DATA (UNAUDITED)

							Earnings Per Share			
	Interest Income		Net Interest Income		Net Income		Basic		Fully Diluted	
		(Dollars in	thous	ands except	per	share data)				
2001										
First quarter	\$	10,280	\$	4,831	\$	1,091	\$	0.30	\$	0.29
Second quarter		10,639		5,195		1,202		0.30		0.30
Third quarter		11,108		5,675		1,351		0.26		0.25
Fourth quarter		10,658		6,057		1,472		0.28		0.28
2000										
First quarter	\$	7,106	\$	3,537	\$	527	\$	0.14	\$	0.14
Second quarter		8,368		4,079		823		0.23		0.23
Third quarter		9,026		4,318		947		0.25		0.25
Fourth quarter		9,838		4,665		1,052		0.29		0.28

#### **Board of Directors of Macatawa Bank**

Benj. A. Smith III (1.) Chairman and CEO

Macatawa Bank Corporation President

Smith & Associates

Philip J. Koning (1.)

President and CEO Macatawa Bank

James L. Batts Vice Chairman

Belfry Development Corporation

G. Thomas Boylan (1.)

President

**Light Metals Corporation** 

Jessie F. Dalman

Former Representative Michigan House of Representatives

Robert Den Herder (1.) Business Consultant, Investor

Former President, Uniform Color Company

Wayne J. Elhart President

Elhart Pontiac GMC Jeep

Vice President Elhart Dodge Nissan

James L. Jurries President

Jurries Capital Management, Inc.

John F. Koetje (1.)

Partner

John F. Koetje and Associates

(1.) Also serve as director of Macatawa Bank Corporation

# **Bank Management Team**

Philip J. Koning

President and Chief Executive Officer

Ray D. Tooker

Senior Vice President - Loan

Administration

Steven L. Germond

Vice President - Chief Financial Officer

Richard D. Wieringa

Vice President - Commercial Loans

Vicki K. DenBoer

Vice President - Consumer Loans

Alan K. Yamaoka

Vice President - Mortgage Loans

Jill A. Walcott

Vice President - Branch Administration

Colette S. Neumann

Vice President - Controller and Operations

Linda Elenbaas

Vice President - Operations and

Technology

Judith A. Swanson

Vice President - Human Resources

Sandy Tanis

Vice President- Trust Operations

# **Macatawa Bank Branch Locations**

#### Allendale

6299 Lake Michigan Drive -616.895.9892

# **Douglas**

132 South Washington -616.857.8398

# Grandville

4471 Wilson Avenue SW -616.531.2209

#### Hamilton

4758 136th Avenue -616.751.2505

# Hudsonville

3526 Chicago Drive -616.379.1375

# Jenison

2020 Baldwin Street -616.662.5419

# Zeeland

51 East Main - 616.748.9491 41 North State Street -616.748.9847

# Wyoming

1760 44th Street SW, 2-B -

616.531.0051

#### Holland

139 East 8th Street - 616.820.1320 701 Maple Avenue -

616.820.1330

489 Butternut Drive -

616.786.9555

699 East 16th Street -

616.393.8527

20 E. Lakewood Boulevard -

616.594.2100

#### **Administrative Offices**

348 South Waverly Road, 2-C Holland - 616.820.1444

# Trust Department

106 East 8th Street Holland - 616.820.1350

# **Commercial Lending Center**

348 South Waverly Road, 2-D Holland - 616.820.1438

# **Retail Lending Center**

348 South Waverly Road, 2-A Holland - 616.393.0583

#### **Quarterly Stock Price Information**

The Company's common stock has been quoted on the Nasdaq National Market since May 17, 2001. Previous to that, the stock was traded on the Nasdaq SmallCap Market. High and low sales prices (as reported on the Nasdaq Market) for each quarter for the years ended December 31, 2001 and 2000, are set forth in the table below. This information has been restated for the 3% stock dividend paid on May 4, 2001.

	20	2000		
	High	Low	High	Low
Quarter				
First Quarter	\$15.00	\$13.50	\$15.04	\$12.74
Second Quarter	\$18.00	\$14.07	\$13.48	\$11.17
Third Quarter	\$18.25	\$15.93	\$12.86	\$10.32
Fourth Quarter	\$19.25	\$15.75	\$13.59	\$10.68

On February 15, 2002 there were approximately 650 owners of record and, in addition, approximately 2,640 beneficial owners of the Company's common stock.

The Company declared its first cash dividend during the fourth quarter of 2000. The dividend amount was \$.07 per share, and was paid December 29, 2000. Quarterly cash dividends totaling \$.29 were paid during 2001, and a 3% stock dividend was declared during the second quarter of 2001.

#### **Shareholder Information**

# **Administrative Offices**

348 South Waverly Road Holland, MI 49423 616-820-1444

#### **Annual Meeting**

Ridgepoint Community Church 340 104th Avenue Holland, MI 49423 Date: April 18, 2002

Time: 10:00 a.m.

# **Investor Relations and Form 10-K**

Questions regarding corporate earnings releases, Financial information, and other investor data should be addressed to: Macatawa Bank 348 South Waverly Road Holland, MI 49423 616-820-1435

# **Transfer Agent**

Registrar and Transfer Company 10 Commerce Drive Cranford, New Jersey 07016-3572 1.800.368.5948 E-mail INFO@RTCO.COM Internet WWW.RTCO.COM

# **General Counsel**

Varnum, Riddering, Schmidt & Howlett LLP

# **Independent Auditor**

Crowe, Chizek and Company LLP

# **Online Information**

For the most current News releases and Macatawa Bank Corporation financial reports and product information, visit our Website at www.macatawabank.com Macatawa Bank - 100% owned Incorporated as a Michigan Banking Corporation 51 E. Main Street Zeeland, Michigan 49464

Macatawa Bank Mortgage Company 100% owned by Macatawa Bank Incorporated as a Michigan corporation 348 South Waverly Road Holland, Michigan 49423

Macatawa Bank Brokerage Services, Inc. 100% owned by Macatawa Bank Incorporated as a Michigan corporation 348 South Waverly Road Holland, Michigan 49423

# **EXHIBIT 23**

# INDEPENDENT AUDITOR'S CONSENT

We consent to the incorporation by reference in the registration statements on Form S-8 (File No. 333-53593, File No. 333-53595 and File No. 333-94207) of our report dated January 25, 2002, on our audit of the Macatawa Bank Corporation consolidated financial statements as of December 31, 2001 and 2000, and for the years ended December 31, 2001, 2000 and 1999, which report is included in this Annual Report on Form 10-K.

/s/ Crowe, Chizek and Company LLP

Grand Rapids, Michigan March 6, 2002